



# **PRODUCT SALES and TRADE**

PRQ 24510

Soap & Detergents, Cleaning &  
Polishing Preparations

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**INDUSTRY SALES AND TURNOVER****Soap and Detergents - Industry 24510**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q3 2001</b>	<b>Q4 2001</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	478,797	481,022	474,463	492,161	539,468
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	15,160	16,065	13,690	18,194	41,875
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>493,958</b>	<b>497,086</b>	<b>488,153</b>	<b>510,355</b>	<b>581,344</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	112,009	113,564	100,467	109,173	99,438
<b>WORK DONE</b> (Work done on materials supplied by customer)	55,449	58,067	65,880	66,542	62,123
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	0	48	S	S	S
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	961	695	S	S	S
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	50,875	56,883	17,106	48,801	59,506
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>713,252</b>	<b>726,345</b>	<b>672,205</b>	<b>735,290</b>	<b>802,912</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Soap and Detergents - Industry 24510**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q3 2001</b>	<b>Q4 2001</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>
<b>UK Manufacturer Sales</b>	<b>493,958</b>	<b>497,086</b>	<b>488,153</b>	<b>510,355</b>	<b>581,344</b>
Intra EC Exports	127,321	121,939	119,830	128,984	130,061
Intra EC Imports	150,973	132,902	143,974	148,870	149,565
Net Balance	23,652	10,963	24,144	19,886	19,504
Extra EC Exports	54,080	56,361	53,190	59,993	57,935
Extra EC Imports	33,193	29,982	29,218	31,513	33,411
Net Balance	-20,887	-26,379	-23,972	-28,480	-24,524
Total Exports	181,401	178,300	173,020	188,977	187,996
Total Imports	184,166	162,884	173,192	180,383	182,976
Net Balance	2,765	-15,416	172	-8,594	-5,020
<b>UK Net Supply</b>	<b>496,723</b>	<b>481,670</b>	<b>488,325</b>	<b>501,761</b>	<b>576,324</b>

<b>Export as % of UK Manufacturer Sales</b>	<b>Q3 2001</b>	<b>Q4 2001</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	25.78	24.53	24.55	25.27	22.37
Extra EC Exports	10.95	11.34	10.90	11.76	9.97
Total Exports	36.72	35.87	35.44	37.03	32.34
UK Sales	63.28	64.13	64.56	62.97	67.66

<b>Import as % of UK Net Supply</b>	<b>Q3 2001</b>	<b>Q4 2001</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	30.39	27.59	29.48	29.67	25.95
Extra EC Imports	6.68	6.22	5.98	6.28	5.80
Total Imports	37.08	33.82	35.47	35.95	31.75
UK Production	62.92	66.18	64.53	64.05	68.25

## PCC 24510001

Fabric washing and cleaning preparations INCLUDING: - powder, liquid, concentrated and non-concentrated, auxiliary products and other products for cleaning fabric - joint cleaning and rinsing products EXCLUDING: - fabric rinse products

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	143,061	151,386	152,054	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	100,853,708	106,735,173	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.42	1.42	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510002

Fabric rinse products INCLUDING: - rinse conditioners, fabric conditioners EXCLUDING: - joint cleaning and rinsing products

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	26,710	27,352	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	36,288,373	36,994,866	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	0.74	0.74	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510003

Dishwash products INCLUDING: - hand and machine, in powder, liquid or tablet form - rinse aids and salt for dishwash machines

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	23,748	25,010	24,167	25,455	22,678
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	34,111,875	37,355,580	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	0.70	0.67	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510004

Surface cleaning products, powders or liquids INCLUDING: - for cleaning floors, walls, bathrooms, kitchens  
EXCLUDING: - disinfectants, bleaches, lavatory cleaner, scouring powders and pastes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	16,866	14,841	14,116	14,974	14,898
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	20,132,901	19,133,954	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	0.84	0.78	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510005

Other cleaning products INCLUDING: - for windows, glass, carpets and ovens

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	9,179	8,863	S	10,126	10,356
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	7,671,428	7,145,101	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.20	1.24	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510006

Polishes, creams and similar preparations for footwear or leather, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## Volume (Kilogram)

UK Manufacturer Sales	S	S	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

<b>UK Manufacturer Sales</b>	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24510007

Polishes, creams and similar preparations for footwear or leather, sold in packaging other than aerosols  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>					
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>S</b>	<b>N/A</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>					
<b>UK Manufacturer Sales</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24510008

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	4,783	4,627	5,082	4,724	4,319
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	2,128,048	S	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	2.25	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510009

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	2,261	2,034	2,071	2,031	2,000
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	1,483,855	S	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.52	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510010

Polishes and similar preparations for coachwork, sold in aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	5	16	10	16	18
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510011

Polishes and similar preparations for coachwork, sold in packaging other than aerosols EXCLUDING: -  
artificial and prepared waxes - metal polishes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	3,511	3,853	3,538	3,864	3,509
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510012

Polishes, creams and similar preparations other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	108	105	139	113	160
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510013

Polishes, creams and similar preparations sold in packaging other than aerosols, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	1,771	1,795	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510014

Air fresheners sold in aerosols

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	9,171	10,042	12,299	11,723	12,125
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510015

Air fresheners sold in packaging other than aerosols INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	24,823	29,153	33,507	27,753	31,579
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Unit

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24511050

## CN (1520)

Glycerol (glycerine), crude, glycerol waters and glycerol lyes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	419	538	579	S*	S*
Intra EC Exports	349	207	77	44	107
Intra EC Imports	4,604	2,778	2,364	2,303	2,616
Net Balance	4,255	2,571	2,287	2,259	2,509
Extra EC Exports	17	40	44	57	32
Extra EC Imports	3,724	691	1,531	822	690
Net Balance	3,707	651	1,487	765	658
Total Exports	366	247	121	101	139
Total Imports	8,328	3,469	3,895	3,125	3,306
Net Balance	7,962	3,222	3,774	3,024	3,167
UK Net Supply	8,381	3,760	4,353	*	*

## Volume (Kilogram)

UK Manufacturer Sales	1,244,560	1,511,132	N/A	N/A	N/A
Intra EC Exports	1,612,855	982,845	274,559	216,756	386,763
Intra EC Imports	7,590,209	4,649,465	4,822,083	3,454,249	4,355,574
Net Balance	5,977,354	3,666,620	4,547,524	3,237,493	3,968,811
Extra EC Exports	10,883	15,277	7,459	10,491	4,172
Extra EC Imports	6,294,659	1,683,046	3,504,572	1,748,270	1,781,075
Net Balance	6,283,776	1,667,769	3,497,113	1,737,779	1,776,903
Total Exports	1,623,738	998,122	282,018	227,247	390,935
Total Imports	13,884,868	6,332,511	8,326,655	5,202,519	6,136,649
Net Balance	12,261,130	5,334,389	8,044,637	4,975,272	5,745,714
UK Net Supply	13,505,690	6,845,521	*	*	*

## £ per Kilogram

UK Manufacturer Sales	0.34	0.36	*	*	*
Intra EC Exports	0.22	0.21	0.28	0.20	0.28
Intra EC Imports	0.61	0.60	0.49	0.67	0.60
Extra EC Exports	1.56	2.62	5.90	5.43	7.67
Extra EC Imports	0.59	0.41	0.44	0.47	0.39
Total Exports	0.23	0.25	0.43	0.44	0.36
Total Imports	0.60	0.55	0.47	0.60	0.54
UK Net Supply	0.62	0.55	*	*	*

PCC 24511070

CN (290545)

Glycerol INCLUDING: - synthetic EXCLUDING: - crude waters and lyes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,822	1,275	1,428	2,024	1,697
Intra EC Imports	2,211	2,118	2,673	2,905	3,100
Net Balance	389	843	1,245	881	1,403
Extra EC Exports	214	149	156	25	43
Extra EC Imports	398	233	349	496	318
Net Balance	184	84	193	471	275
Total Exports	2,036	1,424	1,584	2,049	1,740
Total Imports	2,609	2,351	3,022	3,401	3,418
Net Balance	573	927	1,438	1,352	1,678
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	S	S	N/A	N/A	N/A
Intra EC Exports	3,132,935	2,163,296	2,457,659	3,800,443	3,037,205
Intra EC Imports	3,678,400	2,452,045	2,833,841	3,419,447	4,389,836
Net Balance	545,465	288,749	376,182	-380,996	1,352,631
Extra EC Exports	322,923	252,027	284,831	27,196	26,576
Extra EC Imports	551,595	327,897	692,937	726,338	615,346
Net Balance	228,672	75,870	408,106	699,142	588,770
Total Exports	3,455,858	2,415,323	2,742,490	3,827,639	3,063,781
Total Imports	4,229,995	2,779,942	3,526,778	4,145,785	5,005,182
Net Balance	774,137	364,619	784,288	318,146	1,941,401
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.58	0.59	0.58	0.53	0.56
Intra EC Imports	0.60	0.86	0.94	0.85	0.71
Extra EC Exports	0.66	0.59	0.55	0.92	1.62
Extra EC Imports	0.72	0.71	0.50	0.68	0.52
Total Exports	0.59	0.59	0.58	0.54	0.57
Total Imports	0.62	0.85	0.86	0.82	0.68
UK Net Supply	*	*	*	*	*



