



# **PRODUCT SALES and TRADE**

PRQ 24510

Soap & Detergents, Cleaning &  
Polishing Preparations

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**INDUSTRY SALES AND TURNOVER****Soap and Detergents - Industry 24510**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>482,779</b>	<b>391,846</b>	<b>409,579</b>	<b>420,371</b>	<b>462,311</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	10,786	31,288	8,684	8,620	11,831
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>493,566</b>	<b>423,133</b>	<b>418,262</b>	<b>428,990</b>	<b>474,143</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	87,012	91,166	83,568	85,343	81,898
<b>WORK DONE</b> (Work done on materials supplied by customer)	62,511	62,407	61,659	77,585	62,629
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	S	S	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	S	S	5,399	5,301	5,606
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	67,459	68,739	46,993	67,857	66,985
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>714,823</b>	<b>648,898</b>	<b>615,881</b>	<b>665,076</b>	<b>691,262</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Soap and Detergents - Industry 24510**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>
<b>UK Manufacturer Sales</b>	<b>493,566</b>	<b>423,133</b>	<b>418,262</b>	<b>428,990</b>	<b>474,143</b>
Intra EC Exports	134,844	134,616	142,314	135,716	142,965
Intra EC Imports	158,845	156,178	159,203	168,157	183,465
Net Balance	24,001	21,562	16,889	32,441	40,500
Extra EC Exports	57,935	64,505	74,066	71,931	74,035
Extra EC Imports	33,411	30,333	29,592	30,581	34,208
Net Balance	-24,524	-34,172	-44,474	-41,350	-39,827
Total Exports	192,779	199,121	216,380	207,647	217,000
Total Imports	192,256	186,511	188,795	198,738	217,673
Net Balance	-523	-12,610	-27,585	-8,909	673
<b>UK Net Supply</b>	<b>493,043</b>	<b>410,523</b>	<b>390,677</b>	<b>420,081</b>	<b>474,816</b>

<b>Export as % of UK Manufacturer Sales</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	27.32	31.81	34.03	31.64	30.15
Extra EC Exports	11.74	15.24	17.71	16.77	15.61
Total Exports	39.06	47.06	51.73	48.40	45.77
UK Sales	60.94	52.94	48.27	51.60	54.23

<b>Import as % of UK Net Supply</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	32.22	38.04	40.75	40.03	38.64
Extra EC Imports	6.78	7.39	7.57	7.28	7.20
Total Imports	38.99	45.43	48.33	47.31	45.84
UK Production	61.01	54.57	51.67	52.69	54.16

## PCC 24510001

Fabric washing and cleaning preparations INCLUDING: - powder, liquid, concentrated and non-concentrated, auxiliary products and other products for cleaning fabric - joint cleaning and rinsing products EXCLUDING: - fabric rinse products

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	155,631	101,656	102,209	108,293	132,647
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510002

Fabric rinse products INCLUDING: - rinse conditioners, fabric conditioners EXCLUDING: - joint cleaning and rinsing products

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510003

Dishwash products INCLUDING: - hand and machine, in powder, liquid or tablet form - rinse aids and salt for dishwash machines

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	8,873	9,143	7,962	9,772	8,679
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510004

Surface cleaning products, powders or liquids INCLUDING: - for cleaning floors, walls, bathrooms, kitchens  
EXCLUDING: - disinfectants, bleaches, lavatory cleaner, scouring powders and pastes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	15,203	15,876	16,607	16,696	14,459
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510005

Other cleaning products INCLUDING: - for windows, glass, carpets and ovens

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510006

Polishes, creams and similar preparations for footwear or leather, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510007

Polishes, creams and similar preparations for footwear or leather, sold in packaging other than aerosols  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510008

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	3,247	2,972	3,447	3,174	3,452
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510009

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	2,005	1,739	1,934	1,978	1,898
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510010

Polishes and similar preparations for coachwork, sold in aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	19	17	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510011

Polishes and similar preparations for coachwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	8,145	7,030	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510012

Polishes, creams and similar preparations sold in aerosol form, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	166	159	131	125	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510013

Polishes, creams and similar preparations sold in packaging other than aerosols, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510014

Air fresheners sold in aerosols

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	10,455	10,600	10,605	11,018	9,677
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510015

Air fresheners sold in packaging other than aerosols INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	23,671	30,644	24,445	18,642	24,094
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24511050

## CN (1520)

Glycerol (glycerine), crude, glycerol waters and glycerol lyes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S*	S*	161	158	178
Intra EC Exports	107	51	128	31	56
Intra EC Imports	2,616	4,113	5,671	5,115	4,038
Net Balance	2,509	4,062	5,543	5,084	3,982
Extra EC Exports	32	16	43	32	26
Extra EC Imports	690	386	749	347	170
Net Balance	658	370	706	315	144
Total Exports	139	67	171	63	82
Total Imports	3,306	4,499	6,420	5,462	4,208
Net Balance	3,167	4,432	6,249	5,399	4,126
UK Net Supply	*	*	6,410	5,557	4,304

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	386,863	204,238	449,147	155,276	246,622
Intra EC Imports	4,355,574	7,004,257	11,229,271	6,059,903	5,061,759
Net Balance	3,968,711	6,800,019	10,780,124	5,904,627	4,815,137
Extra EC Exports	4,172	8,220	147,773	38,730	58,720
Extra EC Imports	1,781,075	1,575,663	1,103,471	454,550	153,136
Net Balance	1,776,903	1,567,443	955,698	415,820	94,416
Total Exports	391,035	212,458	596,920	194,006	305,342
Total Imports	6,136,649	8,579,920	12,332,742	6,514,453	5,214,895
Net Balance	5,745,614	8,367,462	11,735,822	6,320,447	4,909,553
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.28	0.25	0.28	0.20	0.23
Intra EC Imports	0.60	0.59	0.51	0.84	0.80
Extra EC Exports	7.67	1.95	0.29	0.83	0.44
Extra EC Imports	0.39	0.24	0.68	0.76	1.11
Total Exports	0.36	0.32	0.29	0.32	0.27
Total Imports	0.54	0.52	0.52	0.84	0.81
UK Net Supply	*	*	*	*	*

PCC 24511070

CN (290545)

Glycerol INCLUDING: - synthetic EXCLUDING: - crude waters and lyes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,711	1,784	3,826	3,538	1,876
Intra EC Imports	3,147	3,133	4,260	3,819	8,018
Net Balance	1,436	1,349	434	281	6,142
Extra EC Exports	43	112	252	118	169
Extra EC Imports	318	514	456	407	480
Net Balance	275	402	204	289	311
Total Exports	1,754	1,896	4,078	3,656	2,045
Total Imports	3,465	3,647	4,716	4,226	8,498
Net Balance	1,711	1,751	638	570	6,453
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,061,205	3,519,207	5,658,264	5,432,576	3,592,668
Intra EC Imports	4,462,896	4,714,010	6,137,229	5,207,035	11,939,602
Net Balance	1,401,691	1,194,803	478,965	-225,541	8,346,934
Extra EC Exports	26,576	129,966	338,856	138,599	288,678
Extra EC Imports	615,346	1,147,589	614,479	481,717	1,932,853
Net Balance	588,770	1,017,623	275,623	343,118	1,644,175
Total Exports	3,087,781	3,649,173	5,997,120	5,571,175	3,881,346
Total Imports	5,078,242	5,861,599	6,751,708	5,688,752	13,872,455
Net Balance	1,990,461	2,212,426	754,588	117,577	9,991,109
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.56	0.51	0.68	0.65	0.52
Intra EC Imports	0.71	0.66	0.69	0.73	0.67
Extra EC Exports	1.62	0.86	0.74	0.85	0.59
Extra EC Imports	0.52	0.45	0.74	0.84	0.25
Total Exports	0.57	0.52	0.68	0.66	0.53
Total Imports	0.68	0.62	0.70	0.74	0.61
UK Net Supply	*	*	*	*	*



PCC 24512020

CN (340211)

