



PRODUCT SALES and TRADE

PRQ 24510

Soap & Detergents, Cleaning &
Polishing Preparations

Quarter 1 2004

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INDUSTRY SALES AND TURNOVER**Soap and Detergents - Industry 24510**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	401,437	412,487	457,154	402,154	423,043
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	8,458	8,347	9,926	10,099	13,283
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	409,896	420,834	467,080	412,253	436,325
PLUS					
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	83,568	85,343	81,898	88,961	102,031
WORK DONE (Work done on materials supplied by customer)	61,659	77,585	62,629	61,519	5,429
WASTE PRODUCTS (Sales of waste products and residues)	0	0	0	0	0
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	5,399	5,301	5,606	3,988	6,224
NET CARRY-IN/CARRY-OUT (See Note 3 below)	55,359	76,004	73,934	42,454	87,894
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	615,881	665,067	691,148	609,174	637,903

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE**Soap and Detergents - Industry 24510**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	409,896	420,834	467,080	412,253	436,325
Intra EC Exports	144,834	137,810	146,157	149,046	151,979
Intra EC Imports	160,457	170,595	189,993	163,063	155,786
Net Balance	15,623	32,785	43,836	14,017	3,807
Extra EC Exports	74,066	71,931	74,034	74,269	69,389
Extra EC Imports	29,592	30,581	34,211	31,399	31,009
Net Balance	-44,474	-41,350	-39,823	-42,870	-38,380
Total Exports	218,900	209,741	220,191	223,315	221,368
Total Imports	190,049	201,176	224,204	194,462	186,795
Net Balance	-28,851	-8,565	4,013	-28,853	-34,573
UK Net Supply	381,045	412,269	471,093	383,400	401,752

Export as % of UK Manufacturer Sales	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	100	100	100	100	100
Intra EC Exports	35.33	32.75	31.29	36.15	34.83
Extra EC Exports	18.07	17.09	15.85	18.02	15.90
Total Exports	53.40	49.84	47.14	54.17	50.73
UK Sales	46.60	50.16	52.86	45.83	49.27

Import as % of UK Net Supply	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Net Supply	100	100	100	100	100
Intra EC Imports	42.11	41.38	40.33	42.53	38.78
Extra EC Imports	7.77	7.42	7.26	8.19	7.72
Total Imports	49.88	48.80	47.59	50.72	46.50
UK Production	50.12	51.20	52.41	49.28	53.50

PCC 24510001

Fabric washing and cleaning preparations INCLUDING: - powder, liquid, concentrated and non-concentrated, auxiliary products and other products for cleaning fabric - joint cleaning and rinsing products EXCLUDING: - fabric rinse products

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	102,151	108,240	132,717	104,889	123,033
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510002

Fabric rinse products INCLUDING: - rinse conditioners, fabric conditioners EXCLUDING: - joint cleaning and rinsing products

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	32,264
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510003

Dishwash products INCLUDING: - hand and machine, in powder, liquid or tablet form - rinse aids and salt for dishwash machines

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	7,962	9,772	8,679	8,396	8,407
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510004

Surface cleaning products, powders or liquids INCLUDING: - for cleaning floors, walls, bathrooms, kitchens
EXCLUDING: - disinfectants, bleaches, lavatory cleaner, scouring powders and pastes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	16,486	16,877	14,380	14,243	13,540
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510005

Other cleaning products INCLUDING: - for windows, glass, carpets and ovens

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	4,672
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510006

Polishes, creams and similar preparations for footwear or leather, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510007

Polishes, creams and similar preparations for footwear or leather, sold in packaging other than aerosols
EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510008

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	3,824	3,552	3,834	3,749	3,553
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510009

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	1,876	1,918	1,841	1,686	1,831
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510010

Polishes and similar preparations for coachwork, sold in aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	28
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510011

Polishes and similar preparations for coachwork, sold in packaging other than aerosols EXCLUDING: -
artificial and prepared waxes - metal polishes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	5,520
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510012

Polishes, creams and similar preparations sold in aerosol form, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	140	148	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510013

Polishes, creams and similar preparations sold in packaging other than aerosols, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510014

Air fresheners sold in aerosols

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	10,594	11,024	9,676	9,997	8,784
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24510015

Air fresheners sold in packaging other than aerosols INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	24,599	18,781	24,195	28,071	22,950
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

£ per Unit of Volume

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24511050

CN (1520)

Glycerol (glycerine), crude, glycerol waters and glycerol lyes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	161	158	178	113	S*
Intra EC Exports	128	31	56	59	37
Intra EC Imports	5,671	5,115	4,038	3,013	2,018
Net Balance	5,543	5,084	3,982	2,954	1,981
Extra EC Exports	43	32	25	58	5
Extra EC Imports	749	347	170	37	70
Net Balance	706	315	145	-21	65
Total Exports	171	63	81	117	42
Total Imports	6,420	5,462	4,208	3,050	2,088
Net Balance	6,249	5,399	4,127	2,933	2,046
UK Net Supply	6,410	5,557	4,305	3,046	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	449,147	155,276	246,622	277,208	181,677
Intra EC Imports	11,229,271	6,059,903	5,061,783	6,159,627	7,055,758
Net Balance	10,780,124	5,904,627	4,815,161	5,882,419	6,874,081
Extra EC Exports	147,773	38,730	58,709	11,816	28,640
Extra EC Imports	1,103,471	454,550	153,136	15,664	100,697
Net Balance	955,698	415,820	94,427	3,848	72,057
Total Exports	596,920	194,006	305,331	289,024	210,317
Total Imports	12,332,742	6,514,453	5,214,919	6,175,291	7,156,455
Net Balance	11,735,822	6,320,447	4,909,588	5,886,267	6,946,138
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.28	0.20	0.23	0.21	0.20
Intra EC Imports	0.51	0.84	0.80	0.49	0.29
Extra EC Exports	0.29	0.83	0.43	4.91	0.17
Extra EC Imports	0.68	0.76	1.11	2.36	0.70
Total Exports	0.29	0.32	0.27	0.40	0.20
Total Imports	0.52	0.84	0.81	0.49	0.29
UK Net Supply	*	*	*	*	*

PCC 24511070

CN (290545)

