



PRODUCT SALES and TRADE

PRQ 24510

Soap & Detergents, Cleaning &
Polishing Preparations

Quarter 1 2001

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Contact points

For enquiries about this publication, contact

The PRODCOM Enquiry Point

Tel: 01633 813065

E-mail: prodcompublishments@ons.gov.uk

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INDUSTRY SALES AND TURNOVER**Soap and Detergents - Industry 24510**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	451,088	449,329	480,627	470,651	457,029
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	11,155	13,532	6,297	5,977	11,601
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	462,243	462,861	486,924	476,628	468,631
PLUS					
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	84,988	80,299	83,765	82,103	109,134
WORK DONE (Work done on materials supplied by customer)	65,688	55,806	66,206	50,987	53,064
WASTE PRODUCTS (Sales of waste products and residues)	4	S	S	S	S
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	649	S	S	S	S
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-78,623	-62,672	-58,105	-66,039	-11,704
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	534,950	536,743	579,519	544,535	620,054

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE**Soap and Detergents - Industry 24510**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	462,243	462,861	486,924	476,628	468,631
Intra EC Exports	114,993	121,891	123,629	112,510	134,151
Intra EC Imports	122,034	115,145	121,442	109,961	127,017
Net Balance	7,041	-6,746	-2,187	-2,549	-7,134
Extra EC Exports	49,739	49,670	53,865	53,841	52,284
Extra EC Imports	26,178	26,851	30,017	28,598	34,061
Net Balance	-23,561	-22,819	-23,848	-25,243	-18,223
Total Exports	164,732	171,561	177,494	166,351	186,435
Total Imports	148,212	141,996	151,459	138,559	161,078
Net Balance	-16,520	-29,565	-26,035	-27,792	-25,357
UK Net Supply	445,723	433,296	460,889	448,836	443,274

Export as % of UK Manufacturer Sales	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	100	100	100	100	100
Intra EC Exports	24.88	26.33	25.39	23.61	28.63
Extra EC Exports	10.76	10.73	11.06	11.30	11.16
Total Exports	35.64	37.07	36.45	34.90	39.78
UK Sales	64.36	62.93	63.55	65.10	60.22

Import as % of UK Net Supply	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Net Supply	100	100	100	100	100
Intra EC Imports	27.38	26.57	26.35	24.50	28.65
Extra EC Imports	5.87	6.20	6.51	6.37	7.68
Total Imports	33.25	32.77	32.86	30.87	36.34
UK Production	66.75	67.23	67.14	69.13	63.66

PCC 24510001

Fabric washing and cleaning preparations INCLUDING: - powder, liquid, concentrated and non-concentrated, auxiliary products and other products for cleaning fabric - joint cleaning and rinsing products EXCLUDING: - fabric rinse products

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	138,952	145,057	151,435	138,622	137,141
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	118,159,376	123,475,258	130,515,975	105,153,379	115,994,585
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	1.18	1.17	1.16	1.32	1.18
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510002

Fabric rinse products INCLUDING: - rinse conditioners, fabric conditioners EXCLUDING: - joint cleaning and rinsing products

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	25,042	27,193	26,142	26,031	27,769
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	26,858,263	29,490,030	29,708,718	28,798,418	32,574,695
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	0.93	0.92	0.88	0.90	0.85
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510003

Dishwash products INCLUDING: - hand and machine, in powder, liquid or tablet form - rinse aids and salt for dishwash machines

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	16,886	14,488	15,733	16,155	14,744
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	21,471,628	18,500,356	18,779,819	20,812,577	17,364,595
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	0.79	0.78	0.84	0.78	0.85
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510004

Surface cleaning products, powders or liquids INCLUDING: - for cleaning floors, walls, bathrooms, kitchens
EXCLUDING: - disinfectants, bleaches, lavatory cleaner, scouring powders and pastes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	10,988	12,345	12,732	11,989	13,301
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	15,751,048	16,622,482	17,384,232	15,924,640	17,412,357
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	0.70	0.74	0.73	0.75	0.76
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510005

Other cleaning products INCLUDING: - for windows, glass, carpets and ovens

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	6,375	5,377	6,359	6,047	5,533
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	5,294,578	4,465,058	5,982,613	5,467,967	4,547,333
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	1.20	1.20	1.06	1.11	1.22
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510006

Polishes, creams and similar preparations for footwear or leather, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
Volume (Kilogram)					
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
£ per Kilogram					
UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510007

Polishes, creams and similar preparations for footwear or leather, sold in packaging other than aerosols
EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
Volume (Kilogram)					
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
£ per Kilogram					
UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510008

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	5,311	5,592	5,744	5,863	6,149
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	4,186,878	4,398,706	3,710,895	3,770,956	4,117,861
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	1.27	1.27	1.55	1.55	1.49
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510009

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	2,229	2,460	2,302	1,851	1,780
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	1,471,250	1,582,779	1,472,555	1,154,524	1,115,696
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	1.52	1.55	1.56	1.60	1.60
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510010

Polishes and similar preparations for coachwork, sold in aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	716	742	785	657	924
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510011

Polishes and similar preparations for coachwork, sold in packaging other than aerosols EXCLUDING: -
artificial and prepared waxes - metal polishes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	2,824	2,756	3,135	2,448	3,191
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510012

Polishes, creams and similar preparations other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	S	S	104	18	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510013

Polishes, creams and similar preparations sold in packaging other than aerosols, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q1	Q2	Q3	Q4	Q1
	2000	2000	2000	2000	2001
UK Manufacturer Sales	S	S	1,850	1,562	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510014

Air fresheners sold in aerosols

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	9,577	9,615	10,117	10,531	10,798
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510015

Air fresheners sold in packaging other than aerosols INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	28,065	26,952	31,593	41,634	36,935
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24511050

CN (1520)

Glycerol (glycerine), crude, glycerol waters and glycerol lyes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	311	291	584	696	S*
Intra EC Exports	58	47	67	269	904
Intra EC Imports	1,228	958	1,686	2,132	2,605
Net Balance	1,170	911	1,619	1,863	1,701
Extra EC Exports	8	10	26	23	93
Extra EC Imports	1,420	2,476	1,268	2,366	3,170
Net Balance	1,412	2,466	1,242	2,343	3,077
Total Exports	66	57	93	292	997
Total Imports	2,648	3,434	2,954	4,498	5,775
Net Balance	2,582	3,377	2,861	4,206	4,778
UK Net Supply	2,893	3,668	3,445	4,902	*

Volume (Kilogram)

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	214,355	127,617	175,219	530,775	2,218,554
Intra EC Imports	2,751,122	2,267,294	2,171,443	2,042,305	3,501,208
Net Balance	2,536,767	2,139,677	1,996,224	1,511,530	1,282,654
Extra EC Exports	2,150	28,708	14,934	5,023	55,385
Extra EC Imports	3,366,621	5,490,768	2,662,282	4,663,919	6,210,487
Net Balance	3,364,471	5,462,060	2,647,348	4,658,896	6,155,102
Total Exports	216,505	156,325	190,153	535,798	2,273,939
Total Imports	6,117,743	7,758,062	4,833,725	6,706,224	9,711,695
Net Balance	5,901,238	7,601,737	4,643,572	6,170,426	7,437,756
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.27	0.37	0.38	0.51	0.41
Intra EC Imports	0.45	0.42	0.78	1.04	0.74
Extra EC Exports	3.72	0.35	1.74	4.58	1.68
Extra EC Imports	0.42	0.45	0.48	0.51	0.51
Total Exports	0.30	0.36	0.49	0.54	0.44
Total Imports	0.43	0.44	0.61	0.67	0.59
UK Net Supply	*	*	*	*	*