Anionic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	30,105	27,263	28,139	28,745	29,911
Intra EC Exports	3,238	2,759	2,906	2,594	2,211
Intra EC Imports	5,190	5,083	5,119	5,350	5,496
Net Balance	1,952	2,324	2,213	2,756	3,285
Extra EC Exports	5,035	5,952	13,967	11,197	13,362
Extra EC Imports	1,266	1,285	1,043	1,147	834
Net Balance	-3,769	-4,667	-12,924	-10,050	-12,528
Total Exports	8,273	8,711	16,873	13,791	15,573
Total Imports	6,456	6,368	6,162	6,497	6,330
Net Balance	-1,817	-2,343	-10,711	-7,294	-9,243
UK Net Supply	28,288	24,920	17,428	21,451	20,668

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,669,440	4,675,935	5,694,871	4,404,527	4,349,885
Intra EC Imports	5,939,118	6,275,529	6,724,855	7,456,703	7,643,264
Net Balance	269,678	1,599,594	1,029,984	3,052,176	3,293,379
Extra EC Exports	6,807,492	9,195,616	20,670,702	15,286,065	21,567,025
Extra EC Imports	1,407,417	1,175,394	996,945	1,152,771	608,558
Net Balance	-5,400,075	-8,020,222	-19,673,757	-14,133,294	-20,958,467
Total Exports	12,476,932	13,871,551	26,365,573	19,690,592	25,916,910
Total Imports	7,346,535	7,450,923	7,721,800	8,609,474	8,251,822
Net Balance	-5,130,397	-6,420,628	-18,643,773	-11,081,118	-17,665,088
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.57	0.59	0.51	0.59	0.51
Intra EC Imports	0.87	0.81	0.76	0.72	0.72
Extra EC Exports	0.74	0.65	0.68	0.73	0.62
Extra EC Imports	0.90	1.09	1.05	0.99	1.37
Total Exports	0.66	0.63	0.64	0.70	0.60
Total Imports	0.88	0.85	0.80	0.75	0.77
UK Net Supply	*	*	*	*	*

PCC 24512030

CN (340212)

Cationic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	3,020	2,716	2,795	3,020	3,055
Intra EC Exports	6,024	5,798	4,657	5,250	6,237
Intra EC Imports	1,381	1,194	980	1,664	2,675
Net Balance	-4,643	-4,604	-3,677	-3,586	-3,562
Extra EC Exports	1,904	2,092	1,731	1,892	1,937
Extra EC Imports	584	337	746	885	649
Net Balance	-1,320	-1,755	-985	-1,007	-1,288
Total Exports	7,928	7,890	6,388	7,142	8,174
Total Imports	1,965	1,531	1,726	2,549	3,324
Net Balance	-5,963	-6,359	-4,662	-4,593	-4,850
UK Net Supply	-2,943	-3,643	-1,867	-1,573	-1,795

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	11,585,416	12,062,072	9,172,057	10,997,341	12,919,261
Intra EC Imports	1,718,688	1,491,126	1,197,794	2,529,294	6,155,384
Net Balance	-9,866,728	-10,570,946	-7,974,263	-8,468,047	-6,763,877
Extra EC Exports	1,518,444	1,777,629	1,573,106	1,684,989	2,040,880
Extra EC Imports	160,562	170,785	346,264	304,088	386,791
Net Balance	-1,357,882	-1,606,844	-1,226,842	-1,380,901	-1,654,089
Total Exports	13,103,860	13,839,701	10,745,163	12,682,330	14,960,141
Total Imports	1,879,250	1,661,911	1,544,058	2,833,382	6,542,175
Net Balance	-11,224,610	-12,177,790	-9,201,105	-9,848,948	-8,417,966
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.52	0.48	0.51	0.48	0.48
Intra EC Imports	0.80	0.80	0.82	0.66	0.43
Extra EC Exports	1.25	1.18	1.10	1.12	0.95
Extra EC Imports	3.64	1.97	2.15	2.91	1.68
Total Exports	0.61	0.57	0.59	0.56	0.55
Total Imports	1.05	0.92	1.12	0.90	0.51
UK Net Supply	*	*	*	*	*

PCC 24512050

CN (340213)

Non-ionic surface-active agents EXCLUDING: - soap

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	19,025	10,547	6,701	6,957	7,530
Intra EC Exports	15,011	12,220	15,026	12,353	11,055
Intra EC Imports	13,113	11,466	12,164	12,969	12,780
Net Balance	-1,898	-754	-2,862	616	1,725
Extra EC Exports	5,825	9,604	9,578	9,623	6,924
Extra EC Imports	1,441	1,429	1,567	1,269	1,291
Net Balance	-4,384	-8,175	-8,011	-8,354	-5,633
Total Exports	20,836	21,824	24,604	21,976	17,979
Total Imports	14,554	12,895	13,731	14,238	14,071
Net Balance	-6,282	-8,929	-10,873	-7,738	-3,908
UK Net Supply	12,743	1,618	-4,172	-781	3,622

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	17,272,796	14,436,059	16,959,785	12,157,405	13,203,521
Intra EC Imports	12,391,782	12,034,982	12,247,336	12,759,884	13,734,182
Net Balance	-4,881,014	-2,401,077	-4,712,449	602,479	530,661
Extra EC Exports	4,473,674	3,997,949	6,259,632	8,031,094	5,240,188
Extra EC Imports	1,030,842	1,093,434	1,322,758	1,009,389	1,078,344
Net Balance	-3,442,832	-2,904,515	-4,936,874	-7,021,705	-4,161,844
Total Exports	21,746,470	18,434,008	23,219,417	20,188,499	18,443,709
Total Imports	13,422,624	13,128,416	13,570,094	13,769,273	14,812,526
Net Balance	-8,323,846	-5,305,592	-9,649,323	-6,419,226	-3,631,183
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.87	0.85	0.89	1.02	0.84
Intra EC Imports	1.06	0.95	0.99	1.02	0.93
Extra EC Exports	1.30	2.40	1.53	1.20	1.32
Extra EC Imports	1.40	1.31	1.18	1.26	1.20
Total Exports	0.96	1.18	1.06	1.09	0.97
Total Imports	1.08	0.98	1.01	1.03	0.95
UK Net Supply	*	*	*	*	*

PCC 24512090

CN (340219)

Organic surface-active agents EXCLUDING: - soap - anionic - cationic - non-ionic

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	4,171	3,415	4,011	3,582	3,693
Intra EC Exports	2,804	2,358	2,739	2,501	2,136
Intra EC Imports	1,754	3,334	2,243	2,883	2,353
Net Balance	-1,050	976	-496	382	217
Extra EC Exports	2,408	2,348	2,526	2,729	3,480
Extra EC Imports	1,565	1,424	1,279	1,400	1,448
Net Balance	-843	-924	-1,247	-1,329	-2,032
Total Exports	5,212	4,706	5,265	5,230	5,616
Total Imports	3,319	4,758	3,522	4,283	3,801
Net Balance	-1,893	52	-1,743	-947	-1,815
UK Net Supply	2,278	3,467	2,268	2,635	1,878

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,957,974	3,071,841	3,676,692	3,266,072	2,815,590
Intra EC Imports	1,599,819	3,782,695	2,755,695	2,730,050	2,346,721
Net Balance	-2,358,155	710,854	-920,997	-536,022	-468,869
Extra EC Exports	2,669,205	2,321,622	3,431,588	2,804,554	4,278,783
Extra EC Imports	1,281,846	960,065	801,566	799,699	759,628
Net Balance	-1,387,359	-1,361,557	-2,630,022	-2,004,855	-3,519,155
Total Exports	6,627,179	5,393,463	7,108,280	6,070,626	7,094,373
Total Imports	2,881,665	4,742,760	3,557,261	3,529,749	3,106,349
Net Balance	-3,745,514	-650,703	-3,551,019	-2,540,877	-3,988,024
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.71	0.77	0.74	0.77	0.76
Intra EC Imports	1.10	0.88	0.81	1.06	1.00
Extra EC Exports	0.90	1.01	0.74	0.97	0.81
Extra EC Imports	1.22	1.48	1.60	1.75	1.91
Total Exports	0.79	0.87	0.74	0.86	0.79
Total Imports	1.15	1.00	0.99	1.21	1.22
UK Net Supply	*	*	*	*	*