Glycerol INCLUDING: - synthetic EXCLUDING: - crude waters and lyes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	3,826	3,538	1,878	993	1,495
Intra EC Imports	4,260	3,819	8,267	4,619	1,729
Net Balance	434	281	6,389	3,626	234
Extra EC Exports	252	118	169	265	297
Extra EC Imports	456	407	480	183	226
Net Balance	204	289	311	-82	-71
Total Exports	4,078	3,656	2,047	1,258	1,792
Total Imports	4,716	4,226	8,747	4,802	1,955
Net Balance	638	570	6,700	3,544	163
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,658,264	5,432,576	3,593,664	2,260,725	2,835,700
Intra EC Imports	6,137,229	5,207,035	12,381,762	46,495,150	3,934,650
Net Balance	478,965	-225,541	8,788,098	44,234,425	1,098,950
Extra EC Exports	338,856	138,599	288,678	442,105	511,927
Extra EC Imports	614,479	481,717	1,932,853	387,329	372,961
Net Balance	275,623	343,118	1,644,175	-54,776	-138,966
Total Exports	5,997,120	5,571,175	3,882,342	2,702,830	3,347,627
Total Imports	6,751,708	5,688,752	14,314,615	46,882,479	4,307,611
Net Balance	754,588	117,577	10,432,273	44,179,649	959,984
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.68	0.65	0.52	0.44	0.53
Intra EC Imports	0.69	0.73	0.67	0.10	0.44
Extra EC Exports	0.74	0.85	0.59	0.60	0.58
Extra EC Imports	0.74	0.84	0.25	0.47	0.61
Total Exports	0.68	0.66	0.53	0.47	0.54
Total Imports	0.70	0.74	0.61	0.10	0.45
UK Net Supply	*	*	*	*	*

PCC 24512020

CN (340211)

Anionic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	26,479	27,132	29,864	30,260	31,580
Intra EC Exports	3,014	2,822	2,370	3,285	3,942
Intra EC Imports	5,088	5,304	5,487	4,856	5,449
Net Balance	2,074	2,482	3,117	1,571	1,507
Extra EC Exports	13,967	11,197	13,362	12,531	10,910
Extra EC Imports	1,043	1,147	834	882	964
Net Balance	-12,924	-10,050	-12,528	-11,649	-9,946
Total Exports	16,981	14,019	15,732	15,816	14,852
Total Imports	6,131	6,451	6,321	5,738	6,413
Net Balance	-10,850	-7,568	-9,411	-10,078	-8,439
UK Net Supply	15,629	19,564	20,453	20,182	23,141

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,795,624	4,597,757	4,474,140	5,324,124	4,845,523
Intra EC Imports	6,694,039	7,415,013	7,597,296	6,710,028	8,202,873
Net Balance	898,415	2,817,256	3,123,156	1,385,904	3,357,350
Extra EC Exports	20,670,702	15,286,065	21,567,025	21,477,027	15,238,407
Extra EC Imports	996,945	1,152,771	608,558	662,623	625,900
Net Balance	-19,673,757	-14,133,294	-20,958,467	-20,814,404	-14,612,507
Total Exports	26,466,326	19,883,822	26,041,165	26,801,151	20,083,930
Total Imports	7,690,984	8,567,784	8,205,854	7,372,651	8,828,773
Net Balance	-18,775,342	-11,316,038	-17,835,311	-19,428,500	-11,255,157
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.52	0.61	0.53	0.62	0.81
Intra EC Imports	0.76	0.72	0.72	0.72	0.66
Extra EC Exports	0.68	0.73	0.62	0.58	0.72
Extra EC Imports	1.05	0.99	1.37	1.33	1.54
Total Exports	0.64	0.71	0.60	0.59	0.74
Total Imports	0.80	0.75	0.77	0.78	0.73
UK Net Supply	*	*	*	*	*

PCC 24512030

CN (340212)

Cationic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	2,795	2,990	3,024	2,900	2,705
Intra EC Exports	4,663	5,368	6,267	5,594	5,534
Intra EC Imports	974	1,676	2,703	1,886	3,102
Net Balance	-3,689	-3,692	-3,564	-3,708	-2,432
Extra EC Exports	1,731	1,892	1,937	2,128	1,909
Extra EC Imports	746	885	649	581	396
Net Balance	-985	-1,007	-1,288	-1,547	-1,513
Total Exports	6,394	7,260	8,204	7,722	7,443
Total Imports	1,720	2,561	3,352	2,467	3,498
Net Balance	-4,674	-4,699	-4,852	-5,255	-3,945
UK Net Supply	-1,879	-1,709	-1,828	-2,355	-1,240

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	9,173,084	11,067,937	12,927,958	11,400,940	10,531,068
Intra EC Imports	1,196,767	2,531,669	6,165,398	3,509,510	7,393,626
Net Balance	-7,976,317	-8,536,268	-6,762,560	-7,891,430	-3,137,442
Extra EC Exports	1,573,106	1,684,989	2,040,880	2,360,087	2,465,264
Extra EC Imports	346,264	304,088	386,791	291,378	242,159
Net Balance	-1,226,842	-1,380,901	-1,654,089	-2,068,709	-2,223,105
Total Exports	10,746,190	12,752,926	14,968,838	13,761,027	12,996,332
Total Imports	1,543,031	2,835,757	6,552,189	3,800,888	7,635,785
Net Balance	-9,203,159	-9,917,169	-8,416,649	-9,960,139	-5,360,547
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.51	0.49	0.48	0.49	0.53
Intra EC Imports	0.81	0.66	0.44	0.54	0.42
Extra EC Exports	1.10	1.12	0.95	0.90	0.77
Extra EC Imports	2.15	2.91	1.68	1.99	1.64
Total Exports	0.60	0.57	0.55	0.56	0.57
Total Imports	1.11	0.90	0.51	0.65	0.46
UK Net Supply	*	*	*	*	*

PCC 24512050

CN (340213)

Non-ionic surface-active agents EXCLUDING: - soap

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	6,260	6,364	7,102	6,700	7,106
Intra EC Exports	15,044	12,860	11,496	10,669	12,872
Intra EC Imports	12,165	13,044	13,365	10,723	11,347
Net Balance	-2,879	184	1,869	54	-1,525
Extra EC Exports	9,578	9,623	6,924	6,733	6,592
Extra EC Imports	1,567	1,269	1,291	1,400	1,766
Net Balance	-8,011	-8,354	-5,633	-5,333	-4,826
Total Exports	24,622	22,483	18,420	17,402	19,464
Total Imports	13,732	14,313	14,656	12,123	13,113
Net Balance	-10,890	-8,170	-3,764	-5,279	-6,351
UK Net Supply	-4,630	-1,806	3,338	1,421	755