PCC 24511070

CN (290545)

Glycerol INCLUDING: - synthetic EXCLUDING: - crude waters and lyes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,885	2,466	1,808	2,408	2,459
Intra EC Imports	2,727	2,990	3,815	2,741	1,886
Net Balance	842	524	2,007	333	-573
Extra EC Exports	219	232	181	214	41
Extra EC Imports	304	514	851	463	614
Net Balance	85	282	670	249	573
Total Exports	2,104	2,698	1,989	2,622	2,500
Total Imports	3,031	3,504	4,666	3,204	2,500
Net Balance	927	806	2,677	582	0
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	4,439,503	3,908,959	2,349,917	2,958,734	3,385,949
Intra EC Imports	4,131,357	3,818,298	3,961,082	3,001,319	2,191,072
Net Balance	-308,146	-90,661	1,611,165	42,585	-1,194,877
Extra EC Exports	176,425	288,207	165,937	136,266	42,044
Extra EC Imports	344,769	582,454	1,045,091	398,667	711,318
Net Balance	168,344	294,247	879,154	262,401	669,274
Total Exports	4,615,928	4,197,166	2,515,854	3,095,000	3,427,993
Total Imports	4,476,126	4,400,752	5,006,173	3,399,986	2,902,390
Net Balance	-139,802	203,586	2,490,319	304,986	-525,603
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.42	0.63	0.77	0.81	0.73
Intra EC Imports	0.66	0.78	0.96	0.91	0.86
Extra EC Exports	1.24	0.80	1.09	1.57	0.98
Extra EC Imports	0.88	0.88	0.81	1.16	0.86
Total Exports	0.46	0.64	0.79	0.85	0.73
Total Imports	0.68	0.80	0.93	0.94	0.86
UK Net Supply	*	*	*	*	*

PCC 24512020

CN (340211)

Anionic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	22,723	18,686	20,748	20,731	23,579
Intra EC Exports	3,434	3,711	3,161	2,397	2,533
Intra EC Imports	7,609	6,048	5,841	6,478	7,853
Net Balance	4,175	2,337	2,680	4,081	5,320
Extra EC Exports	4,062	3,712	4,724	4,095	4,156
Extra EC Imports	1,470	1,437	1,647	1,765	1,617
Net Balance	-2,592	-2,275	-3,077	-2,330	-2,539
Total Exports	7,496	7,423	7,885	6,492	6,689
Total Imports	9,079	7,485	7,488	8,243	9,470
Net Balance	1,583	62	-397	1,751	2,781
UK Net Supply	24,306	18,748	20,351	22,482	26,360

Volume (Kilogram)

UK Manufacturer Sales	30,521,996	29,505,476	31,666,259	31,807,131	34,429,135
Intra EC Exports	5,422,745	6,660,623	5,283,960	4,889,675	3,966,122
Intra EC Imports	11,441,084	9,323,241	8,427,016	34,048,729	10,822,934
Net Balance	6,018,339	2,662,618	3,143,056	29,159,054	6,856,812
Extra EC Exports	4,917,772	5,381,327	5,708,218	4,801,088	5,294,975
Extra EC Imports	1,275,001	1,185,079	1,467,788	2,235,546	1,859,586
Net Balance	-3,642,771	-4,196,248	-4,240,430	-2,565,542	-3,435,389
Total Exports	10,340,517	12,041,950	10,992,178	9,690,763	9,261,097
Total Imports	12,716,085	10,508,320	9,894,804	36,284,275	12,682,520
Net Balance	2,375,568	-1,533,630	-1,097,374	26,593,512	3,421,423
UK Net Supply	32,897,564	27,971,846	30,568,885	58,400,643	37,850,558

£ per Kilogram

UK Manufacturer Sales	0.74	0.63	0.66	0.65	0.68
Intra EC Exports	0.63	0.56	0.60	0.49	0.64
Intra EC Imports	0.67	0.65	0.69	0.19	0.73
Extra EC Exports	0.83	0.69	0.83	0.85	0.78
Extra EC Imports	1.15	1.21	1.12	0.79	0.87
Total Exports	0.72	0.62	0.72	0.67	0.72
Total Imports	0.71	0.71	0.76	0.23	0.75
UK Net Supply	0.74	0.67	0.67	0.38	0.70

PCC 24512030

CN (340212)

Cationic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	1,068	2,113	1,721	1,511	1,519
Intra EC Exports	3,052	2,773	3,736	2,141	3,636
Intra EC Imports	1,535	1,256	2,218	1,480	1,434
Net Balance	-1,517	-1,517	-1,518	-661	-2,202
Extra EC Exports	1,229	972	836	1,097	939
Extra EC Imports	357	342	637	710	763
Net Balance	-872	-630	-199	-387	-176
Total Exports	4,281	3,745	4,572	3,238	4,575
Total Imports	1,892	1,598	2,855	2,190	2,197
Net Balance	-2,389	-2,147	-1,717	-1,048	-2,378
UK Net Supply	-1,321	-34	4	463	-859

Volume (Kilogram)

UK Manufacturer Sales	775,358	1,297,376	1,057,560	921,432	903,226
Intra EC Exports	5,342,951	4,685,519	6,129,544	3,539,041	5,827,980
Intra EC Imports	868,945	1,099,658	1,970,325	1,318,242	1,501,123
Net Balance	-4,474,006	-3,585,861	-4,159,219	-2,220,799	-4,326,857
Extra EC Exports	1,467,053	1,104,169	779,475	814,032	976,140
Extra EC Imports	86,114	89,710	177,467	170,539	250,432
Net Balance	-1,380,939	-1,014,459	-602,008	-643,493	-725,708
Total Exports	6,810,004	5,789,688	6,909,019	4,353,073	6,804,120
Total Imports	955,059	1,189,368	2,147,792	1,488,781	1,751,555
Net Balance	-5,854,945	-4,600,320	-4,761,227	-2,864,292	-5,052,565
UK Net Supply	-5,079,587	-3,302,944	-3,703,667	-1,942,860	-4,149,339

£ per Kilogram

UK Manufacturer Sales	1.38	1.63	1.63	1.64	1.68
Intra EC Exports	0.57	0.59	0.61	0.60	0.62
Intra EC Imports	1.77	1.14	1.13	1.12	0.96
Extra EC Exports	0.84	0.88	1.07	1.35	0.96
Extra EC Imports	4.15	3.81	3.59	4.16	3.05
Total Exports	0.63	0.65	0.66	0.74	0.67
Total Imports	1.98	1.34	1.33	1.47	1.25
UK Net Supply	*	*	*	*	*

PCC 24512050

CN (340213)

Non-ionic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	37,514	36,944	37,635	31,499	37,773
Intra EC Exports	9,656	10,633	10,940	9,222	10,819
Intra EC Imports	9,612	10,990	9,501	8,974	10,181
Net Balance	-44	357	-1,439	-248	-638
Extra EC Exports	5,809	6,572	5,590	5,081	4,661
Extra EC Imports	1,373	2,926	3,003	3,049	3,922
Net Balance	-4,436	-3,646	-2,587	-2,032	-739
Total Exports	15,465	17,205	16,530	14,303	15,480
Total Imports	10,985	13,916	12,504	12,023	14,103
Net Balance	-4,480	-3,289	-4,026	-2,280	-1,377
UK Net Supply	33,034	33,655	33,609	29,219	36,396

