



# **PRODUCT SALES and TRADE**

PRQ 24510

Soap & Detergents, Cleaning &  
Polishing Preparations

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#### Contact points

For enquiries about this publication, contact

The PRODCOM Enquiry Point

Tel: 01633 813065

E-mail: [prodcompublishments@ons.gov.uk](mailto:prodcompublishments@ons.gov.uk)

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For general enquiries, contact the National Statistics

Public Enquiry Service on 0845 601 3034

(minicom: 01633 812399)

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Fax 01633 652747

Letters: Room DG/18, 1 Drummond Gate,  
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**INDUSTRY SALES AND TURNOVER****Soap and Detergents - Industry 24510**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>386,345</b>	<b>404,149</b>	<b>415,252</b>	<b>459,759</b>	<b>404,036</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	31,869	7,332	7,231	8,793	8,828
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>418,214</b>	<b>411,481</b>	<b>422,483</b>	<b>468,551</b>	<b>412,864</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	91,784	83,568	85,343	81,898	88,961
<b>WORK DONE</b> (Work done on materials supplied by customer)	62,407	61,659	77,585	62,629	61,519
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	S	0	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	S	5,399	5,301	5,606	3,988
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	70,487	53,774	74,354	72,463	41,918
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>648,898</b>	<b>615,881</b>	<b>665,067</b>	<b>691,148</b>	<b>609,249</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Soap and Detergents - Industry 24510**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Manufacturer Sales</b>	<b>418,214</b>	<b>411,481</b>	<b>422,483</b>	<b>468,551</b>	<b>412,864</b>
Intra EC Exports	134,616	142,510	135,757	145,349	147,808
Intra EC Imports	156,178	159,939	169,480	189,711	159,529
Net Balance	21,562	17,429	33,723	44,362	11,721
Extra EC Exports	64,505	74,066	71,931	74,034	74,269
Extra EC Imports	30,333	29,592	30,581	34,211	31,399
Net Balance	-34,172	-44,474	-41,350	-39,823	-42,870
Total Exports	199,121	216,576	207,688	219,383	222,077
Total Imports	186,511	189,531	200,061	223,922	190,928
Net Balance	-12,610	-27,045	-7,627	4,539	-31,149
<b>UK Net Supply</b>	<b>405,604</b>	<b>384,436</b>	<b>414,856</b>	<b>473,090</b>	<b>381,715</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	32.19	34.63	32.13	31.02	35.80
Extra EC Exports	15.42	18.00	17.03	15.80	17.99
Total Exports	47.61	52.63	49.16	46.82	53.79
UK Sales	52.39	47.37	50.84	53.18	46.21
<b>Import as % of UK Net Supply</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	38.51	41.60	40.85	40.10	41.79
Extra EC Imports	7.48	7.70	7.37	7.23	8.23
Total Imports	45.98	49.30	48.22	47.33	50.02
UK Production	54.02	50.70	51.78	52.67	49.98

## PCC 24510001

Fabric washing and cleaning preparations INCLUDING: - powder, liquid, concentrated and non-concentrated, auxiliary products and other products for cleaning fabric - joint cleaning and rinsing products EXCLUDING: - fabric rinse products

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	101,656	102,212	108,295	132,781	104,941
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510002

Fabric rinse products INCLUDING: - rinse conditioners, fabric conditioners EXCLUDING: - joint cleaning and rinsing products

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510003

Dishwash products INCLUDING: - hand and machine, in powder, liquid or tablet form - rinse aids and salt for dishwash machines

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	9,143	7,962	9,772	8,679	8,396
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510004

Surface cleaning products, powders or liquids INCLUDING: - for cleaning floors, walls, bathrooms, kitchens  
EXCLUDING: - disinfectants, bleaches, lavatory cleaner, scouring powders and pastes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	15,876	16,530	16,916	14,423	14,287
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510005

Other cleaning products INCLUDING: - for windows, glass, carpets and ovens

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510006

Polishes, creams and similar preparations for footwear or leather, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510007

Polishes, creams and similar preparations for footwear or leather, sold in packaging other than aerosols  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510008

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	3,029	3,499	3,227	3,509	3,424
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510009

Polishes, creams and similar preparations for the maintenance of wooden furniture, floors or other woodwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	1,682	1,876	1,918	1,841	1,687
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*



## PCC 24510010

Polishes and similar preparations for coachwork, sold in aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	17	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510011