PCC 24512020

CN (340211)

Anionic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	28,513	29,981	29,018	28,524	30,404
Intra EC Exports	2,295	2,141	2,382	2,890	2,872
Intra EC Imports	4,908	4,057	5,132	5,014	5,059
Net Balance	2,613	1,916	2,750	2,124	2,187
Extra EC Exports	5,663	5,012	5,468	5,309	5,035
Extra EC Imports	1,097	1,202	1,290	1,124	1,266
Net Balance	-4,566	-3,810	-4,178	-4,185	-3,769
Total Exports	7,958	7,153	7,850	8,199	7,907
Total Imports	6,005	5,259	6,422	6,138	6,325
Net Balance	-1,953	-1,894	-1,428	-2,061	-1,582
UK Net Supply	26,560	28,087	27,590	26,463	28,822

**Volume (Kilogram)**

UK Manufacturer Sales	48,886,460	50,170,066	N/A	N/A	N/A
Intra EC Exports	3,602,379	3,451,822	3,810,498	5,333,484	5,332,390
Intra EC Imports	6,860,815	5,452,056	6,125,527	8,208,920	6,522,440
Net Balance	3,258,436	2,000,234	2,315,029	2,875,436	1,190,050
Extra EC Exports	4,495,460	6,337,601	6,409,471	6,462,079	6,807,492
Extra EC Imports	1,112,591	1,060,063	1,271,746	1,072,823	1,407,417
Net Balance	-3,382,869	-5,277,538	-5,137,725	-5,389,256	-5,400,075
Total Exports	8,097,839	9,789,423	10,219,969	11,795,563	12,139,882
Total Imports	7,973,406	6,512,119	7,397,273	9,281,743	7,929,857
Net Balance	-124,433	-3,277,304	-2,822,696	-2,513,820	-4,210,025
UK Net Supply	48,762,027	46,892,762	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	0.58	0.60	*	*	*
Intra EC Exports	0.64	0.62	0.63	0.54	0.54
Intra EC Imports	0.72	0.74	0.84	0.61	0.78
Extra EC Exports	1.26	0.79	0.85	0.82	0.74
Extra EC Imports	0.99	1.13	1.01	1.05	0.90
Total Exports	0.98	0.73	0.77	0.70	0.65
Total Imports	0.75	0.81	0.87	0.66	0.80
UK Net Supply	0.54	0.60	*	*	*

PCC 24512030

CN (340212)

Cationic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	2,992	3,943	3,723	2,510	2,872
Intra EC Exports	3,427	4,117	3,378	4,986	4,706
Intra EC Imports	1,928	940	846	1,045	1,178
Net Balance	-1,499	-3,177	-2,532	-3,941	-3,528
Extra EC Exports	1,091	1,175	1,400	2,200	1,904
Extra EC Imports	893	435	692	536	584
Net Balance	-198	-740	-708	-1,664	-1,320
Total Exports	4,518	5,292	4,778	7,186	6,610
Total Imports	2,821	1,375	1,538	1,581	1,762
Net Balance	-1,697	-3,917	-3,240	-5,605	-4,848
UK Net Supply	1,295	26	483	-3,095	-1,976

**Volume (Kilogram)**

UK Manufacturer Sales	S	5,027,055	N/A	N/A	N/A
Intra EC Exports	10,094,712	9,295,017	7,417,352	10,908,636	10,501,870
Intra EC Imports	2,009,100	811,864	1,225,732	1,412,988	1,584,888
Net Balance	-8,085,612	-8,483,153	-6,191,620	-9,495,648	-8,916,982
Extra EC Exports	977,183	1,100,301	1,204,318	1,899,660	1,518,444
Extra EC Imports	275,431	122,808	225,492	212,605	160,562
Net Balance	-701,752	-977,493	-978,826	-1,687,055	-1,357,882
Total Exports	11,071,895	10,395,318	8,621,670	12,808,296	12,020,314
Total Imports	2,284,531	934,672	1,451,224	1,625,593	1,745,450
Net Balance	-8,787,364	-9,460,646	-7,170,446	-11,182,703	-10,274,864
UK Net Supply	*	-4,433,591	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	0.78	*	*	*
Intra EC Exports	0.34	0.44	0.46	0.46	0.45
Intra EC Imports	0.96	1.16	0.69	0.74	0.74
Extra EC Exports	1.12	1.07	1.16	1.16	1.25
Extra EC Imports	3.24	3.54	3.07	2.52	3.64
Total Exports	0.41	0.51	0.55	0.56	0.55
Total Imports	1.23	1.47	1.06	0.97	1.01
UK Net Supply	*	*	*	*	*

PCC 24512050

CN (340213)

Non-ionic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	28,107	26,447	15,671	16,662	18,555
Intra EC Exports	10,027	9,400	11,578	13,275	14,698
Intra EC Imports	9,303	9,725	9,771	12,050	12,808
Net Balance	-724	325	-1,807	-1,225	-1,890
Extra EC Exports	4,175	5,029	6,337	4,683	5,825
Extra EC Imports	969	1,338	1,718	1,637	1,441
Net Balance	-3,206	-3,691	-4,619	-3,046	-4,384
Total Exports	14,202	14,429	17,915	17,958	20,523
Total Imports	10,272	11,063	11,489	13,687	14,249
Net Balance	-3,930	-3,366	-6,426	-4,271	-6,274
UK Net Supply	24,177	23,081	9,245	12,391	12,281

**Volume (Kilogram)**

UK Manufacturer Sales	31,785,763	29,697,703	N/A	N/A	N/A
Intra EC Exports	11,557,670	11,107,983	13,881,695	16,558,207	17,039,471
Intra EC Imports	8,923,239	10,254,973	8,796,743	12,642,569	12,107,104
Net Balance	-2,634,431	-853,010	-5,084,952	-3,915,638	-4,932,367
Extra EC Exports	2,983,315	4,077,409	3,490,883	2,462,055	4,473,674
Extra EC Imports	608,076	948,643	967,245	1,023,819	1,030,842
Net Balance	-2,375,239	-3,128,766	-2,523,638	-1,438,236	-3,442,832
Total Exports	14,540,985	15,185,392	17,372,578	19,020,262	21,513,145
Total Imports	9,531,315	11,203,616	9,763,988	13,666,388	13,137,946
Net Balance	-5,009,670	-3,981,776	-7,608,590	-5,353,874	-8,375,199
UK Net Supply	26,776,093	25,715,927	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	0.88	0.89	*	*	*
Intra EC Exports	0.87	0.85	0.83	0.80	0.86
Intra EC Imports	1.04	0.95	1.11	0.95	1.06
Extra EC Exports	1.40	1.23	1.82	1.90	1.30
Extra EC Imports	1.59	1.41	1.78	1.60	1.40
Total Exports	0.98	0.95	1.03	0.94	0.95
Total Imports	1.08	0.99	1.18	1.00	1.08
UK Net Supply	0.90	0.90	*	*	*

PCC 24512090

CN (340219)

Organic surface-active agents EXCLUDING: - soap - anionic - cationic - non-ionic

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	3,627	2,724	3,060	3,784	4,010
Intra EC Exports	3,929	3,069	3,282	3,240	2,504
Intra EC Imports	1,996	1,969	1,722	1,840	1,656
Net Balance	-1,933	-1,100	-1,560	-1,400	-848
Extra EC Exports	1,861	1,872	1,362	2,062	2,408
Extra EC Imports	1,154	1,236	1,274	1,304	1,565
Net Balance	-707	-636	-88	-758	-843
Total Exports	5,790	4,941	4,644	5,302	4,912
Total Imports	3,150	3,205	2,996	3,144	3,221
Net Balance	-2,640	-1,736	-1,648	-2,158	-1,691
UK Net Supply	987	988	1,412	1,626	2,319