Volume (Kilogram)

UK Manufacturer Sales	43,117,511	40,910,789	38,986,979	35,659,174	42,289,893
Intra EC Exports	13,952,458	14,894,264	13,693,023	11,732,692	10,784,455
Intra EC Imports	10,106,769	9,106,304	14,205,813	9,229,661	9,857,793
Net Balance	-3,845,689	-5,787,960	512,790	-2,503,031	-926,662
Extra EC Exports	5,705,299	6,545,092	5,420,415	4,243,644	4,346,288
Extra EC Imports	819,916	2,067,340	4,072,826	3,354,663	952,259
Net Balance	-4,885,383	-4,477,752	-1,347,589	-888,981	-3,394,029
Total Exports	19,657,757	21,439,356	19,113,438	15,976,336	15,130,743
Total Imports	10,926,685	11,173,644	18,278,639	12,584,324	10,810,052
Net Balance	-8,731,072	-10,265,712	-834,799	-3,392,012	-4,320,691
UK Net Supply	34,386,439	30,645,077	38,152,180	32,267,162	37,969,202

£ per Kilogram

UK Manufacturer Sales	0.87	0.90	0.97	0.88	0.89
Intra EC Exports	0.69	0.71	0.80	0.79	1.00
Intra EC Imports	0.95	1.21	0.67	0.97	1.03
Extra EC Exports	1.02	1.00	1.03	1.20	1.07
Extra EC Imports	1.67	1.42	0.74	0.91	4.12
Total Exports	0.79	0.80	0.86	0.90	1.02
Total Imports	1.01	1.25	0.68	0.96	1.30
UK Net Supply	0.96	1.10	0.88	0.91	0.96

PCC 24512090

CN (340219)

Organic surface-active agents EXCLUDING: - soap - anionic - cationic - non-ionic

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	3,863	3,907	3,505	3,195	3,542
Intra EC Exports	4,713	7,194	4,016	3,557	4,525
Intra EC Imports	2,472	2,275	3,991	2,043	1,751
Net Balance	-2,241	-4,919	-25	-1,514	-2,774
Extra EC Exports	1,729	1,731	1,670	2,281	3,363
Extra EC Imports	872	718	915	770	1,246
Net Balance	-857	-1,013	-755	-1,511	-2,117
Total Exports	6,442	8,925	5,686	5,838	7,888
Total Imports	3,344	2,993	4,906	2,813	2,997
Net Balance	-3,098	-5,932	-780	-3,025	-4,891
UK Net Supply	765	-2,025	2,725	170	-1,349

Volume (Kilogram)

UK Manufacturer Sales	6,249,418	6,453,971	5,518,060	5,358,827	5,750,820
Intra EC Exports	8,074,108	7,679,868	6,845,301	4,939,256	6,873,271
Intra EC Imports	4,160,067	2,752,719	7,027,145	3,564,923	2,847,879
Net Balance	-3,914,041	-4,927,149	181,844	-1,374,333	-4,025,392
Extra EC Exports	1,232,394	1,307,752	1,534,855	1,811,174	1,655,695
Extra EC Imports	305,894	343,683	472,010	391,860	569,584
Net Balance	-926,500	-964,069	-1,062,845	-1,419,314	-1,086,111
Total Exports	9,306,502	8,987,620	8,380,156	6,750,430	8,528,966
Total Imports	4,465,961	3,096,402	7,499,155	3,956,783	3,417,463
Net Balance	-4,840,541	-5,891,218	-881,001	-2,793,647	-5,111,503
UK Net Supply	1,408,877	562,753	4,637,059	2,565,180	639,317

£ per Kilogram

UK Manufacturer Sales	0.62	0.61	0.64	0.60	0.62
Intra EC Exports	0.58	0.94	0.59	0.72	0.66
Intra EC Imports	0.59	0.83	0.57	0.57	0.61
Extra EC Exports	1.40	1.32	1.09	1.26	2.03
Extra EC Imports	2.85	2.09	1.94	1.96	2.19
Total Exports	0.69	0.99	0.68	0.86	0.92
Total Imports	0.75	0.97	0.65	0.71	0.88
UK Net Supply	0.54	*	0.59	0.07	*

PCC 24513120

CN (340111)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent, for toilet use INCLUDING: - medicated products

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	40,808	42,089	45,887	47,000	39,371
Intra EC Exports	8,178	7,408	9,289	6,129	8,498
Intra EC Imports	4,274	5,371	5,056	4,279	6,292
Net Balance	-3,904	-2,037	-4,233	-1,850	-2,206
Extra EC Exports	3,749	4,688	4,177	4,251	4,713
Extra EC Imports	1,903	2,444	2,720	2,356	1,852
Net Balance	-1,846	-2,244	-1,457	-1,895	-2,861
Total Exports	11,927	12,096	13,466	10,380	13,211
Total Imports	6,177	7,815	7,776	6,635	8,144
Net Balance	-5,750	-4,281	-5,690	-3,745	-5,067
UK Net Supply	35,058	37,808	40,197	43,255	34,304

Volume (Kilogram)

UK Manufacturer Sales	40,235,889	43,763,958	43,799,827	42,240,926	36,372,943
Intra EC Exports	7,425,287	6,620,674	7,963,632	5,343,476	7,155,293
Intra EC Imports	3,295,545	4,269,101	5,220,342	2,846,533	5,235,505
Net Balance	-4,129,742	-2,351,573	-2,743,290	-2,496,943	-1,919,788
Extra EC Exports	1,650,562	1,736,712	1,516,710	1,813,127	2,167,280
Extra EC Imports	1,045,643	1,792,790	1,711,359	1,224,578	999,839
Net Balance	-604,919	56,078	194,649	-588,549	-1,167,441
Total Exports	9,075,849	8,357,386	9,480,342	7,156,603	9,322,573
Total Imports	4,341,188	6,061,891	6,931,701	4,071,111	6,235,344
Net Balance	-4,734,661	-2,295,495	-2,548,641	-3,085,492	-3,087,229
UK Net Supply	35,501,228	41,468,463	41,251,186	39,155,434	33,285,714

£ per Kilogram

UK Manufacturer Sales	1.01	0.96	1.05	1.11	1.08
Intra EC Exports	1.10	1.12	1.17	1.15	1.19
Intra EC Imports	1.30	1.26	0.97	1.50	1.20
Extra EC Exports	2.27	2.70	2.75	2.34	2.17
Extra EC Imports	1.82	1.36	1.59	1.92	1.85
Total Exports	1.31	1.45	1.42	1.45	1.42
Total Imports	1.42	1.29	1.12	1.63	1.31
UK Net Supply	0.99	0.91	0.97	1.10	1.03

PCC 24513150

CN (340119)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent EXCLUDING: - for toilet use - medicated products

Value £000's	Q1	Q2	Q3	Q4	Q1
	2000	2000	2000	2000	2001
UK Manufacturer Sales	2,463	3,516	4,291	4,193	4,161
Intra EC Exports	854	1,201	2,285	1,530	885
Intra EC Imports	1,543	1,393	1,982	2,408	4,297
Net Balance	689	192	-303	878	3,412
Extra EC Exports	686	868	1,257	1,752	788
Extra EC Imports	1,560	958	2,072	1,952	1,455
Net Balance	874	90	815	200	667
Total Exports	1,540	2,069	3,542	3,282	1,673
Total Imports	3,103	2,351	4,054	4,360	5,752
Net Balance	1,563	282	512	1,078	4,079
UK Net Supply	4,026	3,798	4,803	5,271	8,240