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	16,972,135	12,433,575	13,934,241	13,110,042	14,789,891
Intra EC Imports	12,247,506	12,828,606	13,863,751	33,107,178	10,880,713
Net Balance	-4,724,629	395,031	-70,490	19,997,136	-3,909,178
Extra EC Exports	6,259,632	8,031,094	5,240,188	5,204,462	5,075,769
Extra EC Imports	1,322,758	1,009,389	1,078,344	1,037,260	967,479
Net Balance	-4,936,874	-7,021,705	-4,161,844	-4,167,202	-4,108,290
Total Exports	23,231,767	20,464,669	19,174,429	18,314,504	19,865,660
Total Imports	13,570,264	13,837,995	14,942,095	34,144,438	11,848,192
Net Balance	-9,661,503	-6,626,674	-4,232,334	15,829,934	-8,017,468
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.89	1.03	0.83	0.81	0.87
Intra EC Imports	0.99	1.02	0.96	0.32	1.04
Extra EC Exports	1.53	1.20	1.32	1.29	1.30
Extra EC Imports	1.18	1.26	1.20	1.35	1.83
Total Exports	1.06	1.10	0.96	0.95	0.98
Total Imports	1.01	1.03	0.98	0.36	1.11
UK Net Supply	*	*	*	*	*

PCC 24512090

CN (340219)

Organic surface-active agents EXCLUDING: - soap - anionic - cationic - non-ionic

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	3,988	3,603	3,535	3,276	3,597
Intra EC Exports	2,739	2,523	2,167	2,460	3,072
Intra EC Imports	2,246	2,859	2,360	2,636	2,242
Net Balance	-493	336	193	176	-830
Extra EC Exports	2,526	2,729	3,480	3,424	3,105
Extra EC Imports	1,279	1,400	1,448	1,171	804
Net Balance	-1,247	-1,329	-2,032	-2,253	-2,301
Total Exports	5,265	5,252	5,647	5,884	6,177
Total Imports	3,525	4,259	3,808	3,807	3,046
Net Balance	-1,740	-993	-1,839	-2,077	-3,131
UK Net Supply	2,248	2,610	1,696	1,199	466

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,676,692	3,315,547	2,844,358	3,398,019	3,915,108
Intra EC Imports	2,757,145	2,693,085	2,347,738	3,156,078	2,373,475
Net Balance	-919,547	-622,462	-496,620	-241,941	-1,541,633
Extra EC Exports	3,431,588	2,804,554	4,278,783	4,582,485	3,572,100
Extra EC Imports	801,566	799,699	759,628	786,937	584,323
Net Balance	-2,630,022	-2,004,855	-3,519,155	-3,795,548	-2,987,777
Total Exports	7,108,280	6,120,101	7,123,141	7,980,504	7,487,208
Total Imports	3,558,711	3,492,784	3,107,366	3,943,015	2,957,798
Net Balance	-3,549,569	-2,627,317	-4,015,775	-4,037,489	-4,529,410
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.74	0.76	0.76	0.72	0.78
Intra EC Imports	0.81	1.06	1.01	0.84	0.94
Extra EC Exports	0.74	0.97	0.81	0.75	0.87
Extra EC Imports	1.60	1.75	1.91	1.49	1.38
Total Exports	0.74	0.86	0.79	0.74	0.83
Total Imports	0.99	1.22	1.23	0.97	1.03
UK Net Supply	*	*	*	*	*

PCC 24513120

CN (340111)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent, for toilet use INCLUDING: - medicated products

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	63,183	56,387	60,664	52,148	57,782
Intra EC Exports	3,458	4,348	4,301	3,655	3,326
Intra EC Imports	6,297	8,805	12,772	11,635	8,606
Net Balance	2,839	4,457	8,471	7,980	5,280
Extra EC Exports	3,838	5,352	5,489	7,019	5,041
Extra EC Imports	2,752	3,267	3,645	3,837	2,862
Net Balance	-1,086	-2,085	-1,844	-3,182	-2,179
Total Exports	7,296	9,700	9,790	10,674	8,367
Total Imports	9,049	12,072	16,417	15,472	11,468
Net Balance	1,753	2,372	6,627	4,798	3,101
UK Net Supply	64,936	58,759	67,291	56,946	60,883

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,985,379	2,585,438	2,422,376	1,972,911	1,877,903
Intra EC Imports	5,658,170	7,785,487	11,996,972	12,821,893	7,526,055
Net Balance	3,672,791	5,200,049	9,574,596	10,848,982	5,648,152
Extra EC Exports	2,169,706	2,068,913	2,124,097	3,742,310	2,572,841
Extra EC Imports	1,735,648	1,924,101	2,294,008	2,810,018	2,231,621
Net Balance	-434,058	-144,812	169,911	-932,292	-341,220
Total Exports	4,155,085	4,654,351	4,546,473	5,715,221	4,450,744
Total Imports	7,393,818	9,709,588	14,290,980	15,631,911	9,757,676
Net Balance	3,238,733	5,055,237	9,744,507	9,916,690	5,306,932
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.74	1.68	1.78	1.85	1.77
Intra EC Imports	1.11	1.13	1.06	0.91	1.14
Extra EC Exports	1.77	2.59	2.58	1.88	1.96
Extra EC Imports	1.59	1.70	1.59	1.37	1.28
Total Exports	1.76	2.08	2.15	1.87	1.88
Total Imports	1.22	1.24	1.15	0.99	1.18
UK Net Supply	*	*	*	*	*

PCC 24513150

CN (340119)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent EXCLUDING: - for toilet use - medicated products

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	2,267	2,152	2,042	2,467	742
Intra EC Exports	4,836	4,233	4,674	3,628	4,363
Intra EC Imports	2,850	4,863	5,090	4,368	4,318
Net Balance	-1,986	630	416	740	-45
Extra EC Exports	4,613	4,982	3,807	4,176	4,588
Extra EC Imports	1,805	1,334	2,581	1,909	2,081
Net Balance	-2,808	-3,648	-1,226	-2,267	-2,507
Total Exports	9,449	9,215	8,481	7,804	8,951
Total Imports	4,655	6,197	7,671	6,277	6,399
Net Balance	-4,794	-3,018	-810	-1,527	-2,552
UK Net Supply	-2,527	-866	1,232	940	-1,810

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	4,366,050	3,588,997	4,161,653	3,037,651	3,659,647
Intra EC Imports	2,313,154	4,052,447	3,799,927	3,487,604	3,180,617
Net Balance	-2,052,896	463,450	-361,726	449,953	-479,030
Extra EC Exports	3,755,399	5,235,563	3,024,789	3,779,785	3,829,247
Extra EC Imports	1,525,018	922,618	1,499,014	1,664,464	2,016,706
Net Balance	-2,230,381	-4,312,945	-1,525,775	-2,115,321	-1,812,541
Total Exports	8,121,449	8,824,560	7,186,442	6,817,436	7,488,894
Total Imports	3,838,172	4,975,065	5,298,941	5,152,068	5,197,323
Net Balance	-4,283,277	-3,849,495	-1,887,501	-1,665,368	-2,291,571
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.11	1.18	1.12	1.19	1.19
Intra EC Imports	1.23	1.20	1.34	1.25	1.36
Extra EC Exports	1.23	0.95	1.26	1.10	1.20
Extra EC Imports	1.18	1.45	1.72	1.15	1.03
Total Exports	1.16	1.04	1.18	1.14	1.20
Total Imports	1.21	1.25	1.45	1.22	1.23
UK Net Supply	*	*	*	*	*