**Volume (Kilogram)**

UK Manufacturer Sales	5,562,714	4,404,075	N/A	N/A	N/A
Intra EC Exports	6,296,382	4,744,440	4,896,273	5,037,848	3,580,459
Intra EC Imports	3,029,582	2,502,942	1,662,899	1,607,743	1,499,083
Net Balance	-3,266,800	-2,241,498	-3,233,374	-3,430,105	-2,081,376
Extra EC Exports	1,492,177	1,382,113	979,235	2,269,671	2,669,205
Extra EC Imports	785,407	735,327	941,636	929,615	1,281,846
Net Balance	-706,770	-646,786	-37,599	-1,340,056	-1,387,359
Total Exports	7,788,559	6,126,553	5,875,508	7,307,519	6,249,664
Total Imports	3,814,989	3,238,269	2,604,535	2,537,358	2,780,929
Net Balance	-3,973,570	-2,888,284	-3,270,973	-4,770,161	-3,468,735
UK Net Supply	1,589,144	1,515,791	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	0.65	0.62	*	*	*
Intra EC Exports	0.62	0.65	0.67	0.64	0.70
Intra EC Imports	0.66	0.79	1.04	1.14	1.10
Extra EC Exports	1.25	1.35	1.39	0.91	0.90
Extra EC Imports	1.47	1.68	1.35	1.40	1.22
Total Exports	0.74	0.81	0.79	0.73	0.79
Total Imports	0.83	0.99	1.15	1.24	1.16
UK Net Supply	0.62	0.65	*	*	*

## PCC 24513120

## CN (340111)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent, for toilet use INCLUDING: - medicated products

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>54,852</b>	<b>46,606</b>	<b>46,159</b>	<b>50,198</b>	<b>56,090</b>
Intra EC Exports	6,189	5,226	3,602	3,849	3,774
Intra EC Imports	5,307	5,879	6,161	4,206	5,977
<b>Net Balance</b>	<b>-882</b>	<b>653</b>	<b>2,559</b>	<b>357</b>	<b>2,203</b>
Extra EC Exports	4,876	3,943	4,568	4,310	3,327
Extra EC Imports	2,640	2,792	2,294	2,474	3,674
<b>Net Balance</b>	<b>-2,236</b>	<b>-1,151</b>	<b>-2,274</b>	<b>-1,836</b>	<b>347</b>
<b>Total Exports</b>	<b>11,065</b>	<b>9,169</b>	<b>8,170</b>	<b>8,159</b>	<b>7,101</b>
<b>Total Imports</b>	<b>7,947</b>	<b>8,671</b>	<b>8,455</b>	<b>6,680</b>	<b>9,651</b>
<b>Net Balance</b>	<b>-3,118</b>	<b>-498</b>	<b>285</b>	<b>-1,479</b>	<b>2,550</b>
<b>UK Net Supply</b>	<b>51,734</b>	<b>46,108</b>	<b>46,444</b>	<b>48,719</b>	<b>58,640</b>

## Volume (Kilogram)

UK Manufacturer Sales	40,206,321	35,335,240	N/A	N/A	N/A
Intra EC Exports	5,357,889	4,011,674	1,706,921	2,071,676	1,937,095
Intra EC Imports	8,198,953	44,452,239	4,794,626	3,351,441	4,272,696
<b>Net Balance</b>	<b>2,841,064</b>	<b>40,440,565</b>	<b>3,087,705</b>	<b>1,279,765</b>	<b>2,335,601</b>
Extra EC Exports	2,639,124	1,850,560	6,549,291	1,648,569	1,489,186
Extra EC Imports	1,218,663	1,604,771	1,640,004	1,707,970	2,027,723
<b>Net Balance</b>	<b>-1,420,461</b>	<b>-245,789</b>	<b>-4,909,287</b>	<b>59,401</b>	<b>538,537</b>
<b>Total Exports</b>	<b>7,997,013</b>	<b>5,862,234</b>	<b>8,256,212</b>	<b>3,720,245</b>	<b>3,426,281</b>
<b>Total Imports</b>	<b>9,417,616</b>	<b>46,057,010</b>	<b>6,434,630</b>	<b>5,059,411</b>	<b>6,300,419</b>
<b>Net Balance</b>	<b>1,420,603</b>	<b>40,194,776</b>	<b>-1,821,582</b>	<b>1,339,166</b>	<b>2,874,138</b>
<b>UK Net Supply</b>	<b>41,626,924</b>	<b>75,530,016</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

UK Manufacturer Sales	1.36	1.32	*	*	*
Intra EC Exports	1.16	1.30	2.11	1.86	1.95
Intra EC Imports	0.65	0.13	1.28	1.25	1.40
Extra EC Exports	1.85	2.13	0.70	2.61	2.23
Extra EC Imports	2.17	1.74	1.40	1.45	1.81
<b>Total Exports</b>	<b>1.38</b>	<b>1.56</b>	<b>0.99</b>	<b>2.19</b>	<b>2.07</b>
<b>Total Imports</b>	<b>0.84</b>	<b>0.19</b>	<b>1.31</b>	<b>1.32</b>	<b>1.53</b>
<b>UK Net Supply</b>	<b>1.24</b>	<b>0.61</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24513150

## CN (340119)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent EXCLUDING: - for toilet use - medicated products

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	5,387	S*	4,268	S*	S*
Intra EC Exports	2,078	1,747	1,859	2,186	3,295
Intra EC Imports	4,840	3,204	3,711	3,095	2,509
Net Balance	2,762	1,457	1,852	909	-786
Extra EC Exports	1,006	1,975	1,263	2,357	2,903
Extra EC Imports	1,250	1,305	1,255	2,776	3,393
Net Balance	244	-670	-8	419	490
Total Exports	3,084	3,722	3,122	4,543	6,198
Total Imports	6,090	4,509	4,966	5,871	5,902
Net Balance	3,006	787	1,844	1,328	-296
UK Net Supply	8,393	*	6,112	*	*

## Volume (Kilogram)

UK Manufacturer Sales	4,241,101	S	N/A	N/A	N/A
Intra EC Exports	1,071,956	1,168,527	1,167,331	1,448,310	2,602,380
Intra EC Imports	4,440,612	3,702,320	2,833,672	2,897,831	2,516,874
Net Balance	3,368,656	2,533,793	1,666,341	1,449,521	-85,506
Extra EC Exports	586,975	1,095,611	833,382	1,388,115	1,981,819
Extra EC Imports	686,684	604,662	816,583	2,038,945	2,897,451
Net Balance	99,709	-490,949	-16,799	650,830	915,632
Total Exports	1,658,931	2,264,138	2,000,713	2,836,425	4,584,199
Total Imports	5,127,296	4,306,982	3,650,255	4,936,776	5,414,325
Net Balance	3,468,365	2,042,844	1,649,542	2,100,351	830,126
UK Net Supply	7,709,466	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.27	*	*	*	*
Intra EC Exports	1.94	1.50	1.59	1.51	1.27
Intra EC Imports	1.09	0.87	1.31	1.07	1.00
Extra EC Exports	1.71	1.80	1.52	1.70	1.46
Extra EC Imports	1.82	2.16	1.54	1.36	1.17
Total Exports	1.86	1.64	1.56	1.60	1.35
Total Imports	1.19	1.05	1.36	1.19	1.09
UK Net Supply	1.09	*	*	*	*

PCC 24513173

CN (3401201)

Soap in the form of flakes, wafers, granules or powders

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	1,266	1,357	1,162	1,364	1,235
Intra EC Exports	1,922	1,792	2,736	10,345	17,926
Intra EC Imports	16,550	12,541	3,455	1,702	3,270
Net Balance	14,628	10,749	719	-8,643	-14,656
Extra EC Exports	967	652	574	435	754
Extra EC Imports	221	232	296	462	546
Net Balance	-746	-420	-278	27	-208
Total Exports	2,889	2,444	3,310	10,780	18,680
Total Imports	16,771	12,773	3,751	2,164	3,816
Net Balance	13,882	10,329	441	-8,616	-14,864
UK Net Supply	15,148	11,686	1,603	-7,252	-13,629

**Volume (Kilogram)**

UK Manufacturer Sales	1,979,217	2,260,333	N/A	N/A	N/A
Intra EC Exports	6,748,747	3,045,887	3,372,559	15,088,397	19,985,417
Intra EC Imports	15,070,508	17,971,822	4,144,935	2,611,275	4,405,403
Net Balance	8,321,761	14,925,935	772,376	-12,477,122	-15,580,014
Extra EC Exports	733,303	354,374	604,288	280,611	757,789
Extra EC Imports	292,032	346,064	408,340	677,110	887,055
Net Balance	-441,271	-8,310	-195,948	396,499	129,266
Total Exports	7,482,050	3,400,261	3,976,847	15,369,008	20,743,206
Total Imports	15,362,540	18,317,886	4,553,275	3,288,385	5,292,458
Net Balance	7,880,490	14,917,625	576,428	-12,080,623	-15,450,748
UK Net Supply	9,859,707	17,177,958	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	0.64	0.60	*	*	*
Intra EC Exports	0.28	0.59	0.81	0.69	0.90
Intra EC Imports	1.10	0.70	0.83	0.65	0.74
Extra EC Exports	1.32	1.84	0.95	1.55	0.99
Extra EC Imports	0.76	0.67	0.72	0.68	0.62
Total Exports	0.39	0.72	0.83	0.70	0.90
Total Imports	1.09	0.70	0.82	0.66	0.72
UK Net Supply	1.54	0.68	*	*	*