Volume (Kilogram)

UK Manufacturer Sales	1,819,189	2,594,116	3,372,130	3,381,847	3,330,592
Intra EC Exports	449,261	503,003	854,472	574,181	350,744
Intra EC Imports	1,020,657	957,624	1,127,770	2,344,628	3,657,601
Net Balance	571,396	454,621	273,298	1,770,447	3,306,857
Extra EC Exports	492,315	392,163	535,522	901,354	482,447
Extra EC Imports	384,114	507,105	683,261	1,024,548	765,071
Net Balance	-108,201	114,942	147,739	123,194	282,624
Total Exports	941,576	895,166	1,389,994	1,475,535	833,191
Total Imports	1,404,771	1,464,729	1,811,031	3,369,176	4,422,672
Net Balance	463,195	569,563	421,037	1,893,641	3,589,481
UK Net Supply	2,282,384	3,163,679	3,793,167	5,275,488	6,920,073

£ per Kilogram

UK Manufacturer Sales	1.35	1.36	1.27	1.24	1.25
Intra EC Exports	1.90	2.39	2.67	2.66	2.52
Intra EC Imports	1.51	1.45	1.76	1.03	1.17
Extra EC Exports	1.39	2.21	2.35	1.94	1.63
Extra EC Imports	4.06	1.89	3.03	1.91	1.90
Total Exports	1.64	2.31	2.55	2.22	2.01
Total Imports	2.21	1.61	2.24	1.29	1.30
UK Net Supply	1.76	1.20	1.27	1.00	1.19

PCC 24513173

CN (3401201)

Soap in the form of flakes, wafers, granules or powders

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	1,227	1,085	1,298	1,215	1,529
Intra EC Exports	14,741	13,743	17,138	4,005	2,394
Intra EC Imports	15,175	15,529	15,613	14,600	7,295
Net Balance	434	1,786	-1,525	10,595	4,901
Extra EC Exports	674	345	407	776	600
Extra EC Imports	350	179	340	201	329
Net Balance	-324	-166	-67	-575	-271
Total Exports	15,415	14,088	17,545	4,781	2,994
Total Imports	15,525	15,708	15,953	14,801	7,624
Net Balance	110	1,620	-1,592	10,020	4,630
UK Net Supply	1,337	2,705	-294	11,235	6,159

Volume (Kilogram)

UK Manufacturer Sales	1,598,121	1,399,841	1,850,238	1,494,969	1,352,374
Intra EC Exports	24,865,328	20,918,669	22,332,301	6,790,932	2,118,906
Intra EC Imports	19,711,516	13,647,500	21,313,338	21,303,606	14,343,819
Net Balance	-5,153,812	-7,271,169	-1,018,963	14,512,674	12,224,913
Extra EC Exports	748,977	345,400	313,362	781,949	631,860
Extra EC Imports	444,667	150,330	332,830	252,142	438,186
Net Balance	-304,310	-195,070	19,468	-529,807	-193,674
Total Exports	25,614,305	21,264,069	22,645,663	7,572,881	2,750,766
Total Imports	20,156,183	13,797,830	21,646,168	21,555,748	14,782,005
Net Balance	-5,458,122	-7,466,239	-999,495	13,982,867	12,031,239
UK Net Supply	-3,860,001	-6,066,398	850,743	15,477,836	13,383,613

£ per Kilogram

UK Manufacturer Sales	0.77	0.77	0.70	0.81	1.13
Intra EC Exports	0.59	0.66	0.77	0.59	1.13
Intra EC Imports	0.77	1.14	0.73	0.69	0.51
Extra EC Exports	0.90	1.00	1.30	0.99	0.95
Extra EC Imports	0.79	1.19	1.02	0.80	0.75
Total Exports	0.60	0.66	0.77	0.63	1.09
Total Imports	0.77	1.14	0.74	0.69	0.52
UK Net Supply	*	*	*	0.73	0.46

PCC 24513179

CN (3401209)

Soap in forms EXCLUDING: - bars, cakes, moulded pieces or shapes - paper, wadding, felt and non-wovens, impregnated coated or covered with soap or detergent - flakes, wafers, granules or powders

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	7,196	7,566	7,742	7,384	6,985
Intra EC Exports	2,049	1,682	1,968	1,930	2,060
Intra EC Imports	1,899	1,762	2,082	1,878	1,522
Net Balance	-150	80	114	-52	-538
Extra EC Exports	2,258	1,821	2,480	2,576	2,820
Extra EC Imports	2,223	2,044	2,374	1,883	1,997
Net Balance	-35	223	-106	-693	-823
Total Exports	4,307	3,503	4,448	4,506	4,880
Total Imports	4,122	3,806	4,456	3,761	3,519
Net Balance	-185	303	8	-745	-1,361
UK Net Supply	7,011	7,869	7,750	6,639	5,624

Volume (Kilogram)

UK Manufacturer Sales	9,133,056	9,545,839	9,543,566	8,678,132	8,166,964
Intra EC Exports	2,279,385	2,287,692	2,329,526	2,194,386	2,246,342
Intra EC Imports	1,571,565	1,526,787	1,938,838	1,824,770	1,340,370
Net Balance	-707,820	-760,905	-390,688	-369,616	-905,972
Extra EC Exports	1,287,685	1,396,640	1,471,272	1,472,298	1,837,001
Extra EC Imports	1,688,329	1,492,678	1,414,548	1,606,331	2,356,450
Net Balance	400,644	96,038	-56,724	134,033	519,449
Total Exports	3,567,070	3,684,332	3,800,798	3,666,684	4,083,343
Total Imports	3,259,894	3,019,465	3,353,386	3,431,101	3,696,820
Net Balance	-307,176	-664,867	-447,412	-235,583	-386,523
UK Net Supply	8,825,880	8,880,972	9,096,154	8,442,549	7,780,441

£ per Kilogram

UK Manufacturer Sales	0.79	0.79	0.81	0.85	0.86
Intra EC Exports	0.90	0.74	0.84	0.88	0.92
Intra EC Imports	1.21	1.15	1.07	1.03	1.14
Extra EC Exports	1.75	1.30	1.69	1.75	1.54
Extra EC Imports	1.32	1.37	1.68	1.17	0.85
Total Exports	1.21	0.95	1.17	1.23	1.20
Total Imports	1.26	1.26	1.33	1.10	0.95
UK Net Supply	0.79	0.89	0.85	0.79	0.72

PCC 24513230

CN (3402201)

Surface-active preparations, whether or not containing soap, put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	8,609	8,486	9,690	8,866	13,291
Intra EC Exports	10,400	8,974	8,778	9,009	10,977
Intra EC Imports	8,043	9,445	10,484	8,281	8,792
Net Balance	-2,357	471	1,706	-728	-2,185
Extra EC Exports	2,088	2,075	2,250	2,903	2,248
Extra EC Imports	1,872	871	468	597	1,132
Net Balance	-216	-1,204	-1,782	-2,306	-1,116
Total Exports	12,488	11,049	11,028	11,912	13,225
Total Imports	9,915	10,316	10,952	8,878	9,924
Net Balance	-2,573	-733	-76	-3,034	-3,301
UK Net Supply	6,036	7,753	9,614	5,832	9,990

Volume (Kilogram)