PCC 24513173

CN (3401201)

Soap in the form of flakes, wafers, granules or powders

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	647	795	771	604	700
Intra EC Exports	21,627	18,616	26,991	30,589	20,184
Intra EC Imports	1,766	3,411	2,799	2,195	1,548
Net Balance	-19,861	-15,205	-24,192	-28,394	-18,636
Extra EC Exports	744	599	621	1,128	330
Extra EC Imports	212	327	244	351	219
Net Balance	-532	-272	-377	-777	-111
Total Exports	22,371	19,215	27,612	31,717	20,514
Total Imports	1,978	3,738	3,043	2,546	1,767
Net Balance	-20,393	-15,477	-24,569	-29,171	-18,747
UK Net Supply	-19,746	-14,682	-23,798	-28,567	-18,047

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	29,200,813	23,405,828	34,890,888	39,615,885	25,160,897
Intra EC Imports	3,055,925	5,956,296	4,735,805	2,987,545	1,486,660
Net Balance	-26,144,888	-17,449,532	-30,155,083	-36,628,340	-23,674,237
Extra EC Exports	673,005	568,689	657,974	708,868	426,384
Extra EC Imports	369,642	435,091	408,464	520,021	359,497
Net Balance	-303,363	-133,598	-249,510	-188,847	-66,887
Total Exports	29,873,818	23,974,517	35,548,862	40,324,753	25,587,281
Total Imports	3,425,567	6,391,387	5,144,269	3,507,566	1,846,157
Net Balance	-26,448,251	-17,583,130	-30,404,593	-36,817,187	-23,741,124
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.74	0.80	0.77	0.77	0.80
Intra EC Imports	0.58	0.57	0.59	0.73	1.04
Extra EC Exports	1.11	1.05	0.94	1.59	0.77
Extra EC Imports	0.57	0.75	0.60	0.67	0.61
Total Exports	0.75	0.80	0.78	0.79	0.80
Total Imports	0.58	0.58	0.59	0.73	0.96
UK Net Supply	*	*	*	*	*

PCC 24513179

CN (3401209)

Soap in forms EXCLUDING: - bars, cakes, moulded pieces or shapes - paper, wadding, felt and non-wovens, impregnated coated or covered with soap or detergent - flakes, wafers, granules or powders

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	8,465	10,216	12,013	14,534	12,896
Intra EC Exports	2,957	3,451	4,963	6,045	5,171
Intra EC Imports	11,869	15,263	21,429	20,504	21,235
Net Balance	8,912	11,812	16,466	14,459	16,064
Extra EC Exports	1,111	1,487	1,969	1,663	1,130
Extra EC Imports	1,838	2,060	2,197	2,096	1,631
Net Balance	727	573	228	433	501
Total Exports	4,068	4,938	6,932	7,708	6,301
Total Imports	13,707	17,323	23,626	22,600	22,866
Net Balance	9,639	12,385	16,694	14,892	16,565
UK Net Supply	18,104	22,601	28,707	29,426	29,461

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,075,922	2,449,045	4,288,799	5,297,284	4,219,876
Intra EC Imports	28,633,485	29,088,172	39,242,115	21,490,521	18,326,882
Net Balance	26,557,563	26,639,127	34,953,316	16,193,237	14,107,006
Extra EC Exports	931,983	1,085,352	1,553,786	1,733,301	1,160,320
Extra EC Imports	1,974,580	2,314,676	2,003,419	1,684,911	1,554,448
Net Balance	1,042,597	1,229,324	449,633	-48,390	394,128
Total Exports	3,007,905	3,534,397	5,842,585	7,030,585	5,380,196
Total Imports	30,608,065	31,402,848	41,245,534	23,175,432	19,881,330
Net Balance	27,600,160	27,868,451	35,402,949	16,144,847	14,501,134
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.42	1.41	1.16	1.14	1.23
Intra EC Imports	0.41	0.52	0.55	0.95	1.16
Extra EC Exports	1.19	1.37	1.27	0.96	0.97
Extra EC Imports	0.93	0.89	1.10	1.24	1.05
Total Exports	1.35	1.40	1.19	1.10	1.17
Total Imports	0.45	0.55	0.57	0.98	1.15
UK Net Supply	*	*	*	*	*

PCC 24513183

CN (340130)

Organic surface-active products and preparations for washing the skin in the form of liquid or cream; whether or not containing soap, put up for retail sale.

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	12,551	16,553	16,937	16,476	16,801
Intra EC Exports	1,153	1,313	1,679	1,729	1,438
Intra EC Imports	884	1,901	910	2,133	2,521
Net Balance	-269	588	-769	404	1,083
Extra EC Exports	3,017	1,887	1,700	2,118	1,281
Extra EC Imports	340	561	1,082	886	539
Net Balance	-2,677	-1,326	-618	-1,232	-742
Total Exports	4,170	3,200	3,379	3,847	2,719
Total Imports	1,224	2,462	1,992	3,019	3,060
Net Balance	-2,946	-738	-1,387	-828	341
UK Net Supply	9,605	15,815	15,550	15,648	17,142

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,731,985	1,670,943	1,714,669	2,016,811	1,684,725
Intra EC Imports	156,451	3,109,603	422,859	1,518,832	1,886,858
Net Balance	-1,575,534	1,438,660	-1,291,810	-497,979	202,133
Extra EC Exports	1,138,747	531,652	436,515	582,728	466,078
Extra EC Imports	149,203	328,672	472,339	479,024	358,839
Net Balance	-989,544	-202,980	35,824	-103,704	-107,239
Total Exports	2,870,732	2,202,595	2,151,184	2,599,539	2,150,803
Total Imports	305,654	3,438,275	895,198	1,997,856	2,245,697
Net Balance	-2,565,078	1,235,680	-1,255,986	-601,683	94,894
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.67	0.79	0.98	0.86	0.85
Intra EC Imports	5.65	0.61	2.15	1.40	1.34
Extra EC Exports	2.65	3.55	3.89	3.63	2.75
Extra EC Imports	2.28	1.71	2.29	1.85	1.50
Total Exports	1.45	1.45	1.57	1.48	1.26
Total Imports	4.00	0.72	2.23	1.51	1.36
UK Net Supply	*	*	*	*	*

PCC 24513240

CN (34022020)

Organic surface-active preparations not elsewhere classified; whether or not containing soap; put up for retail sale EXCLUDING: -those for use as soap