## PCC 24513120

## CN (340111)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent, for toilet use INCLUDING: - medicated products

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>57,199</b>	<b>53,457</b>	<b>62,712</b>	<b>55,815</b>	<b>60,799</b>
Intra EC Exports	3,938	3,720	3,457	4,285	4,027
Intra EC Imports	6,214	7,044	6,295	8,804	12,492
<b>Net Balance</b>	<b>2,276</b>	<b>3,324</b>	<b>2,838</b>	<b>4,519</b>	<b>8,465</b>
Extra EC Exports	3,327	4,312	3,838	5,352	5,489
Extra EC Imports	3,674	3,311	2,752	3,267	3,645
<b>Net Balance</b>	<b>347</b>	<b>-1,001</b>	<b>-1,086</b>	<b>-2,085</b>	<b>-1,844</b>
<b>Total Exports</b>	<b>7,265</b>	<b>8,032</b>	<b>7,295</b>	<b>9,637</b>	<b>9,516</b>
<b>Total Imports</b>	<b>9,888</b>	<b>10,355</b>	<b>9,047</b>	<b>12,071</b>	<b>16,137</b>
<b>Net Balance</b>	<b>2,623</b>	<b>2,323</b>	<b>1,752</b>	<b>2,434</b>	<b>6,621</b>
<b>UK Net Supply</b>	<b>59,822</b>	<b>55,780</b>	<b>64,464</b>	<b>58,249</b>	<b>67,420</b>

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,957,142	1,681,532	1,999,115	2,585,302	2,044,181
Intra EC Imports	4,471,385	5,135,087	5,658,165	7,785,172	11,417,890
<b>Net Balance</b>	<b>2,514,243</b>	<b>3,453,555</b>	<b>3,659,050</b>	<b>5,199,870</b>	<b>9,373,709</b>
Extra EC Exports	1,489,186	2,163,769	2,169,706	2,068,913	2,124,097
Extra EC Imports	2,027,723	2,176,854	1,735,648	1,924,101	2,294,008
<b>Net Balance</b>	<b>538,537</b>	<b>13,085</b>	<b>-434,058</b>	<b>-144,812</b>	<b>169,911</b>
<b>Total Exports</b>	<b>3,446,328</b>	<b>3,845,301</b>	<b>4,168,821</b>	<b>4,654,215</b>	<b>4,168,278</b>
<b>Total Imports</b>	<b>6,499,108</b>	<b>7,311,941</b>	<b>7,393,813</b>	<b>9,709,273</b>	<b>13,711,898</b>
<b>Net Balance</b>	<b>3,052,780</b>	<b>3,466,640</b>	<b>3,224,992</b>	<b>5,055,058</b>	<b>9,543,620</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.01	2.21	1.73	1.66	1.97
Intra EC Imports	1.39	1.37	1.11	1.13	1.09
Extra EC Exports	2.23	1.99	1.77	2.59	2.58
Extra EC Imports	1.81	1.52	1.59	1.70	1.59
<b>Total Exports</b>	<b>2.11</b>	<b>2.09</b>	<b>1.75</b>	<b>2.07</b>	<b>2.28</b>
<b>Total Imports</b>	<b>1.52</b>	<b>1.42</b>	<b>1.22</b>	<b>1.24</b>	<b>1.18</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24513150

## CN (340119)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent EXCLUDING: - for toilet use - medicated products

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	2,136	2,451	2,271	2,134	S*
Intra EC Exports	3,442	3,898	4,832	3,739	3,909
Intra EC Imports	3,537	3,038	2,850	4,829	5,029
Net Balance	95	-860	-1,982	1,090	1,120
Extra EC Exports	2,903	3,330	4,613	4,982	3,807
Extra EC Imports	3,393	2,606	1,805	1,334	2,578
Net Balance	490	-724	-2,808	-3,648	-1,229
Total Exports	6,345	7,228	9,445	8,721	7,716
Total Imports	6,930	5,644	4,655	6,163	7,607
Net Balance	585	-1,584	-4,790	-2,558	-109
UK Net Supply	2,721	867	-2,519	-424	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,640,776	3,397,038	4,365,237	2,956,487	3,220,899
Intra EC Imports	3,179,500	2,404,947	2,313,154	4,016,149	3,784,887
Net Balance	538,724	-992,091	-2,052,083	1,059,662	563,988
Extra EC Exports	1,981,819	2,967,117	3,755,399	5,235,563	3,024,789
Extra EC Imports	2,897,451	2,274,441	1,525,018	922,618	1,487,741
Net Balance	915,632	-692,676	-2,230,381	-4,312,945	-1,537,048
Total Exports	4,622,595	6,364,155	8,120,636	8,192,050	6,245,688
Total Imports	6,076,951	4,679,388	3,838,172	4,938,767	5,272,628
Net Balance	1,454,356	-1,684,767	-4,282,464	-3,253,283	-973,060
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.30	1.15	1.11	1.26	1.21
Intra EC Imports	1.11	1.26	1.23	1.20	1.33
Extra EC Exports	1.46	1.12	1.23	0.95	1.26
Extra EC Imports	1.17	1.15	1.18	1.45	1.73
Total Exports	1.37	1.14	1.16	1.06	1.24
Total Imports	1.14	1.21	1.21	1.25	1.44
UK Net Supply	*	*	*	*	*

PCC 24513173

CN (3401201)

Soap in the form of flakes, wafers, granules or powders

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	1,062	S*	656	804	779
Intra EC Exports	17,939	24,670	21,627	18,616	26,980
Intra EC Imports	3,294	5,081	1,766	3,411	2,777
Net Balance	-14,645	-19,589	-19,861	-15,205	-24,203
Extra EC Exports	754	1,259	744	599	621
Extra EC Imports	546	528	212	327	244
Net Balance	-208	-731	-532	-272	-377
Total Exports	18,693	25,929	22,371	19,215	27,601
Total Imports	3,840	5,609	1,978	3,738	3,021
Net Balance	-14,853	-20,320	-20,393	-15,477	-24,580
UK Net Supply	-13,791	*	-19,737	-14,673	-23,801

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	19,998,383	32,085,599	29,200,813	23,405,828	34,876,911
Intra EC Imports	4,453,973	9,888,902	3,055,907	5,956,292	4,735,189
Net Balance	-15,544,410	-22,196,697	-26,144,906	-17,449,536	-30,141,722
Extra EC Exports	757,789	1,274,999	673,005	568,689	657,974
Extra EC Imports	887,055	1,150,471	369,642	435,091	408,464
Net Balance	129,266	-124,528	-303,363	-133,598	-249,510
Total Exports	20,756,172	33,360,598	29,873,818	23,974,517	35,534,885
Total Imports	5,341,028	11,039,373	3,425,549	6,391,383	5,143,653
Net Balance	-15,415,144	-22,321,225	-26,448,269	-17,583,134	-30,391,232
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.90	0.77	0.74	0.80	0.77
Intra EC Imports	0.74	0.51	0.58	0.57	0.59
Extra EC Exports	0.99	0.99	1.11	1.05	0.94
Extra EC Imports	0.62	0.46	0.57	0.75	0.60
Total Exports	0.90	0.78	0.75	0.80	0.78
Total Imports	0.72	0.51	0.58	0.58	0.59
UK Net Supply	*	*	*	*	*

PCC 24513179

CN (3401209)

Soap in forms EXCLUDING: - bars, cakes, moulded pieces or shapes - paper, wadding, felt and non-wovens, impregnated coated or covered with soap or detergent - flakes, wafers, granules or powders