Polishes and similar preparations for coachwork, sold in packaging other than aerosols EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	7,030	S	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510012

Polishes, creams and similar preparations sold in aerosol form, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	159	155	152	S	S
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510013

Polishes, creams and similar preparations sold in packaging other than aerosols, other than for footwear or leather, wooden furniture, floors or other woodwork, or coachwork EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>	<b>S</b>
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

<b>UK Manufacturer Sales</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24510014

Air fresheners sold in aerosols

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	10,600	10,269	10,695	9,351	9,673
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## PCC 24510015

Air fresheners sold in packaging other than aerosols INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	30,644	24,559	18,740	24,155	28,030
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Exports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Exports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Net Supply	*	*	*	*	*

PCC 24511050

CN (1520)

Glycerol (glycerine), crude, glycerol waters and glycerol lyes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	161	158	178	113
Intra EC Exports	51	128	31	56	59
Intra EC Imports	4,113	5,671	5,115	4,038	2,967
Net Balance	4,062	5,543	5,084	3,982	2,908
Extra EC Exports	16	43	32	25	58
Extra EC Imports	386	749	347	170	37
Net Balance	370	706	315	145	-21
Total Exports	67	171	63	81	117
Total Imports	4,499	6,420	5,462	4,208	3,004
Net Balance	4,432	6,249	5,399	4,127	2,887
UK Net Supply	*	6,410	5,557	4,305	3,000

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	204,238	449,147	155,276	246,622	277,208
Intra EC Imports	7,004,257	11,229,271	6,059,903	5,061,783	6,088,997
Net Balance	6,800,019	10,780,124	5,904,627	4,815,161	5,811,789
Extra EC Exports	8,220	147,773	38,730	58,709	11,816
Extra EC Imports	1,575,663	1,103,471	454,550	153,136	15,664
Net Balance	1,567,443	955,698	415,820	94,427	3,848
Total Exports	212,458	596,920	194,006	305,331	289,024
Total Imports	8,579,920	12,332,742	6,514,453	5,214,919	6,104,661
Net Balance	8,367,462	11,735,822	6,320,447	4,909,588	5,815,637
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.25	0.28	0.20	0.23	0.21
Intra EC Imports	0.59	0.51	0.84	0.80	0.49
Extra EC Exports	1.95	0.29	0.83	0.43	4.91
Extra EC Imports	0.24	0.68	0.76	1.11	2.36
Total Exports	0.32	0.29	0.32	0.27	0.40
Total Imports	0.52	0.52	0.84	0.81	0.49
UK Net Supply	*	*	*	*	*

PCC 24511070

CN (290545)

Glycerol INCLUDING: - synthetic EXCLUDING: - crude waters and lyes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,784	3,826	3,538	1,878	1,047
Intra EC Imports	3,133	4,260	3,819	8,267	4,471
Net Balance	1,349	434	281	6,389	3,424
Extra EC Exports	112	252	118	169	265
Extra EC Imports	514	456	407	480	183
Net Balance	402	204	289	311	-82
Total Exports	1,896	4,078	3,656	2,047	1,312
Total Imports	3,647	4,716	4,226	8,747	4,654
Net Balance	1,751	638	570	6,700	3,342
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,519,207	5,658,264	5,432,576	3,593,664	2,405,355
Intra EC Imports	4,714,010	6,137,229	5,207,035	12,381,762	46,105,930
Net Balance	1,194,803	478,965	-225,541	8,788,098	43,700,575
Extra EC Exports	129,966	338,856	138,599	288,678	442,105
Extra EC Imports	1,147,589	614,479	481,717	1,932,853	387,329
Net Balance	1,017,623	275,623	343,118	1,644,175	-54,776
Total Exports	3,649,173	5,997,120	5,571,175	3,882,342	2,847,460
Total Imports	5,861,599	6,751,708	5,688,752	14,314,615	46,493,259
Net Balance	2,212,426	754,588	117,577	10,432,273	43,645,799
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.51	0.68	0.65	0.52	0.44
Intra EC Imports	0.66	0.69	0.73	0.67	0.10
Extra EC Exports	0.86	0.74	0.85	0.59	0.60
Extra EC Imports	0.45	0.74	0.84	0.25	0.47
Total Exports	0.52	0.68	0.66	0.53	0.46
Total Imports	0.62	0.70	0.74	0.61	0.10
UK Net Supply	*	*	*	*	*



PCC 24512020

CN (340211)