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	15,350	14,273	14,311	15,591	15,610
Intra EC Exports	7,287	9,559	7,094	6,280	8,086
Intra EC Imports	13,993	11,123	15,022	13,643	15,424
Net Balance	6,706	1,564	7,928	7,363	7,338
Extra EC Exports	1,325	1,800	3,109	1,948	1,333
Extra EC Imports	998	1,163	1,116	603	679
Net Balance	-327	-637	-1,993	-1,345	-654
Total Exports	8,612	11,359	10,203	8,228	9,419
Total Imports	14,991	12,286	16,138	14,246	16,103
Net Balance	6,379	927	5,935	6,018	6,684
UK Net Supply	21,729	15,200	20,246	21,609	22,294

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,810,998	8,951,576	6,803,618	6,023,600	8,309,608
Intra EC Imports	20,082,563	15,856,091	19,616,045	17,516,341	20,300,974
Net Balance	13,271,565	6,904,515	12,812,427	11,492,741	11,991,366
Extra EC Exports	1,553,653	1,849,727	3,193,870	1,667,699	1,109,584
Extra EC Imports	769,087	1,317,413	1,202,066	526,493	633,739
Net Balance	-784,566	-532,314	-1,991,804	-1,141,206	-475,845
Total Exports	8,364,651	10,801,303	9,997,488	7,691,299	9,419,192
Total Imports	20,851,650	17,173,504	20,818,111	18,042,834	20,934,713
Net Balance	12,486,999	6,372,201	10,820,623	10,351,535	11,515,521
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.07	1.07	1.04	1.04	0.97
Intra EC Imports	0.70	0.70	0.77	0.78	0.76
Extra EC Exports	0.85	0.97	0.97	1.17	1.20
Extra EC Imports	1.30	0.88	0.93	1.15	1.07
Total Exports	1.03	1.05	1.02	1.07	1.00
Total Imports	0.72	0.72	0.78	0.79	0.77
UK Net Supply	*	*	*	*	*

PCC 24513250 = 24510001 + 24510002 + 24510003 + 24510004 + 24510005

CN (3402209)

Washing preparations and cleaning preparations, whether or not containing soap, put up for retail sale
INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active preparations

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	157,873	168,761	205,368	159,728	181,916
Intra EC Exports	35,899	33,187	37,832	36,741	42,938
Intra EC Imports	51,957	53,238	52,895	37,908	34,107
Net Balance	16,058	20,051	15,063	1,167	-8,831
Extra EC Exports	7,677	7,107	7,009	7,195	10,738
Extra EC Imports	3,005	3,855	3,671	3,208	3,602
Net Balance	-4,672	-3,252	-3,338	-3,987	-7,136
Total Exports	43,576	40,294	44,841	43,936	53,676
Total Imports	54,962	57,093	56,566	41,116	37,709
Net Balance	11,386	16,799	11,725	-2,820	-15,967
UK Net Supply	169,259	185,560	217,093	156,908	165,949

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	60,205,466	138,584,475	128,884,519	55,605,418	58,669,140
Intra EC Imports	177,255,807	107,118,298	121,990,361	46,285,975	42,375,321
Net Balance	117,050,341	-31,466,177	-6,894,158	-9,319,443	-16,293,819
Extra EC Exports	5,701,008	7,225,063	8,955,127	6,067,109	8,944,784
Extra EC Imports	2,513,385	2,957,050	2,848,690	2,500,314	3,306,586
Net Balance	-3,187,623	-4,268,013	-6,106,437	-3,566,795	-5,638,198
Total Exports	65,906,474	145,809,538	137,839,646	61,672,527	67,613,924
Total Imports	179,769,192	110,075,348	124,839,051	48,786,289	45,681,907
Net Balance	113,862,718	-35,734,190	-13,000,595	-12,886,238	-21,932,017
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.60	0.24	0.29	0.66	0.73
Intra EC Imports	0.29	0.50	0.43	0.82	0.80
Extra EC Exports	1.35	0.98	0.78	1.19	1.20
Extra EC Imports	1.20	1.30	1.29	1.28	1.09
Total Exports	0.66	0.28	0.33	0.71	0.79
Total Imports	0.31	0.52	0.45	0.84	0.83
UK Net Supply	*	*	*	*	*

PCC 24513260

CN (3402901)

Surface-active preparations, whether or not containing soap, not put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	8,110	8,671	7,477	7,112	9,936
Intra EC Exports	4,231	4,212	4,284	3,312	4,088
Intra EC Imports	6,733	6,650	5,601	4,903	5,015
Net Balance	2,502	2,438	1,317	1,591	927
Extra EC Exports	6,615	5,679	6,525	5,555	5,275
Extra EC Imports	1,605	1,619	1,315	1,222	1,806
Net Balance	-5,010	-4,060	-5,210	-4,333	-3,469
Total Exports	10,846	9,891	10,809	8,867	9,363
Total Imports	8,338	8,269	6,916	6,125	6,821
Net Balance	-2,508	-1,622	-3,893	-2,742	-2,542
UK Net Supply	5,602	7,049	3,584	4,370	7,394

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,946,366	4,005,905	3,813,429	3,177,035	3,615,941
Intra EC Imports	5,708,401	4,294,155	3,200,637	2,975,118	3,247,927
Net Balance	1,762,035	288,250	-612,792	-201,917	-368,014
Extra EC Exports	5,601,180	4,638,117	5,184,900	4,724,902	4,703,374
Extra EC Imports	1,086,162	1,326,890	868,673	965,077	1,610,605
Net Balance	-4,515,018	-3,311,227	-4,316,227	-3,759,825	-3,092,769
Total Exports	9,547,546	8,644,022	8,998,329	7,901,937	8,319,315
Total Imports	6,794,563	5,621,045	4,069,310	3,940,195	4,858,532
Net Balance	-2,752,983	-3,022,977	-4,929,019	-3,961,742	-3,460,783
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.07	1.05	1.12	1.04	1.13
Intra EC Imports	1.18	1.55	1.75	1.65	1.54
Extra EC Exports	1.18	1.22	1.26	1.18	1.12
Extra EC Imports	1.48	1.22	1.51	1.27	1.12
Total Exports	1.14	1.14	1.20	1.12	1.13
Total Imports	1.23	1.47	1.70	1.55	1.40
UK Net Supply	*	*	*	*	*

PCC 24513270

CN (3402909)

Washing preparations and cleaning preparations, whether or not containing soap, not put up for retail sale
 INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active
 preparations

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	37,552	41,273	38,298	35,534	33,245
Intra EC Exports	6,445	7,446	7,911	11,285	11,880
Intra EC Imports	9,360	9,183	9,574	9,773	8,853
Net Balance	2,915	1,737	1,663	-1,512	-3,027
Extra EC Exports	5,972	4,314	5,642	4,980	4,575
Extra EC Imports	1,947	2,354	2,046	1,851	2,147
Net Balance	-4,025	-1,960	-3,596	-3,129	-2,428
Total Exports	12,417	11,760	13,553	16,265	16,455
Total Imports	11,307	11,537	11,620	11,624	11,000
Net Balance	-1,110	-223	-1,933	-4,641	-5,455
UK Net Supply	36,442	41,050	36,365	30,893	27,790