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>9,919</b>	<b>9,761</b>	<b>8,473</b>	<b>10,274</b>	<b>11,999</b>
Intra EC Exports	3,718	3,429	2,957	3,512	5,096
Intra EC Imports	10,406	11,118	11,845	15,207	21,305
<b>Net Balance</b>	<b>6,688</b>	<b>7,689</b>	<b>8,888</b>	<b>11,695</b>	<b>16,209</b>
Extra EC Exports	2,213	2,405	1,111	1,487	1,969
Extra EC Imports	1,837	1,937	1,838	2,060	2,197
<b>Net Balance</b>	<b>-376</b>	<b>-468</b>	<b>727</b>	<b>573</b>	<b>228</b>
<b>Total Exports</b>	<b>5,931</b>	<b>5,834</b>	<b>4,068</b>	<b>4,999</b>	<b>7,065</b>
<b>Total Imports</b>	<b>12,243</b>	<b>13,055</b>	<b>13,683</b>	<b>17,267</b>	<b>23,502</b>
<b>Net Balance</b>	<b>6,312</b>	<b>7,221</b>	<b>9,615</b>	<b>12,268</b>	<b>16,437</b>
<b>UK Net Supply</b>	<b>16,231</b>	<b>16,982</b>	<b>18,088</b>	<b>22,542</b>	<b>28,436</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,000,315	2,370,859	2,075,922	2,448,750	4,250,632
Intra EC Imports	34,262,652	45,809,310	28,613,240	29,029,963	39,086,819
<b>Net Balance</b>	<b>31,262,337</b>	<b>43,438,451</b>	<b>26,537,318</b>	<b>26,581,213</b>	<b>34,836,187</b>
Extra EC Exports	1,751,425	1,326,846	931,983	1,085,352	1,553,786
Extra EC Imports	1,632,413	1,807,822	1,974,580	2,314,676	2,003,419
<b>Net Balance</b>	<b>-119,012</b>	<b>480,976</b>	<b>1,042,597</b>	<b>1,229,324</b>	<b>449,633</b>
<b>Total Exports</b>	<b>4,751,740</b>	<b>3,697,705</b>	<b>3,007,905</b>	<b>3,534,102</b>	<b>5,804,418</b>
<b>Total Imports</b>	<b>35,895,065</b>	<b>47,617,132</b>	<b>30,587,820</b>	<b>31,344,639</b>	<b>41,090,238</b>
<b>Net Balance</b>	<b>31,143,325</b>	<b>43,919,427</b>	<b>27,579,915</b>	<b>27,810,537</b>	<b>35,285,820</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.24	1.45	1.42	1.43	1.20
Intra EC Imports	0.30	0.24	0.41	0.52	0.55
Extra EC Exports	1.26	1.81	1.19	1.37	1.27
Extra EC Imports	1.13	1.07	0.93	0.89	1.10
<b>Total Exports</b>	<b>1.25</b>	<b>1.58</b>	<b>1.35</b>	<b>1.41</b>	<b>1.22</b>
<b>Total Imports</b>	<b>0.34</b>	<b>0.27</b>	<b>0.45</b>	<b>0.55</b>	<b>0.57</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>



PCC 24513183

CN (340130)

Organic surface-active products and preparations for washing the skin in the form of liquid or cream; whether or not containing soap, put up for retail sale.

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	24,162	S*	12,551	16,553	16,937
Intra EC Exports	914	1,443	1,151	1,314	1,682
Intra EC Imports	370	524	884	1,901	908
Net Balance	-544	-919	-267	587	-774
Extra EC Exports	146	932	3,017	1,887	1,700
Extra EC Imports	363	516	340	561	1,082
Net Balance	217	-416	-2,677	-1,326	-618
Total Exports	1,060	2,375	4,168	3,201	3,382
Total Imports	733	1,040	1,224	2,462	1,990
Net Balance	-327	-1,335	-2,944	-739	-1,392
UK Net Supply	23,835	*	9,607	15,814	15,545

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,564,912	2,197,859	1,731,507	1,670,770	1,714,514
Intra EC Imports	119,718	127,120	156,451	3,109,603	422,794
Net Balance	-1,445,194	-2,070,739	-1,575,056	1,438,833	-1,291,720
Extra EC Exports	49,801	306,868	1,138,747	531,652	436,515
Extra EC Imports	192,236	174,391	149,203	328,672	472,339
Net Balance	142,435	-132,477	-989,544	-202,980	35,824
Total Exports	1,614,713	2,504,727	2,870,254	2,202,422	2,151,029
Total Imports	311,954	301,511	305,654	3,438,275	895,133
Net Balance	-1,302,759	-2,203,216	-2,564,600	1,235,853	-1,255,896
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.58	0.66	0.66	0.79	0.98
Intra EC Imports	3.09	4.12	5.65	0.61	2.15
Extra EC Exports	2.93	3.04	2.65	3.55	3.89
Extra EC Imports	1.89	2.96	2.28	1.71	2.29
Total Exports	0.66	0.95	1.45	1.45	1.57
Total Imports	2.35	3.45	4.00	0.72	2.22
UK Net Supply	*	*	*	*	*

PCC 24513240

CN (34022020)

Organic surface-active preparations not elsewhere classified; whether or not containing soap; put up for retail sale EXCLUDING: -those for use as soap

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
<b>UK Manufacturer Sales</b>	<b>14,715</b>	<b>15,065</b>	<b>15,596</b>	<b>14,484</b>	<b>14,636</b>
Intra EC Exports	6,259	7,312	6,813	9,389	7,094
Intra EC Imports	11,007	11,090	13,980	11,159	14,748
<b>Net Balance</b>	<b>4,748</b>	<b>3,778</b>	<b>7,167</b>	<b>1,770</b>	<b>7,654</b>
Extra EC Exports	259	830	1,325	1,800	3,109
Extra EC Imports	1,032	570	998	1,163	1,116
<b>Net Balance</b>	<b>773</b>	<b>-260</b>	<b>-327</b>	<b>-637</b>	<b>-1,993</b>
<b>Total Exports</b>	<b>6,518</b>	<b>8,142</b>	<b>8,138</b>	<b>11,189</b>	<b>10,203</b>
<b>Total Imports</b>	<b>12,039</b>	<b>11,660</b>	<b>14,978</b>	<b>12,322</b>	<b>15,864</b>
<b>Net Balance</b>	<b>5,521</b>	<b>3,518</b>	<b>6,840</b>	<b>1,133</b>	<b>5,661</b>
<b>UK Net Supply</b>	<b>20,236</b>	<b>18,583</b>	<b>22,436</b>	<b>15,617</b>	<b>20,297</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,335,083	6,926,340	5,384,660	8,400,580	6,803,584
Intra EC Imports	16,346,735	15,960,830	20,068,544	15,938,222	19,314,133
<b>Net Balance</b>	<b>10,011,652</b>	<b>9,034,490</b>	<b>14,683,884</b>	<b>7,537,642</b>	<b>12,510,549</b>
Extra EC Exports	126,957	621,313	1,553,653	1,849,727	3,193,870
Extra EC Imports	558,210	334,654	769,087	1,317,413	1,202,066
<b>Net Balance</b>	<b>431,253</b>	<b>-286,659</b>	<b>-784,566</b>	<b>-532,314</b>	<b>-1,991,804</b>
<b>Total Exports</b>	<b>6,462,040</b>	<b>7,547,653</b>	<b>6,938,313</b>	<b>10,250,307</b>	<b>9,997,454</b>
<b>Total Imports</b>	<b>16,904,945</b>	<b>16,295,484</b>	<b>20,837,631</b>	<b>17,255,635</b>	<b>20,516,199</b>
<b>Net Balance</b>	<b>10,442,905</b>	<b>8,747,831</b>	<b>13,899,318</b>	<b>7,005,328</b>	<b>10,518,745</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.99	1.06	1.27	1.12	1.04
Intra EC Imports	0.67	0.69	0.70	0.70	0.76
Extra EC Exports	2.04	1.34	0.85	0.97	0.97
Extra EC Imports	1.85	1.70	1.30	0.88	0.93
<b>Total Exports</b>	<b>1.01</b>	<b>1.08</b>	<b>1.17</b>	<b>1.09</b>	<b>1.02</b>
<b>Total Imports</b>	<b>0.71</b>	<b>0.72</b>	<b>0.72</b>	<b>0.71</b>	<b>0.77</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24513250 = 24510001 + 24510002 + 24510003 + 24510004 + 24510005