UK Manufacturer Sales	5,306,071	4,480,456	4,674,057	4,807,676	6,936,953
Intra EC Exports	16,921,752	13,587,164	20,471,051	14,614,954	46,902,107
Intra EC Imports	11,691,994	15,283,731	14,774,876	10,706,306	11,809,857
Net Balance	-5,229,758	1,696,567	-5,696,175	-3,908,648	-35,092,250
Extra EC Exports	1,663,897	1,703,369	1,872,884	2,005,793	1,636,829
Extra EC Imports	2,668,154	483,085	444,313	413,103	583,243
Net Balance	1,004,257	-1,220,284	-1,428,571	-1,592,690	-1,053,586
Total Exports	18,585,649	15,290,533	22,343,935	16,620,747	48,538,936
Total Imports	14,360,148	15,766,816	15,219,189	11,119,409	12,393,100
Net Balance	-4,225,501	476,283	-7,124,746	-5,501,338	-36,145,836
UK Net Supply	1,080,570	4,956,739	-2,450,689	-693,662	-29,208,883

£ per Kilogram

UK Manufacturer Sales	1.62	1.89	2.07	1.84	1.92
Intra EC Exports	0.61	0.66	0.43	0.62	0.23
Intra EC Imports	0.69	0.62	0.71	0.77	0.74
Extra EC Exports	1.25	1.22	1.20	1.45	1.37
Extra EC Imports	0.70	1.80	1.05	1.45	1.94
Total Exports	0.67	0.72	0.49	0.72	0.27
Total Imports	0.69	0.65	0.72	0.80	0.80
UK Net Supply	5.59	1.56	*	*	*

PCC 24513250 = 24510001 + 24510002 + 24510003 + 24510004 + 24510005

CN (3402209)

Washing preparations and cleaning preparations, whether or not containing soap, put up for retail sale
INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active preparations

Value £000's	Q1	Q2	Q3	Q4	Q1
	2000	2000	2000	2000	2001
UK Manufacturer Sales	198,243	204,460	212,402	198,843	198,489
Intra EC Exports	24,935	30,307	30,221	41,319	52,354
Intra EC Imports	30,770	23,619	24,086	24,043	39,113
Net Balance	5,835	-6,688	-6,135	-17,276	-13,241
Extra EC Exports	6,594	5,959	8,198	5,629	4,628
Extra EC Imports	2,324	2,000	2,996	3,114	3,701
Net Balance	-4,270	-3,959	-5,202	-2,515	-927
Total Exports	31,529	36,266	38,419	46,948	56,982
Total Imports	33,094	25,619	27,082	27,157	42,814
Net Balance	1,565	-10,647	-11,337	-19,791	-14,168
UK Net Supply	199,808	193,813	201,065	179,052	184,321

Volume (Kilogram)

UK Manufacturer Sales	187,534,892	192,553,185	202,371,358	176,156,982	187,893,565
Intra EC Exports	39,162,277	56,404,956	52,164,195	53,850,885	84,504,718
Intra EC Imports	47,152,117	38,528,138	50,869,495	38,052,186	54,184,076
Net Balance	7,989,840	-17,876,818	-1,294,700	-15,798,699	-30,320,642
Extra EC Exports	5,358,173	4,014,591	4,254,566	4,146,713	3,324,757
Extra EC Imports	1,732,358	1,898,020	2,895,129	2,707,266	2,661,308
Net Balance	-3,625,815	-2,116,571	-1,359,437	-1,439,447	-663,449
Total Exports	44,520,450	60,419,547	56,418,761	57,997,598	87,829,475
Total Imports	48,884,475	40,426,158	53,764,624	40,759,452	56,845,384
Net Balance	4,364,025	-19,993,389	-2,654,137	-17,238,146	-30,984,091
UK Net Supply	191,898,917	172,559,796	199,717,221	158,918,836	156,909,474

£ per Kilogram

UK Manufacturer Sales	1.06	1.06	1.05	1.13	1.06
Intra EC Exports	0.64	0.54	0.58	0.77	0.62
Intra EC Imports	0.65	0.61	0.47	0.63	0.72
Extra EC Exports	1.23	1.48	1.93	1.36	1.39
Extra EC Imports	1.34	1.05	1.03	1.15	1.39
Total Exports	0.71	0.60	0.68	0.81	0.65
Total Imports	0.68	0.63	0.50	0.67	0.75
UK Net Supply	1.04	1.12	1.01	1.13	1.17

PCC 24513260

CN (3402901)

Surface-active preparations, whether or not containing soap, not put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	18,486	18,420	18,316	20,054	15,503
Intra EC Exports	3,656	4,449	3,654	3,309	3,742
Intra EC Imports	8,429	7,931	7,344	6,623	7,232
Net Balance	4,773	3,482	3,690	3,314	3,490
Extra EC Exports	5,713	4,749	5,265	5,384	6,154
Extra EC Imports	1,472	781	1,192	983	1,435
Net Balance	-4,241	-3,968	-4,073	-4,401	-4,719
Total Exports	9,369	9,198	8,919	8,693	9,896
Total Imports	9,901	8,712	8,536	7,606	8,667
Net Balance	532	-486	-383	-1,087	-1,229
UK Net Supply	19,018	17,934	17,933	18,967	14,274

Volume (Kilogram)

UK Manufacturer Sales	34,871,314	34,237,315	33,574,914	34,212,251	28,948,693
Intra EC Exports	3,361,101	3,484,461	3,166,130	2,816,228	3,155,898
Intra EC Imports	5,910,497	4,166,526	4,028,159	3,471,888	3,570,986
Net Balance	2,549,396	682,065	862,029	655,660	415,088
Extra EC Exports	4,618,154	4,035,900	3,616,990	4,350,212	4,752,432
Extra EC Imports	1,309,502	340,898	834,556	559,351	846,669
Net Balance	-3,308,652	-3,695,002	-2,782,434	-3,790,861	-3,905,763
Total Exports	7,979,255	7,520,361	6,783,120	7,166,440	7,908,330
Total Imports	7,219,999	4,507,424	4,862,715	4,031,239	4,417,655
Net Balance	-759,256	-3,012,937	-1,920,405	-3,135,201	-3,490,675
UK Net Supply	34,112,058	31,224,378	31,654,509	31,077,050	25,458,018

£ per Kilogram

UK Manufacturer Sales	0.53	0.54	0.55	0.59	0.54
Intra EC Exports	1.09	1.28	1.15	1.17	1.19
Intra EC Imports	1.43	1.90	1.82	1.91	2.03
Extra EC Exports	1.24	1.18	1.46	1.24	1.29
Extra EC Imports	1.12	2.29	1.43	1.76	1.69
Total Exports	1.17	1.22	1.31	1.21	1.25
Total Imports	1.37	1.93	1.76	1.89	1.96
UK Net Supply	0.56	0.57	0.57	0.61	0.56

PCC 24513270

CN (3402909)

Washing preparations and cleaning preparations, whether or not containing soap, not put up for retail sale
 INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active
 preparations

Value £000's	Q1	Q2	Q3	Q4	Q1
	2000	2000	2000	2000	2001
UK Manufacturer Sales	50,673	44,119	48,492	48,125	43,471
Intra EC Exports	7,306	7,290	6,283	4,671	4,859
Intra EC Imports	10,132	9,924	8,870	9,013	9,957
Net Balance	2,826	2,634	2,587	4,342	5,098
Extra EC Exports	4,550	4,655	5,368	4,616	4,339
Extra EC Imports	2,190	2,049	2,364	1,802	2,186
Net Balance	-2,360	-2,606	-3,004	-2,814	-2,153
Total Exports	11,856	11,945	11,651	9,287	9,198
Total Imports	12,322	11,973	11,234	10,815	12,143
Net Balance	466	28	-417	1,528	2,945
UK Net Supply	51,139	44,147	48,075	49,653	46,416