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,844,854	8,054,548	8,950,100	12,836,714	13,030,910
Intra EC Imports	12,195,655	10,048,132	13,713,662	15,520,436	10,691,284
Net Balance	5,350,801	1,993,584	4,763,562	2,683,722	-2,339,626
Extra EC Exports	3,869,649	3,402,601	3,783,466	9,577,872	3,214,027
Extra EC Imports	1,330,664	2,026,818	1,483,803	1,399,872	1,674,409
Net Balance	-2,538,985	-1,375,783	-2,299,663	-8,178,000	-1,539,618
Total Exports	10,714,503	11,457,149	12,733,566	22,414,586	16,244,937
Total Imports	13,526,319	12,074,950	15,197,465	16,920,308	12,365,693
Net Balance	2,811,816	617,801	2,463,899	-5,494,278	-3,879,244
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.94	0.92	0.88	0.88	0.91
Intra EC Imports	0.77	0.91	0.70	0.63	0.83
Extra EC Exports	1.54	1.27	1.49	0.52	1.42
Extra EC Imports	1.46	1.16	1.38	1.32	1.28
Total Exports	1.16	1.03	1.06	0.73	1.01
Total Imports	0.84	0.96	0.76	0.69	0.89
UK Net Supply	*	*	*	*	*

PCC 24514100 = 24510014 + 24510015

CN (33074)

Preparations for perfuming or deodorizing rooms INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	35,193	29,805	33,871	38,068	31,734
Intra EC Exports	17,012	13,280	13,568	15,127	14,126
Intra EC Imports	9,972	10,970	11,979	13,233	12,725
Net Balance	-7,040	-2,310	-1,589	-1,894	-1,401
Extra EC Exports	4,771	4,424	5,500	5,525	5,887
Extra EC Imports	3,770	3,422	5,568	4,593	4,151
Net Balance	-1,001	-1,002	68	-932	-1,736
Total Exports	21,783	17,704	19,068	20,652	20,013
Total Imports	13,742	14,392	17,547	17,826	16,876
Net Balance	-8,041	-3,312	-1,521	-2,826	-3,137
UK Net Supply	27,152	26,493	32,350	35,242	28,597

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,840,738	5,891,119	5,472,607	7,752,776	6,540,543
Intra EC Imports	4,106,107	3,090,969	3,884,123	3,954,298	4,364,572
Net Balance	-2,734,631	-2,800,150	-1,588,484	-3,798,478	-2,175,971
Extra EC Exports	2,654,067	2,789,519	3,351,951	3,112,735	2,903,553
Extra EC Imports	999,068	1,033,631	1,738,008	1,351,484	1,455,188
Net Balance	-1,654,999	-1,755,888	-1,613,943	-1,761,251	-1,448,365
Total Exports	9,494,805	8,680,638	8,824,558	10,865,511	9,444,096
Total Imports	5,105,175	4,124,600	5,622,131	5,305,782	5,819,760
Net Balance	-4,389,630	-4,556,038	-3,202,427	-5,559,729	-3,624,336
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.49	2.25	2.48	1.95	2.16
Intra EC Imports	2.43	3.55	3.08	3.35	2.92
Extra EC Exports	1.80	1.59	1.64	1.77	2.03
Extra EC Imports	3.77	3.31	3.20	3.40	2.85
Total Exports	2.29	2.04	2.16	1.90	2.12
Total Imports	2.69	3.49	3.12	3.36	2.90
UK Net Supply	*	*	*	*	*

PCC 24514250

CN (340410)

Artificial and prepared waxes of chemically modified lignite

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	30	18	37	21	47
Intra EC Imports	607	304	260	182	288
Net Balance	577	286	223	161	241
Extra EC Exports	94	33	79	61	30
Extra EC Imports	38	6	5	49	6
Net Balance	-56	-27	-74	-12	-24
Total Exports	124	51	116	82	77
Total Imports	645	310	265	231	294
Net Balance	521	259	149	149	217
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	21,235	11,507	31,395	12,803	43,418
Intra EC Imports	497,056	200,848	172,070	162,036	202,157
Net Balance	475,821	189,341	140,675	149,233	158,739
Extra EC Exports	40,987	9,643	29,220	91,283	11,828
Extra EC Imports	6,822	2,280	1,080	9,780	1,051
Net Balance	-34,165	-7,363	-28,140	-81,503	-10,777
Total Exports	62,222	21,150	60,615	104,086	55,246
Total Imports	503,878	203,128	173,150	171,816	203,208
Net Balance	441,656	181,978	112,535	67,730	147,962
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.41	1.56	1.18	1.64	1.08
Intra EC Imports	1.22	1.51	1.51	1.12	1.42
Extra EC Exports	2.29	3.42	2.70	0.67	2.54
Extra EC Imports	5.57	2.63	4.63	5.01	5.71
Total Exports	1.99	2.41	1.91	0.79	1.39
Total Imports	1.28	1.53	1.53	1.34	1.45
UK Net Supply	*	*	*	*	*

PCC 24514270

CN (340420)

Artificial and prepared waxes of polyethylene glycol

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	199	191	216	104	216
Intra EC Imports	1,041	1,142	1,919	1,589	2,224
Net Balance	842	951	1,703	1,485	2,008
Extra EC Exports	157	71	95	52	96
Extra EC Imports	222	316	298	109	129
Net Balance	65	245	203	57	33
Total Exports	356	262	311	156	312
Total Imports	1,263	1,458	2,217	1,698	2,353
Net Balance	907	1,196	1,906	1,542	2,041
UK Net Supply	907	1,196	1,906	1,542	2,041

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	220,578	206,492	210,532	75,412	225,497
Intra EC Imports	1,087,923	1,204,358	1,705,594	1,626,321	2,033,545
Net Balance	867,345	997,866	1,495,062	1,550,909	1,808,048
Extra EC Exports	98,239	41,348	52,016	18,060	42,072
Extra EC Imports	254,563	296,504	256,418	100,389	118,296
Net Balance	156,324	255,156	204,402	82,329	76,224
Total Exports	318,817	247,840	262,548	93,472	267,569
Total Imports	1,342,486	1,500,862	1,962,012	1,726,710	2,151,841
Net Balance	1,023,669	1,253,022	1,699,464	1,633,238	1,884,272
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.90	0.92	1.03	1.38	0.96
Intra EC Imports	0.96	0.95	1.13	0.98	1.09
Extra EC Exports	1.60	1.72	1.83	2.88	2.28
Extra EC Imports	0.87	1.07	1.16	1.09	1.09
Total Exports	1.12	1.06	1.18	1.67	1.17
Total Imports	0.94	0.97	1.13	0.98	1.09
UK Net Supply	*	*	*	*	*