CN (3402209)

Washing preparations and cleaning preparations, whether or not containing soap, put up for retail sale  
INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
preparations

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>215,115</b>	<b>159,375</b>	<b>158,310</b>	<b>168,886</b>	<b>205,716</b>
Intra EC Exports	38,584	31,609	35,607	33,051	37,578
Intra EC Imports	55,015	49,998	51,455	51,825	49,540
<b>Net Balance</b>	<b>16,431</b>	<b>18,389</b>	<b>15,848</b>	<b>18,774</b>	<b>11,962</b>
Extra EC Exports	7,717	8,271	7,677	7,107	7,009
Extra EC Imports	3,068	2,420	3,005	3,855	3,671
<b>Net Balance</b>	<b>-4,649</b>	<b>-5,851</b>	<b>-4,672</b>	<b>-3,252</b>	<b>-3,338</b>
<b>Total Exports</b>	<b>46,301</b>	<b>39,880</b>	<b>43,284</b>	<b>40,158</b>	<b>44,587</b>
<b>Total Imports</b>	<b>58,083</b>	<b>52,418</b>	<b>54,460</b>	<b>55,680</b>	<b>53,211</b>
<b>Net Balance</b>	<b>11,782</b>	<b>12,538</b>	<b>11,176</b>	<b>15,522</b>	<b>8,624</b>
<b>UK Net Supply</b>	<b>226,897</b>	<b>171,913</b>	<b>169,486</b>	<b>184,408</b>	<b>214,340</b>

#### Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	38,432,984	36,406,958	59,664,062	138,346,247	128,512,067
Intra EC Imports	73,919,069	72,338,765	177,086,760	106,229,652	119,234,120
<b>Net Balance</b>	<b>35,486,085</b>	<b>35,931,807</b>	<b>117,422,698</b>	<b>-32,116,595</b>	<b>-9,277,947</b>
Extra EC Exports	5,527,112	4,275,980	5,701,008	7,225,063	8,955,127
Extra EC Imports	2,651,960	2,032,250	2,513,385	2,957,050	2,848,690
<b>Net Balance</b>	<b>-2,875,152</b>	<b>-2,243,730</b>	<b>-3,187,623</b>	<b>-4,268,013</b>	<b>-6,106,437</b>
<b>Total Exports</b>	<b>43,960,096</b>	<b>40,682,938</b>	<b>65,365,070</b>	<b>145,571,310</b>	<b>137,467,194</b>
<b>Total Imports</b>	<b>76,571,029</b>	<b>74,371,015</b>	<b>179,600,145</b>	<b>109,186,702</b>	<b>122,082,810</b>
<b>Net Balance</b>	<b>32,610,933</b>	<b>33,688,077</b>	<b>114,235,075</b>	<b>-36,384,608</b>	<b>-15,384,384</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

#### £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.00	0.87	0.60	0.24	0.29
Intra EC Imports	0.74	0.69	0.29	0.49	0.42
Extra EC Exports	1.40	1.93	1.35	0.98	0.78
Extra EC Imports	1.16	1.19	1.20	1.30	1.29
<b>Total Exports</b>	<b>1.05</b>	<b>0.98</b>	<b>0.66</b>	<b>0.28</b>	<b>0.32</b>
<b>Total Imports</b>	<b>0.76</b>	<b>0.70</b>	<b>0.30</b>	<b>0.51</b>	<b>0.44</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24513260

CN (3402901)

Surface-active preparations, whether or not containing soap, not put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	6,969	7,742	8,253	8,827	7,650
Intra EC Exports	4,277	3,444	4,230	4,211	3,367
Intra EC Imports	6,957	5,996	6,732	6,596	5,388
Net Balance	2,680	2,552	2,502	2,385	2,021
Extra EC Exports	4,629	4,537	6,615	5,679	6,525
Extra EC Imports	1,485	1,478	1,605	1,619	1,315
Net Balance	-3,144	-3,059	-5,010	-4,060	-5,210
Total Exports	8,906	7,981	10,845	9,890	9,892
Total Imports	8,442	7,474	8,337	8,215	6,703
Net Balance	-464	-507	-2,508	-1,675	-3,189
UK Net Supply	6,505	7,235	5,745	7,152	4,461

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,293,597	2,952,600	3,945,266	4,004,905	2,796,027
Intra EC Imports	6,642,827	4,924,774	5,708,829	4,235,896	2,911,585
Net Balance	3,349,230	1,972,174	1,763,563	230,991	115,558
Extra EC Exports	3,227,102	3,393,206	5,601,180	4,638,117	5,184,900
Extra EC Imports	982,111	1,089,924	1,086,162	1,326,890	868,673
Net Balance	-2,244,991	-2,303,282	-4,515,018	-3,311,227	-4,316,227
Total Exports	6,520,699	6,345,806	9,546,446	8,643,022	7,980,927
Total Imports	7,624,938	6,014,698	6,794,991	5,562,786	3,780,258
Net Balance	1,104,239	-331,108	-2,751,455	-3,080,236	-4,200,669
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.30	1.17	1.07	1.05	1.20
Intra EC Imports	1.05	1.22	1.18	1.56	1.85
Extra EC Exports	1.43	1.34	1.18	1.22	1.26
Extra EC Imports	1.51	1.36	1.48	1.22	1.51
Total Exports	1.37	1.26	1.14	1.14	1.24
Total Imports	1.11	1.24	1.23	1.48	1.77
UK Net Supply	*	*	*	*	*

PCC 24513270

CN (3402909)

Washing preparations and cleaning preparations, whether or not containing soap, not put up for retail sale  
 INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
 preparations

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>38,419</b>	<b>38,525</b>	<b>39,309</b>	<b>42,932</b>	<b>39,927</b>
Intra EC Exports	6,183	6,643	6,436	7,422	7,591
Intra EC Imports	11,970	11,391	8,844	8,339	9,147
<b>Net Balance</b>	<b>5,787</b>	<b>4,748</b>	<b>2,408</b>	<b>917</b>	<b>1,556</b>
Extra EC Exports	6,383	4,617	5,972	4,314	5,642
Extra EC Imports	1,980	1,977	1,947	2,354	2,046
<b>Net Balance</b>	<b>-4,403</b>	<b>-2,640</b>	<b>-4,025</b>	<b>-1,960</b>	<b>-3,596</b>
<b>Total Exports</b>	<b>12,566</b>	<b>11,260</b>	<b>12,408</b>	<b>11,736</b>	<b>13,233</b>
<b>Total Imports</b>	<b>13,950</b>	<b>13,368</b>	<b>10,791</b>	<b>10,693</b>	<b>11,193</b>
<b>Net Balance</b>	<b>1,384</b>	<b>2,108</b>	<b>-1,617</b>	<b>-1,043</b>	<b>-2,040</b>
<b>UK Net Supply</b>	<b>39,803</b>	<b>40,633</b>	<b>37,692</b>	<b>41,889</b>	<b>37,887</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,227,361	7,441,993	6,843,203	8,044,377	8,481,199
Intra EC Imports	20,581,375	20,505,276	12,129,066	9,715,229	13,407,419
<b>Net Balance</b>	<b>14,354,014</b>	<b>13,063,283</b>	<b>5,285,863</b>	<b>1,670,852</b>	<b>4,926,220</b>
Extra EC Exports	5,368,165	3,656,068	3,869,649	3,402,601	3,783,466
Extra EC Imports	1,439,414	1,357,685	1,330,664	2,026,818	1,483,803
<b>Net Balance</b>	<b>-3,928,751</b>	<b>-2,298,383</b>	<b>-2,538,985</b>	<b>-1,375,783</b>	<b>-2,299,663</b>
<b>Total Exports</b>	<b>11,595,526</b>	<b>11,098,061</b>	<b>10,712,852</b>	<b>11,446,978</b>	<b>12,264,665</b>
<b>Total Imports</b>	<b>22,020,789</b>	<b>21,862,961</b>	<b>13,459,730</b>	<b>11,742,047</b>	<b>14,891,222</b>
<b>Net Balance</b>	<b>10,425,263</b>	<b>10,764,900</b>	<b>2,746,878</b>	<b>295,069</b>	<b>2,626,557</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.99	0.89	0.94	0.92	0.90
Intra EC Imports	0.58	0.56	0.73	0.86	0.68
Extra EC Exports	1.19	1.26	1.54	1.27	1.49
Extra EC Imports	1.38	1.46	1.46	1.16	1.38
<b>Total Exports</b>	<b>1.08</b>	<b>1.01</b>	<b>1.16</b>	<b>1.03</b>	<b>1.08</b>
<b>Total Imports</b>	<b>0.63</b>	<b>0.61</b>	<b>0.80</b>	<b>0.91</b>	<b>0.75</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514100 = 24510014 + 24510015