Volume (Kilogram)

UK Manufacturer Sales	48,922,384	43,221,911	54,786,726	53,805,903	45,030,119
Intra EC Exports	6,914,649	35,938,059	6,131,963	4,358,885	4,875,297
Intra EC Imports	13,106,972	13,613,300	13,055,972	12,416,818	15,068,157
Net Balance	6,192,323	-22,324,759	6,924,009	8,057,933	10,192,860
Extra EC Exports	3,272,839	3,325,205	4,024,444	3,276,529	3,215,364
Extra EC Imports	1,319,715	1,344,745	1,608,215	1,153,876	1,235,907
Net Balance	-1,953,124	-1,980,460	-2,416,229	-2,122,653	-1,979,457
Total Exports	10,187,488	39,263,264	10,156,407	7,635,414	8,090,661
Total Imports	14,426,687	14,958,045	14,664,187	13,570,694	16,304,064
Net Balance	4,239,199	-24,305,219	4,507,780	5,935,280	8,213,403
UK Net Supply	53,161,583	18,916,692	59,294,506	59,741,183	53,243,522

£ per Kilogram

UK Manufacturer Sales	1.04	1.02	0.89	0.89	0.97
Intra EC Exports	1.06	0.20	1.02	1.07	1.00
Intra EC Imports	0.77	0.73	0.68	0.73	0.66
Extra EC Exports	1.39	1.40	1.33	1.41	1.35
Extra EC Imports	1.66	1.52	1.47	1.56	1.77
Total Exports	1.16	0.30	1.15	1.22	1.14
Total Imports	0.85	0.80	0.77	0.80	0.74
UK Net Supply	0.96	2.33	0.81	0.83	0.87

PCC 24514100 = 24510014 + 24510015

CN (33074)

Preparations for perfuming or deodorizing rooms INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	37,642	36,568	41,710	52,165	47,733
Intra EC Exports	9,035	9,148	10,021	11,670	12,285
Intra EC Imports	4,570	3,611	7,396	3,689	5,375
Net Balance	-4,465	-5,537	-2,625	-7,981	-6,910
Extra EC Exports	3,351	3,495	3,641	4,835	4,944
Extra EC Imports	1,546	1,517	1,852	1,554	2,068
Net Balance	-1,805	-1,978	-1,789	-3,281	-2,876
Total Exports	12,386	12,643	13,662	16,505	17,229
Total Imports	6,116	5,128	9,248	5,243	7,443
Net Balance	-6,270	-7,515	-4,414	-11,262	-9,786
UK Net Supply	31,372	29,053	37,296	40,903	37,947

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,773,832	6,995,703	6,829,497	7,041,927	6,197,208
Intra EC Imports	2,499,100	2,910,173	10,131,791	2,208,769	3,454,397
Net Balance	-4,274,732	-4,085,530	3,302,294	-4,833,158	-2,742,811
Extra EC Exports	2,139,833	2,020,665	2,156,862	2,261,208	2,835,269
Extra EC Imports	313,373	309,895	361,187	335,153	520,507
Net Balance	-1,826,460	-1,710,770	-1,795,675	-1,926,055	-2,314,762
Total Exports	8,913,665	9,016,368	8,986,359	9,303,135	9,032,477
Total Imports	2,812,473	3,220,068	10,492,978	2,543,922	3,974,904
Net Balance	-6,101,192	-5,796,300	1,506,619	-6,759,213	-5,057,573
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.33	1.31	1.47	1.66	1.98
Intra EC Imports	1.83	1.24	0.73	1.67	1.56
Extra EC Exports	1.57	1.73	1.69	2.14	1.74
Extra EC Imports	4.93	4.90	5.13	4.64	3.97
Total Exports	1.39	1.40	1.52	1.77	1.91
Total Imports	2.17	1.59	0.88	2.06	1.87
UK Net Supply	*	*	*	*	*

PCC 24514250

CN (340410)

Artificial and prepared waxes of chemically modified lignite

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	S*	S*	6,382	6,289	S*
Intra EC Exports	27	23	16	28	25
Intra EC Imports	318	298	427	208	369
Net Balance	291	275	411	180	344
Extra EC Exports	42	36	208	18	16
Extra EC Imports	24	15	18	8	15
Net Balance	-18	-21	-190	-10	-1
Total Exports	69	59	224	46	41
Total Imports	342	313	445	216	384
Net Balance	273	254	221	170	343
UK Net Supply	*	*	6,603	6,459	*

Volume (Kilogram)

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	18,223	18,751	11,594	18,959	14,991
Intra EC Imports	180,999	207,352	438,062	201,368	262,934
Net Balance	162,776	188,601	426,468	182,409	247,943
Extra EC Exports	16,917	50,158	119,497	35,988	11,700
Extra EC Imports	5,250	3,150	3,211	1,577	3,345
Net Balance	-11,667	-47,008	-116,286	-34,411	-8,355
Total Exports	35,140	68,909	131,091	54,947	26,691
Total Imports	186,249	210,502	441,273	202,945	266,279
Net Balance	151,109	141,593	310,182	147,998	239,588
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.48	1.23	1.38	1.48	1.67
Intra EC Imports	1.76	1.44	0.97	1.03	1.40
Extra EC Exports	2.48	0.72	1.74	0.50	1.37
Extra EC Imports	4.57	4.76	5.61	5.07	4.48
Total Exports	1.96	0.86	1.71	0.84	1.54
Total Imports	1.84	1.49	1.01	1.06	1.44
UK Net Supply	*	*	*	*	*

PCC 24514270

CN (340420)

Artificial and prepared waxes of polyethylene glycol

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	92	92	68	90	108
Intra EC Exports	117	287	319	161	167
Intra EC Imports	506	393	437	325	557
Net Balance	389	106	118	164	390
Extra EC Exports	78	184	180	182	90
Extra EC Imports	157	188	106	154	64
Net Balance	79	4	-74	-28	-26
Total Exports	195	471	499	343	257
Total Imports	663	581	543	479	621
Net Balance	468	110	44	136	364
UK Net Supply	560	202	112	226	472

Volume (Kilogram)

UK Manufacturer Sales	38,774	35,924	27,441	36,225	S
Intra EC Exports	95,488	316,498	356,910	190,980	174,978
Intra EC Imports	838,837	371,123	393,548	306,901	667,961
Net Balance	743,349	54,625	36,638	115,921	492,983
Extra EC Exports	108,008	172,334	167,028	151,536	82,345
Extra EC Imports	152,482	131,506	64,753	105,616	51,999
Net Balance	44,474	-40,828	-102,275	-45,920	-30,346
Total Exports	203,496	488,832	523,938	342,516	257,323
Total Imports	991,319	502,629	458,301	412,517	719,960
Net Balance	787,823	13,797	-65,637	70,001	462,637
UK Net Supply	826,597	49,721	-38,196	106,226	*

£ per Kilogram

UK Manufacturer Sales	2.38	2.56	2.48	2.48	*
Intra EC Exports	1.23	0.91	0.89	0.84	0.95
Intra EC Imports	0.60	1.06	1.11	1.06	0.83
Extra EC Exports	0.72	1.07	1.08	1.20	1.09
Extra EC Imports	1.03	1.43	1.64	1.46	1.23
Total Exports	0.96	0.96	0.95	1.00	1.00
Total Imports	0.67	1.16	1.18	1.16	0.86
UK Net Supply	0.68	4.06	*	2.13	*