PCC 24514290

CN (340490)

Artificial and prepared waxes INCLUDING: - sealing waxes EXCLUDING: - of chemically modified lignite - polyethylene glycol

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	5,403	5,282	4,679	4,300	4,859
Intra EC Exports	3,209	2,777	1,675	1,968	2,432
Intra EC Imports	4,620	5,082	4,947	5,022	5,141
Net Balance	1,411	2,305	3,272	3,054	2,709
Extra EC Exports	1,428	1,359	1,706	1,253	1,545
Extra EC Imports	2,230	1,898	2,267	2,273	2,180
Net Balance	802	539	561	1,020	635
Total Exports	4,637	4,136	3,381	3,221	3,977
Total Imports	6,850	6,980	7,214	7,295	7,321
Net Balance	2,213	2,844	3,833	4,074	3,344
UK Net Supply	7,616	8,126	8,512	8,374	8,203

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,554,500	6,752,218	1,091,909	1,576,731	1,973,595
Intra EC Imports	3,513,457	3,781,044	5,422,939	3,609,147	3,856,424
Net Balance	1,958,957	-2,971,174	4,331,030	2,032,416	1,882,829
Extra EC Exports	891,721	723,681	931,225	779,518	911,156
Extra EC Imports	1,336,025	1,268,810	1,496,534	1,703,364	1,694,175
Net Balance	444,304	545,129	565,309	923,846	783,019
Total Exports	2,446,221	7,475,899	2,023,134	2,356,249	2,884,751
Total Imports	4,849,482	5,049,854	6,919,473	5,312,511	5,550,599
Net Balance	2,403,261	-2,426,045	4,896,339	2,956,262	2,665,848
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.06	0.41	1.53	1.25	1.23
Intra EC Imports	1.31	1.34	0.91	1.39	1.33
Extra EC Exports	1.60	1.88	1.83	1.61	1.70
Extra EC Imports	1.67	1.50	1.51	1.33	1.29
Total Exports	1.90	0.55	1.67	1.37	1.38
Total Imports	1.41	1.38	1.04	1.37	1.32
UK Net Supply	*	*	*	*	*

PCC 24514330 = 24510006 + 24510007

CN (340510)

Polishes, creams and similar preparations, for footwear or leather EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	466	446	260	303	295
Intra EC Exports	254	162	125	153	114
Intra EC Imports	2,327	1,854	1,544	1,476	1,757
Net Balance	2,073	1,692	1,419	1,323	1,643
Extra EC Exports	415	339	398	403	475
Extra EC Imports	194	268	225	128	69
Net Balance	-221	-71	-173	-275	-406
Total Exports	669	501	523	556	589
Total Imports	2,521	2,122	1,769	1,604	1,826
Net Balance	1,852	1,621	1,246	1,048	1,237
UK Net Supply	2,318	2,067	1,506	1,351	1,532

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	50,136	36,568	32,059	39,059	22,649
Intra EC Imports	675,762	508,830	395,958	315,770	347,392
Net Balance	625,626	472,262	363,899	276,711	324,743
Extra EC Exports	75,860	74,128	78,966	78,073	124,561
Extra EC Imports	71,803	114,625	65,253	50,378	17,313
Net Balance	-4,057	40,497	-13,713	-27,695	-107,248
Total Exports	125,996	110,696	111,025	117,132	147,210
Total Imports	747,565	623,455	461,211	366,148	364,705
Net Balance	621,569	512,759	350,186	249,016	217,495
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	5.07	4.43	3.90	3.92	5.03
Intra EC Imports	3.44	3.64	3.90	4.67	5.06
Extra EC Exports	5.47	4.57	5.04	5.16	3.81
Extra EC Imports	2.70	2.34	3.45	2.54	3.99
Total Exports	5.31	4.53	4.71	4.75	4.00
Total Imports	3.37	3.40	3.84	4.38	5.01
UK Net Supply	*	*	*	*	*

PCC 24514350 = 24510008 + 24510009

CN (340520)

Polishes, creams and similar preparations, for the maintenance of wooden furniture, floors or other woodwork
EXCLUDING: - artificial and prepared waxes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	5,700	5,470	5,675	5,435	5,384
Intra EC Exports	1,588	1,845	1,291	1,416	1,752
Intra EC Imports	2,039	1,590	2,501	2,393	2,371
Net Balance	451	-255	1,210	977	619
Extra EC Exports	757	546	745	624	553
Extra EC Imports	122	152	76	221	64
Net Balance	-635	-394	-669	-403	-489
Total Exports	2,345	2,391	2,036	2,040	2,305
Total Imports	2,161	1,742	2,577	2,614	2,435
Net Balance	-184	-649	541	574	130
UK Net Supply	5,516	4,821	6,216	6,009	5,514

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,307,315	1,677,967	1,015,871	1,237,870	1,494,689
Intra EC Imports	2,105,964	1,395,366	2,335,827	2,236,320	2,107,802
Net Balance	798,649	-282,601	1,319,956	998,450	613,113
Extra EC Exports	365,052	316,577	370,168	323,819	328,284
Extra EC Imports	61,343	120,644	42,156	167,677	35,706
Net Balance	-303,709	-195,933	-328,012	-156,142	-292,578
Total Exports	1,672,367	1,994,544	1,386,039	1,561,689	1,822,973
Total Imports	2,167,307	1,516,010	2,377,983	2,403,997	2,143,508
Net Balance	494,940	-478,534	991,944	842,308	320,535
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.21	1.10	1.27	1.14	1.17
Intra EC Imports	0.97	1.14	1.07	1.07	1.12
Extra EC Exports	2.07	1.72	2.01	1.93	1.68
Extra EC Imports	1.99	1.26	1.80	1.32	1.79
Total Exports	1.40	1.20	1.47	1.31	1.26
Total Imports	1.00	1.15	1.08	1.09	1.14
UK Net Supply	*	*	*	*	*

PCC 24514370 = 24510010 + 24510011

CN (340530)

Polishes and similar preparations, for coachwork EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	8,281	11,132	8,660	4,184	5,548
Intra EC Exports	2,767	3,601	3,059	2,056	2,727
Intra EC Imports	394	451	650	533	516
Net Balance	-2,373	-3,150	-2,409	-1,523	-2,211
Extra EC Exports	1,752	2,171	1,972	2,255	1,729
Extra EC Imports	252	326	194	190	134
Net Balance	-1,500	-1,845	-1,778	-2,065	-1,595
Total Exports	4,519	5,772	5,031	4,311	4,456
Total Imports	646	777	844	723	650
Net Balance	-3,873	-4,995	-4,187	-3,588	-3,806
UK Net Supply	4,408	6,137	4,473	596	1,742