CN (33074)

Preparations for perfuming or deodorizing rooms INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>34,126</b>	<b>41,245</b>	<b>35,050</b>	<b>29,659</b>	<b>33,771</b>
Intra EC Exports	9,934	13,068	15,974	13,090	13,536
Intra EC Imports	9,622	9,029	9,971	10,961	11,429
<b>Net Balance</b>	<b>-312</b>	<b>-4,039</b>	<b>-6,003</b>	<b>-2,129</b>	<b>-2,107</b>
Extra EC Exports	4,707	5,700	4,771	4,424	5,500
Extra EC Imports	4,067	3,353	3,770	3,422	5,568
<b>Net Balance</b>	<b>-640</b>	<b>-2,347</b>	<b>-1,001</b>	<b>-1,002</b>	<b>68</b>
<b>Total Exports</b>	<b>14,641</b>	<b>18,768</b>	<b>20,745</b>	<b>17,514</b>	<b>19,036</b>
<b>Total Imports</b>	<b>13,689</b>	<b>12,382</b>	<b>13,741</b>	<b>14,383</b>	<b>16,997</b>
<b>Net Balance</b>	<b>-952</b>	<b>-6,386</b>	<b>-7,004</b>	<b>-3,131</b>	<b>-2,039</b>
<b>UK Net Supply</b>	<b>33,174</b>	<b>34,859</b>	<b>28,046</b>	<b>26,528</b>	<b>31,732</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,319,997	5,711,506	6,155,523	5,641,302	5,438,875
Intra EC Imports	4,136,867	3,546,731	4,106,096	3,151,086	3,783,429
<b>Net Balance</b>	<b>-1,183,130</b>	<b>-2,164,775</b>	<b>-2,049,427</b>	<b>-2,490,216</b>	<b>-1,655,446</b>
Extra EC Exports	2,304,415	2,975,822	2,654,067	2,789,519	3,351,951
Extra EC Imports	1,022,710	676,869	999,068	1,033,631	1,738,008
<b>Net Balance</b>	<b>-1,281,705</b>	<b>-2,298,953</b>	<b>-1,654,999</b>	<b>-1,755,888</b>	<b>-1,613,943</b>
<b>Total Exports</b>	<b>7,624,412</b>	<b>8,687,328</b>	<b>8,809,590</b>	<b>8,430,821</b>	<b>8,790,826</b>
<b>Total Imports</b>	<b>5,159,577</b>	<b>4,223,600</b>	<b>5,105,164</b>	<b>4,184,717</b>	<b>5,521,437</b>
<b>Net Balance</b>	<b>-2,464,835</b>	<b>-4,463,728</b>	<b>-3,704,426</b>	<b>-4,246,104</b>	<b>-3,269,389</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.87	2.29	2.60	2.32	2.49
Intra EC Imports	2.33	2.55	2.43	3.48	3.02
Extra EC Exports	2.04	1.92	1.80	1.59	1.64
Extra EC Imports	3.98	4.95	3.77	3.31	3.20
<b>Total Exports</b>	<b>1.92</b>	<b>2.16</b>	<b>2.35</b>	<b>2.08</b>	<b>2.17</b>
<b>Total Imports</b>	<b>2.65</b>	<b>2.93</b>	<b>2.69</b>	<b>3.44</b>	<b>3.08</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514250

CN (340410)

Artificial and prepared waxes of chemically modified lignite

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	17	23	30	18	37
Intra EC Imports	345	343	607	303	257
Net Balance	328	320	577	285	220
Extra EC Exports	7	33	94	33	79
Extra EC Imports	7	10	38	6	5
Net Balance	0	-23	-56	-27	-74
Total Exports	24	56	124	51	116
Total Imports	352	353	645	309	262
Net Balance	328	297	521	258	146
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	14,399	11,207	21,235	11,507	31,395
Intra EC Imports	234,431	314,474	497,056	200,529	170,920
Net Balance	220,032	303,267	475,821	189,022	139,525
Extra EC Exports	6,778	30,015	40,987	9,643	29,220
Extra EC Imports	1,575	2,100	6,822	2,280	1,080
Net Balance	-5,203	-27,915	-34,165	-7,363	-28,140
Total Exports	21,177	41,222	62,222	21,150	60,615
Total Imports	236,006	316,574	503,878	202,809	172,000
Net Balance	214,829	275,352	441,656	181,659	111,385
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.18	2.05	1.41	1.56	1.18
Intra EC Imports	1.47	1.09	1.22	1.51	1.50
Extra EC Exports	1.03	1.10	2.29	3.42	2.70
Extra EC Imports	4.44	4.76	5.57	2.63	4.63
Total Exports	1.13	1.36	1.99	2.41	1.91
Total Imports	1.49	1.12	1.28	1.52	1.52
UK Net Supply	*	*	*	*	*

PCC 24514270

CN (340420)

Artificial and prepared waxes of polyethylene glycol

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	S*	0	0	0	0
Intra EC Exports	183	72	199	191	176
Intra EC Imports	834	846	1,041	1,142	1,905
Net Balance	651	774	842	951	1,729
Extra EC Exports	37	27	157	71	95
Extra EC Imports	184	110	222	316	298
Net Balance	147	83	65	245	203
Total Exports	220	99	356	262	271
Total Imports	1,018	956	1,263	1,458	2,203
Net Balance	798	857	907	1,196	1,932
UK Net Supply	*	857	907	1,196	1,932

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	210,519	72,473	220,578	206,492	159,002
Intra EC Imports	871,899	843,725	1,087,923	1,204,358	1,688,638
Net Balance	661,380	771,252	867,345	997,866	1,529,636
Extra EC Exports	45,975	18,777	98,239	41,348	52,016
Extra EC Imports	210,892	104,177	254,563	296,504	256,418
Net Balance	164,917	85,400	156,324	255,156	204,402
Total Exports	256,494	91,250	318,817	247,840	211,018
Total Imports	1,082,791	947,902	1,342,486	1,500,862	1,945,056
Net Balance	826,297	856,652	1,023,669	1,253,022	1,734,038
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.87	0.99	0.90	0.92	1.11
Intra EC Imports	0.96	1.00	0.96	0.95	1.13
Extra EC Exports	0.80	1.44	1.60	1.72	1.83
Extra EC Imports	0.87	1.06	0.87	1.07	1.16
Total Exports	0.86	1.08	1.12	1.06	1.28
Total Imports	0.94	1.01	0.94	0.97	1.13
UK Net Supply	*	*	*	*	*



PCC 24514290

CN (340490)

Artificial and prepared waxes INCLUDING: - sealing waxes EXCLUDING: - of chemically modified lignite - polyethylene glycol