PCC 24513179

CN (3401209)

Soap in forms EXCLUDING: - bars, cakes, moulded pieces or shapes - paper, wadding, felt and non-wovens, impregnated coated or covered with soap or detergent - flakes, wafers, granules or powders

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	7,982	8,110	8,033	8,326	10,053
Intra EC Exports	2,031	2,229	2,597	3,109	3,822
Intra EC Imports	2,111	2,319	4,631	8,009	9,184
Net Balance	80	90	2,034	4,900	5,362
Extra EC Exports	2,296	2,007	2,445	5,196	2,213
Extra EC Imports	2,133	1,462	1,518	1,596	1,837
Net Balance	-163	-545	-927	-3,600	-376
Total Exports	4,327	4,236	5,042	8,305	6,035
Total Imports	4,244	3,781	6,149	9,605	11,021
Net Balance	-83	-455	1,107	1,300	4,986
UK Net Supply	7,899	7,655	9,140	9,626	15,039

## Volume (Kilogram)

UK Manufacturer Sales	8,650,412	8,986,276	N/A	N/A	N/A
Intra EC Exports	2,389,219	1,808,538	2,493,220	2,597,287	3,015,549
Intra EC Imports	1,768,442	2,320,351	3,987,368	6,812,976	190,769,691
Net Balance	-620,777	511,813	1,494,148	4,215,689	187,754,142
Extra EC Exports	1,172,547	1,218,551	1,688,321	2,046,106	1,751,425
Extra EC Imports	1,953,723	1,480,402	1,436,885	1,509,721	1,632,413
Net Balance	781,176	261,851	-251,436	-536,385	-119,012
Total Exports	3,561,766	3,027,089	4,181,541	4,643,393	4,766,974
Total Imports	3,722,165	3,800,753	5,424,253	8,322,697	192,402,104
Net Balance	160,399	773,664	1,242,712	3,679,304	187,635,130
UK Net Supply	8,810,811	9,759,940	*	*	*

## £ per Kilogram

UK Manufacturer Sales	0.92	0.90	*	*	*
Intra EC Exports	0.85	1.23	1.04	1.20	1.27
Intra EC Imports	1.19	1.00	1.16	1.18	0.05
Extra EC Exports	1.96	1.65	1.45	2.54	1.26
Extra EC Imports	1.09	0.99	1.06	1.06	1.13
Total Exports	1.21	1.40	1.21	1.79	1.27
Total Imports	1.14	0.99	1.13	1.15	0.06
UK Net Supply	0.90	0.78	*	*	*



PCC 24513183

CN (340130)

Organic surface-active products and preparations for washing the skin in the form of liquid or cream; whether or not containing soap, put up for retail sale.

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	N/A	N/A	5,469	6,660	S*
Intra EC Exports	N/A	N/A	27	70	875
Intra EC Imports	N/A	N/A	147	242	370
Net Balance	*	*	120	172	-505
Extra EC Exports	N/A	N/A	30	120	146
Extra EC Imports	N/A	N/A	68	99	363
Net Balance	*	*	38	-21	217
Total Exports	*	*	57	190	1,021
Total Imports	*	*	215	341	733
Net Balance	*	*	158	151	-288
UK Net Supply	*	*	5,627	6,811	*

### Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	16,527	68,104	1,490,295
Intra EC Imports	N/A	N/A	19,435	47,754	119,718
Net Balance	*	*	2,908	-20,350	-1,370,577
Extra EC Exports	N/A	N/A	22,517	53,776	49,801
Extra EC Imports	N/A	N/A	58,368	66,672	192,236
Net Balance	*	*	35,851	12,896	142,435
Total Exports	*	*	39,044	121,880	1,540,096
Total Imports	*	*	77,803	114,426	311,954
Net Balance	*	*	38,759	-7,454	-1,228,142
UK Net Supply	*	*	*	*	*

### £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	1.63	1.03	0.59
Intra EC Imports	*	*	7.56	5.07	3.09
Extra EC Exports	*	*	1.33	2.23	2.93
Extra EC Imports	*	*	1.17	1.48	1.89
Total Exports	*	*	1.46	1.56	0.66
Total Imports	*	*	2.76	2.98	2.35
UK Net Supply	*	*	*	*	*

Previously part of question PCC24513230.

PCC 24513230

CN (3402201)

Surface-active preparations, whether or not containing soap, put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	18,044	16,926	N/A	N/A	N/A
Intra EC Exports	11,028	9,195	N/A	N/A	N/A
Intra EC Imports	13,660	9,562	N/A	N/A	N/A
Net Balance	2,632	367	*	*	*
Extra EC Exports	2,190	2,934	N/A	N/A	N/A
Extra EC Imports	1,539	1,430	N/A	N/A	N/A
Net Balance	-651	-1,504	*	*	*
Total Exports	13,218	12,129	*	*	*
Total Imports	15,199	10,992	*	*	*
Net Balance	1,981	-1,137	*	*	*
UK Net Supply	20,025	15,789	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	17,155,385	18,294,118	N/A	N/A	N/A
Intra EC Exports	13,692,286	11,381,489	N/A	N/A	N/A
Intra EC Imports	16,580,285	12,691,273	N/A	N/A	N/A
Net Balance	2,887,999	1,309,784	*	*	*
Extra EC Exports	3,119,984	3,757,464	N/A	N/A	N/A
Extra EC Imports	1,079,591	1,113,751	N/A	N/A	N/A
Net Balance	-2,040,393	-2,643,713	*	*	*
Total Exports	16,812,270	15,138,953	*	*	*
Total Imports	17,659,876	13,805,024	*	*	*
Net Balance	847,606	-1,333,929	*	*	*
UK Net Supply	18,002,991	16,960,189	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.05	0.93	*	*	*
Intra EC Exports	0.81	0.81	*	*	*
Intra EC Imports	0.82	0.75	*	*	*
Extra EC Exports	0.70	0.78	*	*	*
Extra EC Imports	1.43	1.28	*	*	*
Total Exports	0.79	0.80	*	*	*
Total Imports	0.86	0.80	*	*	*
UK Net Supply	1.11	0.93	*	*	*

In 2002, this question was split into PCC24513240 &amp; PCC24153183.

PCC 24513240

CN (34022020)

Organic surface-active preparations not elsewhere classified; whether or not containing soap; put up for retail sale EXCLUDING: -those for use as soap

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	N/A	N/A	17,941	20,859	21,653
Intra EC Exports	N/A	N/A	1,005	3,218	6,251
Intra EC Imports	N/A	N/A	2,125	3,724	10,012
Net Balance	*	*	1,120	506	3,761
Extra EC Exports	N/A	N/A	86	295	259
Extra EC Imports	N/A	N/A	792	589	1,032
Net Balance	*	*	706	294	773
Total Exports	*	*	1,091	3,513	6,510
Total Imports	*	*	2,917	4,313	11,044
Net Balance	*	*	1,826	800	4,534
UK Net Supply	*	*	19,767	21,659	26,187

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	861,386	2,531,579	6,329,653
Intra EC Imports	N/A	N/A	4,000,366	6,587,865	36,960,319
Net Balance	*	*	3,138,980	4,056,286	30,630,666
Extra EC Exports	N/A	N/A	66,849	113,053	126,957
Extra EC Imports	N/A	N/A	542,661	329,490	558,210
Net Balance	*	*	475,812	216,437	431,253
Total Exports	*	*	928,235	2,644,632	6,456,610
Total Imports	*	*	4,543,027	6,917,355	37,518,529
Net Balance	*	*	3,614,792	4,272,723	31,061,919
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	1.17	1.27	0.99
Intra EC Imports	*	*	0.53	0.57	0.27
Extra EC Exports	*	*	1.29	2.61	2.04
Extra EC Imports	*	*	1.46	1.79	1.85
Total Exports	*	*	1.18	1.33	1.01
Total Imports	*	*	0.64	0.62	0.29
UK Net Supply	*	*	*	*	*

Previously part of question PCC24513230.