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,364,721	1,743,336	1,494,080	1,032,059	1,226,440
Intra EC Imports	212,898	212,800	357,099	477,815	254,217
Net Balance	-1,151,823	-1,530,536	-1,136,981	-554,244	-972,223
Extra EC Exports	753,843	866,649	734,154	856,459	638,953
Extra EC Imports	162,886	221,573	148,293	127,959	105,564
Net Balance	-590,957	-645,076	-585,861	-728,500	-533,389
Total Exports	2,118,564	2,609,985	2,228,234	1,888,518	1,865,393
Total Imports	375,784	434,373	505,392	605,774	359,781
Net Balance	-1,742,780	-2,175,612	-1,722,842	-1,282,744	-1,505,612
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.03	2.07	2.05	1.99	2.22
Intra EC Imports	1.85	2.12	1.82	1.12	2.03
Extra EC Exports	2.32	2.51	2.69	2.63	2.71
Extra EC Imports	1.55	1.47	1.31	1.48	1.27
Total Exports	2.13	2.21	2.26	2.28	2.39
Total Imports	1.72	1.79	1.67	1.19	1.81
UK Net Supply	*	*	*	*	*

PCC 24514383

CN (340590)

Metal polishes

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,672	1,619	1,687	1,507	1,557
Intra EC Imports	1,498	1,435	1,693	1,518	1,703
Net Balance	-174	-184	6	11	146
Extra EC Exports	918	2,144	897	1,647	1,114
Extra EC Imports	1,221	1,138	1,462	2,201	2,768
Net Balance	303	-1,006	565	554	1,654
Total Exports	2,590	3,763	2,584	3,154	2,671
Total Imports	2,719	2,573	3,155	3,719	4,471
Net Balance	129	-1,190	571	565	1,800
UK Net Supply	*	*	*	*	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	508,343	525,849	542,921	477,751	502,036
Intra EC Imports	1,016,662	882,677	899,032	978,012	936,172
Net Balance	508,319	356,828	356,111	500,261	434,136
Extra EC Exports	447,852	726,112	418,444	941,743	474,492
Extra EC Imports	608,209	478,915	840,633	1,322,609	1,352,167
Net Balance	160,357	-247,197	422,189	380,866	877,675
Total Exports	956,195	1,251,961	961,365	1,419,494	976,528
Total Imports	1,624,871	1,361,592	1,739,665	2,300,621	2,288,339
Net Balance	668,676	109,631	778,300	881,127	1,311,811
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	3.29	3.08	3.11	3.15	3.10
Intra EC Imports	1.47	1.63	1.88	1.55	1.82
Extra EC Exports	2.05	2.95	2.14	1.75	2.35
Extra EC Imports	2.01	2.38	1.74	1.66	2.05
Total Exports	2.71	3.01	2.69	2.22	2.74
Total Imports	1.67	1.89	1.81	1.62	1.95
UK Net Supply	*	*	*	*	*

PCC 24514389 = 24510012 + 24510013

CN (3405909)

Polishes, creams and similar preparations, for uses EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes - for footwear - for leather - for wooden furniture or floors and other woodwork - for coachwork

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	1,693	1,547	S*
Intra EC Exports	706	709	427	279	430
Intra EC Imports	436	390	472	664	540
Net Balance	-270	-319	45	385	110
Extra EC Exports	583	1,736	615	1,119	684
Extra EC Imports	1,153	1,048	1,340	1,408	1,709
Net Balance	570	-688	725	289	1,025
Total Exports	1,289	2,445	1,042	1,398	1,114
Total Imports	1,589	1,438	1,812	2,072	2,249
Net Balance	300	-1,007	770	674	1,135
UK Net Supply	*	*	2,463	2,221	*

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	188,972	231,007	199,162	117,032	195,246
Intra EC Imports	312,078	235,974	290,370	433,048	396,444
Net Balance	123,106	4,967	91,208	316,016	201,198
Extra EC Exports	204,465	494,247	248,343	495,733	236,292
Extra EC Imports	565,211	432,560	778,495	844,684	758,224
Net Balance	360,746	-61,687	530,152	348,951	521,932
Total Exports	393,437	725,254	447,505	612,765	431,538
Total Imports	877,289	668,534	1,068,865	1,277,732	1,154,668
Net Balance	483,852	-56,720	621,360	664,967	723,130
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	3.74	3.07	2.14	2.38	2.20
Intra EC Imports	1.40	1.65	1.63	1.53	1.36
Extra EC Exports	2.85	3.51	2.48	2.26	2.89
Extra EC Imports	2.04	2.42	1.72	1.67	2.25
Total Exports	3.28	3.37	2.33	2.28	2.58
Total Imports	1.81	2.15	1.70	1.62	1.95
UK Net Supply	*	*	*	*	*

PCC 24514400

CN (340540)

Scouring pastes and powders and other scouring preparations

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	713	1,025	732	873	607
Intra EC Exports	90	101	109	91	152
Intra EC Imports	1,410	1,123	1,716	1,658	1,007
Net Balance	1,320	1,022	1,607	1,567	855
Extra EC Exports	182	310	259	409	167
Extra EC Imports	48	12	7	10	7
Net Balance	-134	-298	-252	-399	-160
Total Exports	272	411	368	500	319
Total Imports	1,458	1,135	1,723	1,668	1,014
Net Balance	1,186	724	1,355	1,168	695
UK Net Supply	1,899	1,749	2,087	2,041	1,302

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	54,543	59,209	664,811	48,123	95,767
Intra EC Imports	3,232,146	2,552,530	3,096,082	3,738,860	2,460,248
Net Balance	3,177,603	2,493,321	2,431,271	3,690,737	2,364,481
Extra EC Exports	147,008	191,095	165,979	229,522	74,873
Extra EC Imports	62,810	1,319	1,659	3,284	2,485
Net Balance	-84,198	-189,776	-164,320	-226,238	-72,388
Total Exports	201,551	250,304	830,790	277,645	170,640
Total Imports	3,294,956	2,553,849	3,097,741	3,742,144	2,462,733
Net Balance	3,093,405	2,303,545	2,266,951	3,464,499	2,292,093
UK Net Supply	*	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.65	1.71	0.16	1.89	1.59
Intra EC Imports	0.44	0.44	0.55	0.44	0.41
Extra EC Exports	1.24	1.62	1.56	1.78	2.23
Extra EC Imports	0.76	9.10	4.22	3.05	2.82
Total Exports	1.35	1.64	0.44	1.80	1.87
Total Imports	0.44	0.44	0.56	0.45	0.41
UK Net Supply	*	*	*	*	*