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>7,135</b>	<b>6,363</b>	<b>7,126</b>	<b>7,144</b>	<b>6,233</b>
Intra EC Exports	4,017	4,338	3,209	2,703	1,661
Intra EC Imports	4,929	4,717	4,604	5,062	4,891
<b>Net Balance</b>	<b>912</b>	<b>379</b>	<b>1,395</b>	<b>2,359</b>	<b>3,230</b>
Extra EC Exports	3,352	1,954	1,428	1,359	1,706
Extra EC Imports	2,240	2,339	2,230	1,898	2,267
<b>Net Balance</b>	<b>-1,112</b>	<b>385</b>	<b>802</b>	<b>539</b>	<b>561</b>
<b>Total Exports</b>	<b>7,369</b>	<b>6,292</b>	<b>4,637</b>	<b>4,062</b>	<b>3,367</b>
<b>Total Imports</b>	<b>7,169</b>	<b>7,056</b>	<b>6,834</b>	<b>6,960</b>	<b>7,158</b>
<b>Net Balance</b>	<b>-200</b>	<b>764</b>	<b>2,197</b>	<b>2,898</b>	<b>3,791</b>
<b>UK Net Supply</b>	<b>6,935</b>	<b>7,127</b>	<b>9,323</b>	<b>10,042</b>	<b>10,024</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,916,177	2,164,324	1,554,499	6,728,194	1,090,638
Intra EC Imports	3,661,642	3,466,686	3,498,244	3,762,499	5,395,119
<b>Net Balance</b>	<b>1,745,465</b>	<b>1,302,362</b>	<b>1,943,745</b>	<b>-2,965,695</b>	<b>4,304,481</b>
Extra EC Exports	1,862,833	1,228,858	891,721	723,681	931,225
Extra EC Imports	1,393,646	1,551,175	1,336,025	1,268,810	1,496,534
<b>Net Balance</b>	<b>-469,187</b>	<b>322,317</b>	<b>444,304</b>	<b>545,129</b>	<b>565,309</b>
<b>Total Exports</b>	<b>3,779,010</b>	<b>3,393,182</b>	<b>2,446,220</b>	<b>7,451,875</b>	<b>2,021,863</b>
<b>Total Imports</b>	<b>5,055,288</b>	<b>5,017,861</b>	<b>4,834,269</b>	<b>5,031,309</b>	<b>6,891,653</b>
<b>Net Balance</b>	<b>1,276,278</b>	<b>1,624,679</b>	<b>2,388,049</b>	<b>-2,420,566</b>	<b>4,869,790</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.10	2.00	2.06	0.40	1.52
Intra EC Imports	1.35	1.36	1.32	1.35	0.91
Extra EC Exports	1.80	1.59	1.60	1.88	1.83
Extra EC Imports	1.61	1.51	1.67	1.50	1.51
<b>Total Exports</b>	<b>1.95</b>	<b>1.85</b>	<b>1.90</b>	<b>0.55</b>	<b>1.67</b>
<b>Total Imports</b>	<b>1.42</b>	<b>1.41</b>	<b>1.41</b>	<b>1.38</b>	<b>1.04</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514330 = 24510006 + 24510007

CN (340510)

Polishes, creams and similar preparations, for footwear or leather EXCLUDING: - artificial and prepared waxes

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>492</b>	<b>515</b>	<b>501</b>	<b>476</b>	<b>272</b>
Intra EC Exports	282	456	254	162	122
Intra EC Imports	1,885	2,090	2,327	1,846	1,535
<b>Net Balance</b>	<b>1,603</b>	<b>1,634</b>	<b>2,073</b>	<b>1,684</b>	<b>1,413</b>
Extra EC Exports	770	646	415	339	398
Extra EC Imports	252	192	194	268	225
<b>Net Balance</b>	<b>-518</b>	<b>-454</b>	<b>-221</b>	<b>-71</b>	<b>-173</b>
<b>Total Exports</b>	<b>1,052</b>	<b>1,102</b>	<b>669</b>	<b>501</b>	<b>520</b>
<b>Total Imports</b>	<b>2,137</b>	<b>2,282</b>	<b>2,521</b>	<b>2,114</b>	<b>1,760</b>
<b>Net Balance</b>	<b>1,085</b>	<b>1,180</b>	<b>1,852</b>	<b>1,613</b>	<b>1,240</b>
<b>UK Net Supply</b>	<b>1,577</b>	<b>1,695</b>	<b>2,353</b>	<b>2,089</b>	<b>1,512</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	55,828	68,292	50,135	36,566	30,434
Intra EC Imports	425,623	485,355	675,762	508,697	395,864
<b>Net Balance</b>	<b>369,795</b>	<b>417,063</b>	<b>625,627</b>	<b>472,131</b>	<b>365,430</b>
Extra EC Exports	167,658	119,742	75,860	74,128	78,966
Extra EC Imports	89,107	85,617	71,803	114,625	65,253
<b>Net Balance</b>	<b>-78,551</b>	<b>-34,125</b>	<b>-4,057</b>	<b>40,497</b>	<b>-13,713</b>
<b>Total Exports</b>	<b>223,486</b>	<b>188,034</b>	<b>125,995</b>	<b>110,694</b>	<b>109,400</b>
<b>Total Imports</b>	<b>514,730</b>	<b>570,972</b>	<b>747,565</b>	<b>623,322</b>	<b>461,117</b>
<b>Net Balance</b>	<b>291,244</b>	<b>382,938</b>	<b>621,570</b>	<b>512,628</b>	<b>351,717</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	5.05	6.68	5.07	4.43	4.01
Intra EC Imports	4.43	4.31	3.44	3.63	3.88
Extra EC Exports	4.59	5.39	5.47	4.57	5.04
Extra EC Imports	2.83	2.24	2.70	2.34	3.45
<b>Total Exports</b>	<b>4.71</b>	<b>5.86</b>	<b>5.31</b>	<b>4.53</b>	<b>4.75</b>
<b>Total Imports</b>	<b>4.15</b>	<b>4.00</b>	<b>3.37</b>	<b>3.39</b>	<b>3.82</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514350 = 24510008 + 24510009

CN (340520)

Polishes, creams and similar preparations, for the maintenance of wooden furniture, floors or other woodwork  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
<b>UK Manufacturer Sales</b>	<b>5,252</b>	<b>4,711</b>	<b>5,381</b>	<b>5,152</b>	<b>5,350</b>
Intra EC Exports	1,296	1,237	1,071	1,733	1,267
Intra EC Imports	2,018	1,905	1,895	1,537	2,348
<b>Net Balance</b>	<b>722</b>	<b>668</b>	<b>824</b>	<b>-196</b>	<b>1,081</b>
Extra EC Exports	852	522	757	546	745
Extra EC Imports	67	105	122	152	76
<b>Net Balance</b>	<b>-785</b>	<b>-417</b>	<b>-635</b>	<b>-394</b>	<b>-669</b>
<b>Total Exports</b>	<b>2,148</b>	<b>1,759</b>	<b>1,828</b>	<b>2,279</b>	<b>2,012</b>
<b>Total Imports</b>	<b>2,085</b>	<b>2,010</b>	<b>2,017</b>	<b>1,689</b>	<b>2,424</b>
<b>Net Balance</b>	<b>-63</b>	<b>251</b>	<b>189</b>	<b>-590</b>	<b>412</b>
<b>UK Net Supply</b>	<b>5,189</b>	<b>4,962</b>	<b>5,570</b>	<b>4,562</b>	<b>5,762</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	907,660	965,172	776,405	1,551,302	969,346
Intra EC Imports	2,250,941	2,005,108	2,066,657	1,508,050	2,207,195
<b>Net Balance</b>	<b>1,343,281</b>	<b>1,039,936</b>	<b>1,290,252</b>	<b>-43,252</b>	<b>1,237,849</b>
Extra EC Exports	337,982	279,433	365,052	316,577	370,168
Extra EC Imports	45,654	48,789	61,343	120,644	42,156
<b>Net Balance</b>	<b>-292,328</b>	<b>-230,644</b>	<b>-303,709</b>	<b>-195,933</b>	<b>-328,012</b>
<b>Total Exports</b>	<b>1,245,642</b>	<b>1,244,605</b>	<b>1,141,457</b>	<b>1,867,879</b>	<b>1,339,514</b>
<b>Total Imports</b>	<b>2,296,595</b>	<b>2,053,897</b>	<b>2,128,000</b>	<b>1,628,694</b>	<b>2,249,351</b>
<b>Net Balance</b>	<b>1,050,953</b>	<b>809,292</b>	<b>986,543</b>	<b>-239,185</b>	<b>909,837</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.43	1.28	1.38	1.12	1.31
Intra EC Imports	0.90	0.95	0.92	1.02	1.06
Extra EC Exports	2.52	1.87	2.07	1.72	2.01
Extra EC Imports	1.47	2.15	1.99	1.26	1.80
<b>Total Exports</b>	<b>1.72</b>	<b>1.41</b>	<b>1.60</b>	<b>1.22</b>	<b>1.50</b>
<b>Total Imports</b>	<b>0.91</b>	<b>0.98</b>	<b>0.95</b>	<b>1.04</b>	<b>1.08</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514370