PCC 24513250 = 24510001 + 24510002 + 24510003 + 24510004 + 24510005

CN (3402209)

Washing preparations and cleaning preparations, whether or not containing soap, put up for retail sale  
INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
preparations

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>219,564</b>	<b>227,451</b>	<b>228,396</b>	<b>249,502</b>	<b>289,557</b>
Intra EC Exports	52,723	50,405	53,536	48,829	38,385
Intra EC Imports	44,248	40,737	61,516	64,686	54,327
<b>Net Balance</b>	<b>-8,475</b>	<b>-9,668</b>	<b>7,980</b>	<b>15,857</b>	<b>15,942</b>
Extra EC Exports	7,307	7,824	8,573	6,638	7,717
Extra EC Imports	3,633	3,179	2,536	2,999	3,068
<b>Net Balance</b>	<b>-3,674</b>	<b>-4,645</b>	<b>-6,037</b>	<b>-3,639</b>	<b>-4,649</b>
<b>Total Exports</b>	<b>60,030</b>	<b>58,229</b>	<b>62,109</b>	<b>55,467</b>	<b>46,102</b>
<b>Total Imports</b>	<b>47,881</b>	<b>43,916</b>	<b>64,052</b>	<b>67,685</b>	<b>57,395</b>
<b>Net Balance</b>	<b>-12,149</b>	<b>-14,313</b>	<b>1,943</b>	<b>12,218</b>	<b>11,293</b>
<b>UK Net Supply</b>	<b>207,415</b>	<b>213,138</b>	<b>230,339</b>	<b>261,720</b>	<b>300,850</b>

#### Volume (Kilogram)

UK Manufacturer Sales	199,058,285	207,364,674	N/A	N/A	N/A
Intra EC Exports	64,636,983	64,763,567	102,347,231	56,357,866	38,101,819
Intra EC Imports	73,096,901	58,162,333	73,799,091	79,073,749	100,253,280
<b>Net Balance</b>	<b>8,459,918</b>	<b>-6,601,234</b>	<b>-28,548,140</b>	<b>22,715,883</b>	<b>62,151,461</b>
Extra EC Exports	4,807,109	3,488,141	3,805,169	4,292,261	5,527,112
Extra EC Imports	3,497,232	2,572,399	2,286,149	2,448,385	2,651,960
<b>Net Balance</b>	<b>-1,309,877</b>	<b>-915,742</b>	<b>-1,519,020</b>	<b>-1,843,876</b>	<b>-2,875,152</b>
<b>Total Exports</b>	<b>69,444,092</b>	<b>68,251,708</b>	<b>106,152,400</b>	<b>60,650,127</b>	<b>43,628,931</b>
<b>Total Imports</b>	<b>76,594,133</b>	<b>60,734,732</b>	<b>76,085,240</b>	<b>81,522,134</b>	<b>102,905,240</b>
<b>Net Balance</b>	<b>7,150,041</b>	<b>-7,516,976</b>	<b>-30,067,160</b>	<b>20,872,007</b>	<b>59,276,309</b>
<b>UK Net Supply</b>	<b>206,208,326</b>	<b>199,847,698</b>	*	*	*

#### £ per Kilogram

UK Manufacturer Sales	1.10	1.10	*	*	*
Intra EC Exports	0.82	0.78	0.52	0.87	1.01
Intra EC Imports	0.61	0.70	0.83	0.82	0.54
Extra EC Exports	1.52	2.24	2.25	1.55	1.40
Extra EC Imports	1.04	1.24	1.11	1.22	1.16
<b>Total Exports</b>	<b>0.86</b>	<b>0.85</b>	<b>0.59</b>	<b>0.91</b>	<b>1.06</b>
<b>Total Imports</b>	<b>0.63</b>	<b>0.72</b>	<b>0.84</b>	<b>0.83</b>	<b>0.56</b>
<b>UK Net Supply</b>	<b>1.01</b>	<b>1.07</b>	*	*	*

PCC 24513260

CN (3402901)

Surface-active preparations, whether or not containing soap, not put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	7,218	7,791	7,367	6,084	6,744
Intra EC Exports	3,981	3,215	3,359	3,453	3,161
Intra EC Imports	6,679	6,202	8,177	7,414	6,830
Net Balance	2,698	2,987	4,818	3,961	3,669
Extra EC Exports	5,604	4,770	4,488	4,898	4,629
Extra EC Imports	1,241	1,421	1,386	1,249	1,485
Net Balance	-4,363	-3,349	-3,102	-3,649	-3,144
Total Exports	9,585	7,985	7,847	8,351	7,790
Total Imports	7,920	7,623	9,563	8,663	8,315
Net Balance	-1,665	-362	1,716	312	525
UK Net Supply	5,553	7,429	9,083	6,396	7,269

## Volume (Kilogram)

UK Manufacturer Sales	5,883,562	6,390,141	N/A	N/A	N/A
Intra EC Exports	3,117,870	2,716,029	2,874,628	2,892,872	2,703,305
Intra EC Imports	4,186,264	3,825,922	4,754,842	4,318,767	6,845,568
Net Balance	1,068,394	1,109,893	1,880,214	1,425,895	4,142,263
Extra EC Exports	5,515,213	3,736,939	3,048,823	4,140,187	3,227,102
Extra EC Imports	762,679	924,029	920,393	747,335	982,111
Net Balance	-4,752,534	-2,812,910	-2,128,430	-3,392,852	-2,244,991
Total Exports	8,633,083	6,452,968	5,923,451	7,033,059	5,930,407
Total Imports	4,948,943	4,749,951	5,675,235	5,066,102	7,827,679
Net Balance	-3,684,140	-1,703,017	-248,216	-1,966,957	1,897,272
UK Net Supply	2,199,422	4,687,124	*	*	*

## £ per Kilogram

UK Manufacturer Sales	1.23	1.22	*	*	*
Intra EC Exports	1.28	1.18	1.17	1.19	1.17
Intra EC Imports	1.60	1.62	1.72	1.72	1.00
Extra EC Exports	1.02	1.28	1.47	1.18	1.43
Extra EC Imports	1.63	1.54	1.51	1.67	1.51
Total Exports	1.11	1.24	1.32	1.19	1.31
Total Imports	1.60	1.60	1.69	1.71	1.06
UK Net Supply	2.52	1.58	*	*	*

PCC 24513270

CN (3402909)

Washing preparations and cleaning preparations, whether or not containing soap, not put up for retail sale  
 INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
 preparations

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>47,024</b>	<b>51,156</b>	<b>41,157</b>	<b>41,936</b>	<b>38,124</b>
Intra EC Exports	4,585	5,827	6,801	5,477	5,832
Intra EC Imports	12,818	14,746	11,091	10,371	11,198
<b>Net Balance</b>	<b>8,233</b>	<b>8,919</b>	<b>4,290</b>	<b>4,894</b>	<b>5,366</b>
Extra EC Exports	4,247	5,057	4,065	7,253	6,383
Extra EC Imports	1,810	2,802	2,356	3,017	1,980
<b>Net Balance</b>	<b>-2,437</b>	<b>-2,255</b>	<b>-1,709</b>	<b>-4,236</b>	<b>-4,403</b>
<b>Total Exports</b>	<b>8,832</b>	<b>10,884</b>	<b>10,866</b>	<b>12,730</b>	<b>12,215</b>
<b>Total Imports</b>	<b>14,628</b>	<b>17,548</b>	<b>13,447</b>	<b>13,388</b>	<b>13,178</b>
<b>Net Balance</b>	<b>5,796</b>	<b>6,664</b>	<b>2,581</b>	<b>658</b>	<b>963</b>
<b>UK Net Supply</b>	<b>52,820</b>	<b>57,820</b>	<b>43,738</b>	<b>42,594</b>	<b>39,087</b>

**Volume (Kilogram)**

UK Manufacturer Sales	49,961,232	53,200,497	N/A	N/A	N/A
Intra EC Exports	5,486,355	7,865,466	7,545,121	5,028,812	5,685,868
Intra EC Imports	19,910,163	24,061,099	14,264,312	29,115,532	20,235,015
<b>Net Balance</b>	<b>14,423,808</b>	<b>16,195,633</b>	<b>6,719,191</b>	<b>24,086,720</b>	<b>14,549,147</b>
Extra EC Exports	3,403,004	4,255,803	3,526,975	5,822,630	5,368,165
Extra EC Imports	1,220,833	1,785,266	1,550,099	1,916,691	1,439,414
<b>Net Balance</b>	<b>-2,182,171</b>	<b>-2,470,537</b>	<b>-1,976,876</b>	<b>-3,905,939</b>	<b>-3,928,751</b>
<b>Total Exports</b>	<b>8,889,359</b>	<b>12,121,269</b>	<b>11,072,096</b>	<b>10,851,442</b>	<b>11,054,033</b>
<b>Total Imports</b>	<b>21,130,996</b>	<b>25,846,365</b>	<b>15,814,411</b>	<b>31,032,223</b>	<b>21,674,429</b>
<b>Net Balance</b>	<b>12,241,637</b>	<b>13,725,096</b>	<b>4,742,315</b>	<b>20,180,781</b>	<b>10,620,396</b>
<b>UK Net Supply</b>	<b>62,202,869</b>	<b>66,925,593</b>	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	0.94	0.96	*	*	*
Intra EC Exports	0.84	0.74	0.90	1.09	1.03
Intra EC Imports	0.64	0.61	0.78	0.36	0.55
Extra EC Exports	1.25	1.19	1.15	1.25	1.19
Extra EC Imports	1.48	1.57	1.52	1.57	1.38
<b>Total Exports</b>	<b>0.99</b>	<b>0.90</b>	<b>0.98</b>	<b>1.17</b>	<b>1.11</b>
<b>Total Imports</b>	<b>0.69</b>	<b>0.68</b>	<b>0.85</b>	<b>0.43</b>	<b>0.61</b>
<b>UK Net Supply</b>	<b>0.85</b>	<b>0.86</b>	*	*	*