PCC 24514290

CN (340490)

Artificial and prepared waxes INCLUDING: - sealing waxes EXCLUDING: - of chemically modified lignite - polyethylene glycol

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	2,683	3,594	4,028	3,739	4,003
Intra EC Exports	3,235	3,255	2,783	2,910	3,146
Intra EC Imports	5,167	5,294	4,630	5,247	4,027
Net Balance	1,932	2,039	1,847	2,337	881
Extra EC Exports	2,165	2,423	2,232	3,377	1,777
Extra EC Imports	2,679	2,933	2,837	2,657	3,139
Net Balance	514	510	605	-720	1,362
Total Exports	5,400	5,678	5,015	6,287	4,923
Total Imports	7,846	8,227	7,467	7,904	7,166
Net Balance	2,446	2,549	2,452	1,617	2,243
UK Net Supply	5,129	6,143	6,480	5,356	6,246

Volume (Kilogram)

UK Manufacturer Sales	3,351,820	4,227,890	4,761,114	4,359,062	4,369,499
Intra EC Exports	2,292,521	2,378,274	2,039,062	2,233,494	2,263,744
Intra EC Imports	4,744,949	4,463,746	4,138,548	4,341,433	3,610,008
Net Balance	2,452,428	2,085,472	2,099,486	2,107,939	1,346,264
Extra EC Exports	1,141,477	1,395,095	1,319,118	1,330,688	983,871
Extra EC Imports	2,063,767	1,800,447	2,051,817	1,550,833	1,783,618
Net Balance	922,290	405,352	732,699	220,145	799,747
Total Exports	3,433,998	3,773,369	3,358,180	3,564,182	3,247,615
Total Imports	6,808,716	6,264,193	6,190,365	5,892,266	5,393,626
Net Balance	3,374,718	2,490,824	2,832,185	2,328,084	2,146,011
UK Net Supply	6,726,538	6,718,714	7,593,299	6,687,146	6,515,510

£ per Kilogram

UK Manufacturer Sales	0.80	0.85	0.85	0.86	0.92
Intra EC Exports	1.41	1.37	1.36	1.30	1.39
Intra EC Imports	1.09	1.19	1.12	1.21	1.12
Extra EC Exports	1.90	1.74	1.69	2.54	1.81
Extra EC Imports	1.30	1.63	1.38	1.71	1.76
Total Exports	1.57	1.50	1.49	1.76	1.52
Total Imports	1.15	1.31	1.21	1.34	1.33
UK Net Supply	0.76	0.91	0.85	0.80	0.96

PCC 24514330 = 24510006 + 24510007

CN (340510)

Polishes, creams and similar preparations, for footwear or leather EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	352	372	324	451	543
Intra EC Exports	273	241	212	238	236
Intra EC Imports	1,929	1,708	1,396	1,673	1,723
Net Balance	1,656	1,467	1,184	1,435	1,487
Extra EC Exports	646	689	627	546	407
Extra EC Imports	198	208	196	236	173
Net Balance	-448	-481	-431	-310	-234
Total Exports	919	930	839	784	643
Total Imports	2,127	1,916	1,592	1,909	1,896
Net Balance	1,208	986	753	1,125	1,253
UK Net Supply	1,560	1,358	1,077	1,576	1,796

Volume (Kilogram)

UK Manufacturer Sales	104,660	112,502	89,397	97,731	113,966
Intra EC Exports	61,609	47,064	47,183	41,878	50,513
Intra EC Imports	346,360	479,485	273,396	351,199	484,123
Net Balance	284,751	432,421	226,213	309,321	433,610
Extra EC Exports	178,721	96,763	67,295	59,814	78,024
Extra EC Imports	46,999	72,421	62,248	75,350	57,732
Net Balance	-131,722	-24,342	-5,047	15,536	-20,292
Total Exports	240,330	143,827	114,478	101,692	128,537
Total Imports	393,359	551,906	335,644	426,549	541,855
Net Balance	153,029	408,079	221,166	324,857	413,318
UK Net Supply	257,689	520,581	310,563	422,588	527,284

£ per Kilogram

UK Manufacturer Sales	3.36	3.31	3.63	4.61	4.77
Intra EC Exports	4.43	5.12	4.49	5.68	4.67
Intra EC Imports	5.57	3.56	5.11	4.76	3.56
Extra EC Exports	3.61	7.12	9.32	9.13	5.22
Extra EC Imports	4.21	2.87	3.15	3.13	3.00
Total Exports	3.82	6.47	7.33	7.71	5.00
Total Imports	5.41	3.47	4.74	4.48	3.50
UK Net Supply	6.05	2.61	3.47	3.73	3.41

PCC 24514350 = 24510008 + 24510009

CN (340520)

Polishes, creams and similar preparations, for the maintenance of wooden furniture, floors or other woodwork
EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	7,541	8,053	8,046	7,714	7,929
Intra EC Exports	2,423	1,738	2,041	1,793	2,022
Intra EC Imports	1,477	1,825	1,727	1,727	1,560
Net Balance	-946	87	-314	-66	-462
Extra EC Exports	702	733	967	904	820
Extra EC Imports	165	235	220	112	613
Net Balance	-537	-498	-747	-792	-207
Total Exports	3,125	2,471	3,008	2,697	2,842
Total Imports	1,642	2,060	1,947	1,839	2,173
Net Balance	-1,483	-411	-1,061	-858	-669
UK Net Supply	6,058	7,642	6,985	6,856	7,260

Volume (Kilogram)

UK Manufacturer Sales	5,658,128	5,981,485	5,183,450	4,925,480	5,233,557
Intra EC Exports	2,383,994	1,526,762	1,604,546	1,769,505	1,678,150
Intra EC Imports	1,859,189	2,238,248	2,245,283	1,522,844	1,690,448
Net Balance	-524,805	711,486	640,737	-246,661	12,298
Extra EC Exports	382,329	328,843	326,256	424,184	610,384
Extra EC Imports	67,750	95,671	69,007	70,947	259,866
Net Balance	-314,579	-233,172	-257,249	-353,237	-350,518
Total Exports	2,766,323	1,855,605	1,930,802	2,193,689	2,288,534
Total Imports	1,926,939	2,333,919	2,314,290	1,593,791	1,950,314
Net Balance	-839,384	478,314	383,488	-599,898	-338,220
UK Net Supply	4,818,744	6,459,799	5,566,938	4,325,582	4,895,337

£ per Kilogram

UK Manufacturer Sales	1.33	1.35	1.55	1.57	1.51
Intra EC Exports	1.02	1.14	1.27	1.01	1.20
Intra EC Imports	0.79	0.82	0.77	1.13	0.92
Extra EC Exports	1.84	2.23	2.96	2.13	1.34
Extra EC Imports	2.44	2.46	3.19	1.58	2.36
Total Exports	1.13	1.33	1.56	1.23	1.24
Total Imports	0.85	0.88	0.84	1.15	1.11
UK Net Supply	1.26	1.18	1.25	1.58	1.48

PCC 24514370 = 24510010 + 24510011

CN (340530)