CN (340530)

Polishes and similar preparations, for coachwork EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	8,164	7,047	9,386	12,298	9,593
Intra EC Exports	2,658	1,867	2,767	3,601	3,059
Intra EC Imports	344	494	394	451	647
Net Balance	-2,314	-1,373	-2,373	-3,150	-2,412
Extra EC Exports	1,954	1,708	1,752	2,171	1,972
Extra EC Imports	263	167	252	326	194
Net Balance	-1,691	-1,541	-1,500	-1,845	-1,778
Total Exports	4,612	3,575	4,519	5,772	5,031
Total Imports	607	661	646	777	841
Net Balance	-4,005	-2,914	-3,873	-4,995	-4,190
UK Net Supply	4,159	4,133	5,513	7,303	5,403

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,428,026	911,412	1,364,721	1,743,336	1,494,080
Intra EC Imports	234,837	294,940	212,898	212,800	356,406
Net Balance	-1,193,189	-616,472	-1,151,823	-1,530,536	-1,137,674
Extra EC Exports	668,757	611,890	753,843	866,649	734,154
Extra EC Imports	407,990	94,519	162,886	221,573	148,293
Net Balance	-260,767	-517,371	-590,957	-645,076	-585,861
Total Exports	2,096,783	1,523,302	2,118,564	2,609,985	2,228,234
Total Imports	642,827	389,459	375,784	434,373	504,699
Net Balance	-1,453,956	-1,133,843	-1,742,780	-2,175,612	-1,723,535
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.86	2.05	2.03	2.07	2.05
Intra EC Imports	1.46	1.67	1.85	2.12	1.82
Extra EC Exports	2.92	2.79	2.32	2.51	2.69
Extra EC Imports	0.64	1.77	1.55	1.47	1.31
Total Exports	2.20	2.35	2.13	2.21	2.26
Total Imports	0.94	1.70	1.72	1.79	1.67
UK Net Supply	*	*	*	*	*

PCC 24514383

CN (340590)

Metal polishes

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	926	876	1,466	1,368	1,683
Intra EC Exports	1,466	1,694	1,647	1,610	1,683
Intra EC Imports	1,361	1,569	1,490	1,432	1,604
Net Balance	-105	-125	-157	-178	-79
Extra EC Exports	1,372	1,734	918	2,144	897
Extra EC Imports	1,624	1,727	1,221	1,138	1,462
Net Balance	252	-7	303	-1,006	565
Total Exports	2,838	3,428	2,565	3,754	2,580
Total Imports	2,985	3,296	2,711	2,570	3,066
Net Balance	147	-132	146	-1,184	486
UK Net Supply	1,073	744	1,612	184	2,169

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	492,909	583,927	508,040	525,765	541,838
Intra EC Imports	902,679	1,027,144	1,005,296	881,005	840,110
Net Balance	409,770	443,217	497,256	355,240	298,272
Extra EC Exports	792,191	840,309	447,852	726,112	418,444
Extra EC Imports	1,285,122	819,613	608,209	478,915	840,633
Net Balance	492,931	-20,696	160,357	-247,197	422,189
Total Exports	1,285,100	1,424,236	955,892	1,251,877	960,282
Total Imports	2,187,801	1,846,757	1,613,505	1,359,920	1,680,743
Net Balance	902,701	422,521	657,613	108,043	720,461
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.97	2.90	3.24	3.06	3.11
Intra EC Imports	1.51	1.53	1.48	1.63	1.91
Extra EC Exports	1.73	2.06	2.05	2.95	2.14
Extra EC Imports	1.26	2.11	2.01	2.38	1.74
Total Exports	2.21	2.41	2.68	3.00	2.69
Total Imports	1.36	1.78	1.68	1.89	1.82
UK Net Supply	*	*	*	*	*

PCC 24514389 = 24510012 + 24510013

CN (3405909)

Polishes, creams and similar preparations, for uses EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes - for footwear - for leather - for wooden furniture or floors and other woodwork - for coachwork

Value £000's	Q3	Q4	Q1	Q2	Q3
	2002	2002	2003	2003	2003
UK Manufacturer Sales	S*	S*	S*	S*	1,785
Intra EC Exports	646	520	681	701	423
Intra EC Imports	404	629	429	389	465
Net Balance	-242	109	-252	-312	42
Extra EC Exports	1,084	1,351	583	1,736	615
Extra EC Imports	1,458	1,608	1,153	1,048	1,340
Net Balance	374	257	570	-688	725
Total Exports	1,730	1,871	1,264	2,437	1,038
Total Imports	1,862	2,237	1,582	1,437	1,805
Net Balance	132	366	318	-1,000	767
UK Net Supply	*	*	*	*	2,552

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	208,523	157,911	188,969	230,923	198,226
Intra EC Imports	205,725	368,496	301,266	235,696	289,132
Net Balance	-2,798	210,585	112,297	4,773	90,906
Extra EC Exports	590,478	585,963	204,465	494,247	248,343
Extra EC Imports	1,117,580	727,124	565,211	432,560	778,495
Net Balance	527,102	141,161	360,746	-61,687	530,152
Total Exports	799,001	743,874	393,434	725,170	446,569
Total Imports	1,323,305	1,095,620	866,477	668,256	1,067,627
Net Balance	524,304	351,746	473,043	-56,914	621,058
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	3.10	3.29	3.60	3.04	2.13
Intra EC Imports	1.96	1.71	1.42	1.65	1.61
Extra EC Exports	1.84	2.31	2.85	3.51	2.48
Extra EC Imports	1.30	2.21	2.04	2.42	1.72
Total Exports	2.17	2.52	3.21	3.36	2.32
Total Imports	1.41	2.04	1.83	2.15	1.69
UK Net Supply	*	*	*	*	*

PCC 24514400

CN (340540)

Scouring pastes and powders and other scouring preparations

Value £000's	Q3 2002	Q4 2002	Q1 2003	Q2 2003	Q3 2003
UK Manufacturer Sales	667	773	730	1,104	813
Intra EC Exports	196	203	90	101	106
Intra EC Imports	1,132	953	1,357	1,163	1,690
Net Balance	936	750	1,267	1,062	1,584
Extra EC Exports	222	213	182	310	259
Extra EC Imports	7	4	48	12	7
Net Balance	-215	-209	-134	-298	-252
Total Exports	418	416	272	411	365
Total Imports	1,139	957	1,405	1,175	1,697
Net Balance	721	541	1,133	764	1,332
UK Net Supply	1,388	1,314	1,863	1,868	2,145

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	143,754	125,336	54,543	59,209	663,780
Intra EC Imports	3,271,147	14,971,453	3,218,622	2,681,167	3,086,924
Net Balance	3,127,393	14,846,117	3,164,079	2,621,958	2,423,144
Extra EC Exports	112,519	280,905	147,008	191,095	165,979
Extra EC Imports	8,732	537	62,810	1,319	1,659
Net Balance	-103,787	-280,368	-84,198	-189,776	-164,320
Total Exports	256,273	406,241	201,551	250,304	829,759
Total Imports	3,279,879	14,971,990	3,281,432	2,682,486	3,088,583
Net Balance	3,023,606	14,565,749	3,079,881	2,432,182	2,258,824
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.36	1.62	1.65	1.71	0.16
Intra EC Imports	0.35	0.06	0.42	0.43	0.55
Extra EC Exports	1.97	0.76	1.24	1.62	1.56
Extra EC Imports	0.80	7.45	0.76	9.10	4.22
Total Exports	1.63	1.02	1.35	1.64	0.44
Total Imports	0.35	0.06	0.43	0.44	0.55
UK Net Supply	*	*	*	*	*