PCC 24514100 = 24510014 + 24510015

CN (33074)

Preparations for perfuming or deodorizing rooms INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>33,994</b>	<b>39,195</b>	<b>45,805</b>	<b>39,476</b>	<b>43,704</b>
Intra EC Exports	10,664	10,729	11,413	10,161	9,712
Intra EC Imports	5,168	3,890	6,938	7,642	6,787
<b>Net Balance</b>	<b>-5,496</b>	<b>-6,839</b>	<b>-4,475</b>	<b>-2,519</b>	<b>-2,925</b>
Extra EC Exports	4,127	6,019	4,463	4,182	4,707
Extra EC Imports	2,518	2,985	2,914	3,702	4,067
<b>Net Balance</b>	<b>-1,609</b>	<b>-3,034</b>	<b>-1,549</b>	<b>-480</b>	<b>-640</b>
<b>Total Exports</b>	<b>14,791</b>	<b>16,748</b>	<b>15,876</b>	<b>14,343</b>	<b>14,419</b>
<b>Total Imports</b>	<b>7,686</b>	<b>6,875</b>	<b>9,852</b>	<b>11,344</b>	<b>10,854</b>
<b>Net Balance</b>	<b>-7,105</b>	<b>-9,873</b>	<b>-6,024</b>	<b>-2,999</b>	<b>-3,565</b>
<b>UK Net Supply</b>	<b>26,889</b>	<b>29,322</b>	<b>39,781</b>	<b>36,477</b>	<b>40,139</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,905,046	5,415,162	6,141,901	5,672,720	5,261,121
Intra EC Imports	3,161,211	3,467,727	3,216,846	3,323,363	4,284,107
<b>Net Balance</b>	<b>-2,743,835</b>	<b>-1,947,435</b>	<b>-2,925,055</b>	<b>-2,349,357</b>	<b>-977,014</b>
Extra EC Exports	1,745,844	3,024,170	2,541,553	2,666,583	2,304,415
Extra EC Imports	567,227	608,901	649,766	796,113	1,022,710
<b>Net Balance</b>	<b>-1,178,617</b>	<b>-2,415,269</b>	<b>-1,891,787</b>	<b>-1,870,470</b>	<b>-1,281,705</b>
<b>Total Exports</b>	<b>7,650,890</b>	<b>8,439,332</b>	<b>8,683,454</b>	<b>8,339,303</b>	<b>7,565,536</b>
<b>Total Imports</b>	<b>3,728,438</b>	<b>4,076,628</b>	<b>3,866,612</b>	<b>4,119,476</b>	<b>5,306,817</b>
<b>Net Balance</b>	<b>-3,922,452</b>	<b>-4,362,704</b>	<b>-4,816,842</b>	<b>-4,219,827</b>	<b>-2,258,719</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.81	1.98	1.86	1.79	1.85
Intra EC Imports	1.63	1.12	2.16	2.30	1.58
Extra EC Exports	2.36	1.99	1.76	1.57	2.04
Extra EC Imports	4.44	4.90	4.48	4.65	3.98
<b>Total Exports</b>	<b>1.93</b>	<b>1.98</b>	<b>1.83</b>	<b>1.72</b>	<b>1.91</b>
<b>Total Imports</b>	<b>2.06</b>	<b>1.69</b>	<b>2.55</b>	<b>2.75</b>	<b>2.05</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514250

CN (340410)

Artificial and prepared waxes of chemically modified lignite

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	51	30	33	75	17
Intra EC Imports	223	226	391	360	344
Net Balance	172	196	358	285	327
Extra EC Exports	47	22	54	17	7
Extra EC Imports	17	60	27	22	7
Net Balance	-30	38	-27	5	0
Total Exports	98	52	87	92	24
Total Imports	240	286	418	382	351
Net Balance	142	234	331	290	327
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	S	S	N/A	N/A	N/A
Intra EC Exports	38,887	22,974	27,987	38,641	14,399
Intra EC Imports	164,805	193,092	285,820	262,538	234,161
Net Balance	125,918	170,118	257,833	223,897	219,762
Extra EC Exports	28,229	9,431	24,044	7,714	6,778
Extra EC Imports	3,675	6,131	5,805	4,725	1,575
Net Balance	-24,554	-3,300	-18,239	-2,989	-5,203
Total Exports	67,116	32,405	52,031	46,355	21,177
Total Imports	168,480	199,223	291,625	267,263	235,736
Net Balance	101,364	166,818	239,594	220,908	214,559
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.31	1.31	1.18	1.94	1.18
Intra EC Imports	1.35	1.17	1.37	1.37	1.47
Extra EC Exports	1.66	2.33	2.25	2.20	1.03
Extra EC Imports	4.63	9.79	4.65	4.66	4.44
Total Exports	1.46	1.60	1.67	1.98	1.13
Total Imports	1.42	1.44	1.43	1.43	1.49
UK Net Supply	*	*	*	*	*



PCC 24514270

CN (340420)

Artificial and prepared waxes of polyethylene glycol

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	78	99	S*	S*	S*
Intra EC Exports	163	89	110	235	183
Intra EC Imports	781	1,008	819	704	805
Net Balance	618	919	709	469	622
Extra EC Exports	117	75	3	21	37
Extra EC Imports	111	80	113	108	184
Net Balance	-6	5	110	87	147
Total Exports	280	164	113	256	220
Total Imports	892	1,088	932	812	989
Net Balance	612	924	819	556	769
UK Net Supply	690	1,023	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	31,256	41,427	N/A	N/A	N/A
Intra EC Exports	180,904	98,424	139,521	309,088	210,519
Intra EC Imports	823,288	1,027,824	895,065	747,427	871,706
Net Balance	642,384	929,400	755,544	438,339	661,187
Extra EC Exports	110,163	44,585	888	12,862	45,975
Extra EC Imports	56,561	104,708	127,244	142,796	210,892
Net Balance	-53,602	60,123	126,356	129,934	164,917
Total Exports	291,067	143,009	140,409	321,950	256,494
Total Imports	879,849	1,132,532	1,022,309	890,223	1,082,598
Net Balance	588,782	989,523	881,900	568,273	826,104
UK Net Supply	620,038	1,030,950	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	2.49	2.39	*	*	*
Intra EC Exports	0.90	0.90	0.79	0.76	0.87
Intra EC Imports	0.95	0.98	0.92	0.94	0.92
Extra EC Exports	1.06	1.68	3.38	1.63	0.80
Extra EC Imports	1.96	0.76	0.89	0.76	0.87
Total Exports	0.96	1.15	0.80	0.80	0.86
Total Imports	1.01	0.96	0.91	0.91	0.91
UK Net Supply	1.11	0.99	*	*	*

PCC 24514290

CN (340490)

Artificial and prepared waxes INCLUDING: - sealing waxes EXCLUDING: - of chemically modified lignite - polyethylene glycol

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
<b>UK Manufacturer Sales</b>	<b>5,111</b>	<b>4,550</b>	<b>4,526</b>	<b>4,389</b>	<b>4,712</b>
Intra EC Exports	2,764	4,597	2,637	3,156	3,738
Intra EC Imports	7,276	4,682	4,853	4,260	4,859
<b>Net Balance</b>	<b>4,512</b>	<b>85</b>	<b>2,216</b>	<b>1,104</b>	<b>1,121</b>
Extra EC Exports	1,743	1,925	2,518	3,167	3,352
Extra EC Imports	2,811	2,554	3,270	2,600	2,240
<b>Net Balance</b>	<b>1,068</b>	<b>629</b>	<b>752</b>	<b>-567</b>	<b>-1,112</b>
<b>Total Exports</b>	<b>4,507</b>	<b>6,522</b>	<b>5,155</b>	<b>6,323</b>	<b>7,090</b>
<b>Total Imports</b>	<b>10,087</b>	<b>7,236</b>	<b>8,123</b>	<b>6,860</b>	<b>7,099</b>
<b>Net Balance</b>	<b>5,580</b>	<b>714</b>	<b>2,968</b>	<b>537</b>	<b>9</b>
<b>UK Net Supply</b>	<b>10,691</b>	<b>5,264</b>	<b>7,494</b>	<b>4,926</b>	<b>4,721</b>