Polishes and similar preparations, for coachwork EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	3,539	3,497	3,920	3,105	4,115
Intra EC Exports	2,057	2,495	2,227	1,608	2,376
Intra EC Imports	280	409	258	240	250
Net Balance	-1,777	-2,086	-1,969	-1,368	-2,126
Extra EC Exports	1,155	1,739	1,387	1,355	1,487
Extra EC Imports	188	368	295	195	369
Net Balance	-967	-1,371	-1,092	-1,160	-1,118
Total Exports	3,212	4,234	3,614	2,963	3,863
Total Imports	468	777	553	435	619
Net Balance	-2,744	-3,457	-3,061	-2,528	-3,244
UK Net Supply	795	40	859	577	871

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,046,512	1,359,266	1,227,601	850,085	1,094,555
Intra EC Imports	179,300	272,412	203,847	157,927	249,305
Net Balance	-867,212	-1,086,854	-1,023,754	-692,158	-845,250
Extra EC Exports	397,840	538,613	499,911	455,716	516,841
Extra EC Imports	84,788	214,763	118,534	129,517	198,164
Net Balance	-313,052	-323,850	-381,377	-326,199	-318,677
Total Exports	1,444,352	1,897,879	1,727,512	1,305,801	1,611,396
Total Imports	264,088	487,175	322,381	287,444	447,469
Net Balance	-1,180,264	-1,410,704	-1,405,131	-1,018,357	-1,163,927
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.97	1.84	1.81	1.89	2.17
Intra EC Imports	1.56	1.50	1.27	1.52	1.00
Extra EC Exports	2.90	3.23	2.77	2.97	2.88
Extra EC Imports	2.22	1.71	2.49	1.51	1.86
Total Exports	2.22	2.23	2.09	2.27	2.40
Total Imports	1.77	1.59	1.72	1.51	1.38
UK Net Supply	*	*	*	*	*

PCC 24514383

CN (340590)

Metal polishes

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	2,171	1,512	1,534	1,909	1,017
Intra EC Exports	602	599	522	471	1,720
Intra EC Imports	837	705	588	631	1,276
Net Balance	235	106	66	160	-444
Extra EC Exports	444	323	464	424	1,741
Extra EC Imports	142	198	274	290	972
Net Balance	-302	-125	-190	-134	-769
Total Exports	1,046	922	986	895	3,461
Total Imports	979	903	862	921	2,248
Net Balance	-67	-19	-124	26	-1,213
UK Net Supply	2,104	1,493	1,410	1,935	-196

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	159,268	139,342	139,042	154,047	615,768
Intra EC Imports	679,336	600,843	421,006	838,141	1,141,346
Net Balance	520,068	461,501	281,964	684,094	525,578
Extra EC Exports	335,291	216,050	213,265	269,109	792,379
Extra EC Imports	61,426	135,096	190,876	165,357	330,000
Net Balance	-273,865	-80,954	-22,389	-103,752	-462,379
Total Exports	494,559	355,392	352,307	423,156	1,408,147
Total Imports	740,762	735,939	611,882	1,003,498	1,471,346
Net Balance	246,203	380,547	259,575	580,342	63,199
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	3.78	4.30	3.75	3.06	2.79
Intra EC Imports	1.23	1.17	1.40	0.75	1.12
Extra EC Exports	1.32	1.50	2.18	1.58	2.20
Extra EC Imports	2.31	1.47	1.44	1.75	2.95
Total Exports	2.12	2.59	2.80	2.12	2.46
Total Imports	1.32	1.23	1.41	0.92	1.53
UK Net Supply	*	*	*	*	*

PCC 24514389 = 24510012 + 24510013

CN (3405909)

Polishes, creams and similar preparations, for uses EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes - for footwear - for leather - for wooden furniture or floors and other woodwork - for coachwork

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	3,617	3,664	1,954	1,580	2,174
Intra EC Exports	1,453	1,481	1,525	1,237	1,203
Intra EC Imports	649	539	343	310	473
Net Balance	-804	-942	-1,182	-927	-730
Extra EC Exports	1,629	1,355	1,491	1,332	1,244
Extra EC Imports	702	928	1,326	967	776
Net Balance	-927	-427	-165	-365	-468
Total Exports	3,082	2,836	3,016	2,569	2,447
Total Imports	1,351	1,467	1,669	1,277	1,249
Net Balance	-1,731	-1,369	-1,347	-1,292	-1,198
UK Net Supply	1,886	2,295	607	288	976

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	671,347	745,320	811,515	572,721	473,265
Intra EC Imports	139,788	283,235	194,425	114,384	199,831
Net Balance	-531,559	-462,085	-617,090	-458,337	-273,434
Extra EC Exports	726,194	582,837	567,335	563,902	491,612
Extra EC Imports	232,732	300,022	803,822	256,529	254,481
Net Balance	-493,462	-282,815	236,487	-307,373	-237,131
Total Exports	1,397,541	1,328,157	1,378,850	1,136,623	964,877
Total Imports	372,520	583,257	998,247	370,913	454,312
Net Balance	-1,025,021	-744,900	-380,603	-765,710	-510,565
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.16	1.99	1.88	2.16	2.54
Intra EC Imports	4.64	1.90	1.76	2.71	2.37
Extra EC Exports	2.24	2.32	2.63	2.36	2.53
Extra EC Imports	3.02	3.09	1.65	3.77	3.05
Total Exports	2.21	2.14	2.19	2.26	2.54
Total Imports	3.63	2.52	1.67	3.44	2.75
UK Net Supply	*	*	*	*	*

PCC 24514400

CN (340540)

Scouring pastes and powders and other scouring preparations

Value £000's	Q1 2000	Q2 2000	Q3 2000	Q4 2000	Q1 2001
UK Manufacturer Sales	266	299	351	297	196
Intra EC Exports	854	746	619	498	326
Intra EC Imports	853	872	1,671	938	1,197
Net Balance	-1	126	1,052	440	871
Extra EC Exports	159	304	239	190	215
Extra EC Imports	687	522	46	414	453
Net Balance	528	218	-193	224	238
Total Exports	1,013	1,050	858	688	541
Total Imports	1,540	1,394	1,717	1,352	1,650
Net Balance	527	344	859	664	1,109
UK Net Supply	793	643	1,210	961	1,305

Volume (Kilogram)

UK Manufacturer Sales	254,676	281,287	331,307	267,892	168,697
Intra EC Exports	394,787	309,212	340,556	298,217	199,678
Intra EC Imports	2,542,423	2,892,910	5,271,118	2,915,397	3,112,400
Net Balance	2,147,636	2,583,698	4,930,562	2,617,180	2,912,722
Extra EC Exports	126,250	139,470	143,312	83,631	137,035
Extra EC Imports	411,207	247,348	21,362	129,018	205,276
Net Balance	284,957	107,878	-121,950	45,387	68,241
Total Exports	521,037	448,682	483,868	381,848	336,713
Total Imports	2,953,630	3,140,258	5,292,480	3,044,415	3,317,676
Net Balance	2,432,593	2,691,576	4,808,612	2,662,567	2,980,963
UK Net Supply	2,687,269	2,972,863	5,139,919	2,930,459	3,149,660

£ per Kilogram

UK Manufacturer Sales	1.04	1.06	1.06	1.11	1.16
Intra EC Exports	2.16	2.41	1.82	1.67	1.63
Intra EC Imports	0.34	0.30	0.32	0.32	0.38
Extra EC Exports	1.26	2.18	1.67	2.27	1.57
Extra EC Imports	1.67	2.11	2.15	3.21	2.21
Total Exports	1.94	2.34	1.77	1.80	1.61
Total Imports	0.52	0.44	0.32	0.44	0.50
UK Net Supply	0.30	0.22	0.24	0.33	0.41