**Volume (Kilogram)**

UK Manufacturer Sales	4,985,462	4,160,278	N/A	N/A	N/A
Intra EC Exports	1,208,663	1,621,277	1,365,899	1,650,230	1,854,457
Intra EC Imports	5,250,518	3,352,452	3,594,756	3,149,736	3,621,269
<b>Net Balance</b>	<b>4,041,855</b>	<b>1,731,175</b>	<b>2,228,857</b>	<b>1,499,506</b>	<b>1,766,812</b>
Extra EC Exports	1,110,641	1,233,991	1,637,322	1,517,822	1,862,833
Extra EC Imports	1,799,977	1,603,197	1,893,430	1,730,726	1,393,646
<b>Net Balance</b>	<b>689,336</b>	<b>369,206</b>	<b>256,108</b>	<b>212,904</b>	<b>-469,187</b>
<b>Total Exports</b>	<b>2,319,304</b>	<b>2,855,268</b>	<b>3,003,221</b>	<b>3,168,052</b>	<b>3,717,290</b>
<b>Total Imports</b>	<b>7,050,495</b>	<b>4,955,649</b>	<b>5,488,186</b>	<b>4,880,462</b>	<b>5,014,915</b>
<b>Net Balance</b>	<b>4,731,191</b>	<b>2,100,381</b>	<b>2,484,965</b>	<b>1,712,410</b>	<b>1,297,625</b>
<b>UK Net Supply</b>	<b>9,716,653</b>	<b>6,260,659</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	1.03	1.09	*	*	*
Intra EC Exports	2.29	2.84	1.93	1.91	2.02
Intra EC Imports	1.39	1.40	1.35	1.35	1.34
Extra EC Exports	1.57	1.56	1.54	2.09	1.80
Extra EC Imports	1.56	1.59	1.73	1.50	1.61
<b>Total Exports</b>	<b>1.94</b>	<b>2.28</b>	<b>1.72</b>	<b>2.00</b>	<b>1.91</b>
<b>Total Imports</b>	<b>1.43</b>	<b>1.46</b>	<b>1.48</b>	<b>1.41</b>	<b>1.42</b>
<b>UK Net Supply</b>	<b>1.10</b>	<b>0.84</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514330 = 24510006 + 24510007

CN (340510)

Polishes, creams and similar preparations, for footwear or leather EXCLUDING: - artificial and prepared waxes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>759</b>	<b>697</b>	<b>601</b>	<b>524</b>	<b>438</b>
Intra EC Exports	233	190	163	239	283
Intra EC Imports	1,489	1,463	2,333	1,586	1,743
<b>Net Balance</b>	<b>1,256</b>	<b>1,273</b>	<b>2,170</b>	<b>1,347</b>	<b>1,460</b>
Extra EC Exports	372	672	455	547	770
Extra EC Imports	196	210	207	272	252
<b>Net Balance</b>	<b>-176</b>	<b>-462</b>	<b>-248</b>	<b>-275</b>	<b>-518</b>
<b>Total Exports</b>	<b>605</b>	<b>862</b>	<b>618</b>	<b>786</b>	<b>1,053</b>
<b>Total Imports</b>	<b>1,685</b>	<b>1,673</b>	<b>2,540</b>	<b>1,858</b>	<b>1,995</b>
<b>Net Balance</b>	<b>1,080</b>	<b>811</b>	<b>1,922</b>	<b>1,072</b>	<b>942</b>
<b>UK Net Supply</b>	<b>1,839</b>	<b>1,508</b>	<b>2,523</b>	<b>1,596</b>	<b>1,380</b>

**Volume (Kilogram)**

UK Manufacturer Sales	200,265	184,537	N/A	N/A	N/A
Intra EC Exports	62,566	40,826	34,868	49,418	55,289
Intra EC Imports	428,501	377,062	550,011	466,640	425,962
<b>Net Balance</b>	<b>365,935</b>	<b>336,236</b>	<b>515,143</b>	<b>417,222</b>	<b>370,673</b>
Extra EC Exports	104,633	149,184	71,358	71,553	167,658
Extra EC Imports	70,100	80,714	94,142	109,829	89,107
<b>Net Balance</b>	<b>-34,533</b>	<b>-68,470</b>	<b>22,784</b>	<b>38,276</b>	<b>-78,551</b>
<b>Total Exports</b>	<b>167,199</b>	<b>190,010</b>	<b>106,226</b>	<b>120,971</b>	<b>222,947</b>
<b>Total Imports</b>	<b>498,601</b>	<b>457,776</b>	<b>644,153</b>	<b>576,469</b>	<b>515,069</b>
<b>Net Balance</b>	<b>331,402</b>	<b>267,766</b>	<b>537,927</b>	<b>455,498</b>	<b>292,122</b>
<b>UK Net Supply</b>	<b>531,667</b>	<b>452,303</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	3.79	3.77	*	*	*
Intra EC Exports	3.72	4.65	4.67	4.84	5.12
Intra EC Imports	3.47	3.88	4.24	3.40	4.09
Extra EC Exports	3.56	4.50	6.38	7.64	4.59
Extra EC Imports	2.80	2.60	2.20	2.48	2.83
<b>Total Exports</b>	<b>3.62</b>	<b>4.54</b>	<b>5.82</b>	<b>6.50</b>	<b>4.72</b>
<b>Total Imports</b>	<b>3.38</b>	<b>3.65</b>	<b>3.94</b>	<b>3.22</b>	<b>3.87</b>
<b>UK Net Supply</b>	<b>3.46</b>	<b>3.33</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514350 = 24510008 + 24510009

CN (340520)

Polishes, creams and similar preparations, for the maintenance of wooden furniture, floors or other woodwork  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>7,044</b>	<b>6,661</b>	<b>7,153</b>	<b>6,755</b>	<b>6,319</b>
Intra EC Exports	2,082	1,707	2,263	1,682	1,296
Intra EC Imports	2,216	1,606	2,052	2,134	1,897
<b>Net Balance</b>	<b>134</b>	<b>-101</b>	<b>-211</b>	<b>452</b>	<b>601</b>
Extra EC Exports	701	846	718	507	852
Extra EC Imports	199	675	378	162	67
<b>Net Balance</b>	<b>-502</b>	<b>-171</b>	<b>-340</b>	<b>-345</b>	<b>-785</b>
<b>Total Exports</b>	<b>2,783</b>	<b>2,553</b>	<b>2,981</b>	<b>2,189</b>	<b>2,148</b>
<b>Total Imports</b>	<b>2,415</b>	<b>2,281</b>	<b>2,430</b>	<b>2,296</b>	<b>1,964</b>
<b>Net Balance</b>	<b>-368</b>	<b>-272</b>	<b>-551</b>	<b>107</b>	<b>-184</b>
<b>UK Net Supply</b>	<b>6,676</b>	<b>6,389</b>	<b>6,602</b>	<b>6,862</b>	<b>6,135</b>

**Volume (Kilogram)**

UK Manufacturer Sales	3,611,903	5,419,464	N/A	N/A	N/A
Intra EC Exports	1,942,107	1,481,956	2,029,089	1,302,730	908,044
Intra EC Imports	2,454,590	1,621,828	2,189,093	2,346,563	2,262,325
<b>Net Balance</b>	<b>512,483</b>	<b>139,872</b>	<b>160,004</b>	<b>1,043,833</b>	<b>1,354,281</b>
Extra EC Exports	457,498	429,964	348,035	299,894	337,982
Extra EC Imports	52,406	552,902	279,119	91,545	45,654
<b>Net Balance</b>	<b>-405,092</b>	<b>122,938</b>	<b>-68,916</b>	<b>-208,349</b>	<b>-292,328</b>
<b>Total Exports</b>	<b>2,399,605</b>	<b>1,911,920</b>	<b>2,377,124</b>	<b>1,602,624</b>	<b>1,246,026</b>
<b>Total Imports</b>	<b>2,506,996</b>	<b>2,174,730</b>	<b>2,468,212</b>	<b>2,438,108</b>	<b>2,307,979</b>
<b>Net Balance</b>	<b>107,391</b>	<b>262,810</b>	<b>91,088</b>	<b>835,484</b>	<b>1,061,953</b>
<b>UK Net Supply</b>	<b>3,719,294</b>	<b>5,682,274</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	1.95	1.23	*	*	*
Intra EC Exports	1.07	1.15	1.12	1.29	1.43
Intra EC Imports	0.90	0.99	0.94	0.91	0.84
Extra EC Exports	1.53	1.97	2.06	1.69	2.52
Extra EC Imports	3.80	1.22	1.35	1.77	1.47
<b>Total Exports</b>	<b>1.16</b>	<b>1.34</b>	<b>1.25</b>	<b>1.37</b>	<b>1.72</b>
<b>Total Imports</b>	<b>0.96</b>	<b>1.05</b>	<b>0.98</b>	<b>0.94</b>	<b>0.85</b>
<b>UK Net Supply</b>	<b>1.79</b>	<b>1.12</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514370 = 24510010 + 24510011

CN (340530)

Polishes and similar preparations, for coachwork EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
<b>UK Manufacturer Sales</b>	<b>3,516</b>	<b>3,869</b>	<b>3,548</b>	<b>3,880</b>	<b>3,527</b>
Intra EC Exports	1,940	1,644	2,456	3,702	2,657
Intra EC Imports	319	226	177	419	368
<b>Net Balance</b>	<b>-1,621</b>	<b>-1,418</b>	<b>-2,279</b>	<b>-3,283</b>	<b>-2,289</b>
Extra EC Exports	1,818	1,332	1,457	1,942	1,954
Extra EC Imports	246	354	97	313	263
<b>Net Balance</b>	<b>-1,572</b>	<b>-978</b>	<b>-1,360</b>	<b>-1,629</b>	<b>-1,691</b>
<b>Total Exports</b>	<b>3,758</b>	<b>2,976</b>	<b>3,913</b>	<b>5,644</b>	<b>4,611</b>
<b>Total Imports</b>	<b>565</b>	<b>580</b>	<b>274</b>	<b>732</b>	<b>631</b>
<b>Net Balance</b>	<b>-3,193</b>	<b>-2,396</b>	<b>-3,639</b>	<b>-4,912</b>	<b>-3,980</b>
<b>UK Net Supply</b>	<b>323</b>	<b>1,473</b>	<b>-91</b>	<b>-1,032</b>	<b>-453</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,046,297	771,954	1,329,253	1,839,141	1,428,025
Intra EC Imports	171,196	106,358	129,576	253,652	257,768
<b>Net Balance</b>	<b>-875,101</b>	<b>-665,596</b>	<b>-1,199,677</b>	<b>-1,585,489</b>	<b>-1,170,257</b>
Extra EC Exports	619,442	474,641	649,459	1,649,939	668,757
Extra EC Imports	136,448	184,639	64,532	186,822	407,990
<b>Net Balance</b>	<b>-482,994</b>	<b>-290,002</b>	<b>-584,927</b>	<b>-1,463,117</b>	<b>-260,767</b>
<b>Total Exports</b>	<b>1,665,739</b>	<b>1,246,595</b>	<b>1,978,712</b>	<b>3,489,080</b>	<b>2,096,782</b>
<b>Total Imports</b>	<b>307,644</b>	<b>290,997</b>	<b>194,108</b>	<b>440,474</b>	<b>665,758</b>
<b>Net Balance</b>	<b>-1,358,095</b>	<b>-955,598</b>	<b>-1,784,604</b>	<b>-3,048,606</b>	<b>-1,431,024</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.85	2.13	1.85	2.01	1.86
Intra EC Imports	1.86	2.12	1.37	1.65	1.43
Extra EC Exports	2.93	2.81	2.24	1.18	2.92
Extra EC Imports	1.80	1.92	1.50	1.68	0.64
<b>Total Exports</b>	<b>2.26</b>	<b>2.39</b>	<b>1.98</b>	<b>1.62</b>	<b>2.20</b>
<b>Total Imports</b>	<b>1.84</b>	<b>1.99</b>	<b>1.41</b>	<b>1.66</b>	<b>0.95</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514383

CN (340590)

Metal polishes

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	1,223	838	S*	S*	804
Intra EC Exports	1,748	1,730	1,787	1,732	1,437
Intra EC Imports	1,296	1,432	1,125	1,733	1,257
Net Balance	-452	-298	-662	1	-180
Extra EC Exports	2,028	1,618	1,405	1,888	1,372
Extra EC Imports	2,040	1,535	1,479	1,647	1,624
Net Balance	12	-83	74	-241	252
Total Exports	3,776	3,348	3,192	3,620	2,809
Total Imports	3,336	2,967	2,604	3,380	2,881
Net Balance	-440	-381	-588	-240	72
UK Net Supply	783	457	*	*	876

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,698,205	1,998,290	1,216,242	1,766,871	487,254
Intra EC Imports	881,237	894,655	1,033,599	1,224,751	851,834
Net Balance	-816,968	-1,103,635	-182,643	-542,120	364,580
Extra EC Exports	1,034,833	838,622	774,148	886,507	792,191
Extra EC Imports	814,645	420,295	576,353	884,020	1,285,122
Net Balance	-220,188	-418,327	-197,795	-2,487	492,931
Total Exports	2,733,038	2,836,912	1,990,390	2,653,378	1,279,445
Total Imports	1,695,882	1,314,950	1,609,952	2,108,771	2,136,956
Net Balance	-1,037,156	-1,521,962	-380,438	-544,607	857,511
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.03	0.87	1.47	0.98	2.95
Intra EC Imports	1.47	1.60	1.09	1.41	1.48
Extra EC Exports	1.96	1.93	1.81	2.13	1.73
Extra EC Imports	2.50	3.65	2.57	1.86	1.26
Total Exports	1.38	1.18	1.60	1.36	2.20
Total Imports	1.97	2.26	1.62	1.60	1.35
UK Net Supply	*	*	*	*	*

PCC 24514389 = 24510012 + 24510013

CN (3405909)

Polishes, creams and similar preparations, for uses EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes - for footwear - for leather - for wooden furniture or floors and other woodwork - for coachwork

Value £000's	Q3	Q4	Q1	Q2	Q3
	2001	2001	2002	2002	2002
UK Manufacturer Sales	1,879	1,900	S*	S*	S*
Intra EC Exports	1,062	968	1,025	775	637
Intra EC Imports	506	639	478	875	372
Net Balance	-556	-329	-547	100	-265
Extra EC Exports	1,515	1,285	1,042	1,473	1,084
Extra EC Imports	1,894	1,370	1,337	1,458	1,458
Net Balance	379	85	295	-15	374
Total Exports	2,577	2,253	2,067	2,248	1,721
Total Imports	2,400	2,009	1,815	2,333	1,830
Net Balance	-177	-244	-252	85	109
UK Net Supply	1,702	1,656	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	569,845	403,088	455,205	345,699	207,260
Intra EC Imports	279,003	301,172	498,945	497,598	190,436
Net Balance	-290,842	-101,916	43,740	151,899	-16,824
Extra EC Exports	723,679	614,680	563,730	701,340	590,478
Extra EC Imports	734,669	335,929	485,990	755,980	1,117,580
Net Balance	10,990	-278,751	-77,740	54,640	527,102
Total Exports	1,293,524	1,017,768	1,018,935	1,047,039	797,738
Total Imports	1,013,672	637,101	984,935	1,253,578	1,308,016
Net Balance	-279,852	-380,667	-34,000	206,539	510,278
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.86	2.40	2.25	2.24	3.07
Intra EC Imports	1.81	2.12	0.96	1.76	1.95
Extra EC Exports	2.09	2.09	1.85	2.10	1.84
Extra EC Imports	2.58	4.08	2.75	1.93	1.30
Total Exports	1.99	2.21	2.03	2.15	2.16
Total Imports	2.37	3.15	1.84	1.86	1.40
UK Net Supply	*	*	*	*	*

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Scouring pastes and powders and other scouring preparations

Value £000's	Q3 2001	Q4 2001	Q1 2002	Q2 2002	Q3 2002
UK Manufacturer Sales	200	182	826	728	666
Intra EC Exports	228	410	296	232	196
Intra EC Imports	536	953	1,286	551	1,039
Net Balance	308	543	990	319	843
Extra EC Exports	98	128	216	411	222
Extra EC Imports	459	401	41	49	7
Net Balance	361	273	-175	-362	-215
Total Exports	326	538	512	643	418
Total Imports	995	1,354	1,327	600	1,046
Net Balance	669	816	815	-43	628
UK Net Supply	869	998	1,641	685	1,294

**Volume (Kilogram)**

UK Manufacturer Sales	182,763	138,185	N/A	N/A	N/A
Intra EC Exports	161,438	205,886	156,346	141,501	147,112
Intra EC Imports	1,421,947	2,608,013	3,674,010	1,462,151	3,742,640
Net Balance	1,260,509	2,402,127	3,517,664	1,320,650	3,595,528
Extra EC Exports	36,408	49,584	76,947	270,266	112,519
Extra EC Imports	180,349	177,727	17,412	31,763	8,732
Net Balance	143,941	128,143	-59,535	-238,503	-103,787
Total Exports	197,846	255,470	233,293	411,767	259,631
Total Imports	1,602,296	2,785,740	3,691,422	1,493,914	3,751,372
Net Balance	1,404,450	2,530,270	3,458,129	1,082,147	3,491,741
UK Net Supply	1,587,213	2,668,455	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	1.09	1.31	*	*	*
Intra EC Exports	1.41	1.99	1.89	1.64	1.33
Intra EC Imports	0.38	0.37	0.35	0.38	0.28
Extra EC Exports	2.69	2.58	2.81	1.52	1.97
Extra EC Imports	2.55	2.26	2.35	1.54	0.80
Total Exports	1.65	2.11	2.19	1.56	1.61
Total Imports	0.62	0.49	0.36	0.40	0.28
UK Net Supply	0.55	0.37	*	*	*