Anionic surface-active agents EXCLUDING: - soap

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	25,571	26,476	27,129	29,861	30,077
Intra EC Exports	2,759	3,014	2,635	2,365	3,271
Intra EC Imports	5,083	5,088	5,304	5,487	4,832
Net Balance	2,324	2,074	2,669	3,122	1,561
Extra EC Exports	5,952	13,967	11,197	13,362	12,531
Extra EC Imports	1,285	1,043	1,147	834	882
Net Balance	-4,667	-12,924	-10,050	-12,528	-11,649
Total Exports	8,711	16,981	13,832	15,727	15,802
Total Imports	6,368	6,131	6,451	6,321	5,714
Net Balance	-2,343	-10,850	-7,381	-9,406	-10,088
UK Net Supply	23,228	15,626	19,748	20,455	19,989

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	4,675,935	5,795,624	4,444,267	4,469,140	5,303,392
Intra EC Imports	6,275,529	6,694,038	7,414,963	7,597,286	6,673,599
Net Balance	1,599,594	898,414	2,970,696	3,128,146	1,370,207
Extra EC Exports	9,195,616	20,670,702	15,286,065	21,567,025	21,477,027
Extra EC Imports	1,175,394	996,945	1,152,771	608,558	662,623
Net Balance	-8,020,222	-19,673,757	-14,133,294	-20,958,467	-20,814,404
Total Exports	13,871,551	26,466,326	19,730,332	26,036,165	26,780,419
Total Imports	7,450,923	7,690,983	8,567,734	8,205,844	7,336,222
Net Balance	-6,420,628	-18,775,343	-11,162,598	-17,830,321	-19,444,197
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.59	0.52	0.59	0.53	0.62
Intra EC Imports	0.81	0.76	0.72	0.72	0.72
Extra EC Exports	0.65	0.68	0.73	0.62	0.58
Extra EC Imports	1.09	1.05	0.99	1.37	1.33
Total Exports	0.63	0.64	0.70	0.60	0.59
Total Imports	0.85	0.80	0.75	0.77	0.78
UK Net Supply	*	*	*	*	*

PCC 24512030

CN (340212)

Cationic surface-active agents EXCLUDING: - soap

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	2,716	2,795	2,990	3,024	2,613
Intra EC Exports	5,798	4,663	5,250	6,267	5,593
Intra EC Imports	1,194	974	1,664	2,703	1,790
Net Balance	-4,604	-3,689	-3,586	-3,564	-3,803
Extra EC Exports	2,092	1,731	1,892	1,937	2,128
Extra EC Imports	337	746	885	649	581
Net Balance	-1,755	-985	-1,007	-1,288	-1,547
Total Exports	7,890	6,394	7,142	8,204	7,721
Total Imports	1,531	1,720	2,549	3,352	2,371
Net Balance	-6,359	-4,674	-4,593	-4,852	-5,350
UK Net Supply	-3,643	-1,879	-1,603	-1,828	-2,737

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	12,062,072	9,173,084	10,997,341	12,927,958	11,400,870
Intra EC Imports	1,491,126	1,196,767	2,529,294	6,165,398	3,481,250
Net Balance	-10,570,946	-7,976,317	-8,468,047	-6,762,560	-7,919,620
Extra EC Exports	1,777,629	1,573,106	1,684,989	2,040,880	2,360,087
Extra EC Imports	170,785	346,264	304,088	386,791	291,378
Net Balance	-1,606,844	-1,226,842	-1,380,901	-1,654,089	-2,068,709
Total Exports	13,839,701	10,746,190	12,682,330	14,968,838	13,760,957
Total Imports	1,661,911	1,543,031	2,833,382	6,552,189	3,772,628
Net Balance	-12,177,790	-9,203,159	-9,848,948	-8,416,649	-9,988,329
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.48	0.51	0.48	0.48	0.49
Intra EC Imports	0.80	0.81	0.66	0.44	0.51
Extra EC Exports	1.18	1.10	1.12	0.95	0.90
Extra EC Imports	1.97	2.15	2.91	1.68	1.99
Total Exports	0.57	0.60	0.56	0.55	0.56
Total Imports	0.92	1.11	0.90	0.51	0.63
UK Net Supply	*	*	*	*	*

PCC 24512050

CN (340213)

Non-ionic surface-active agents EXCLUDING: - soap

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	10,516	6,663	6,885	7,525	6,852
Intra EC Exports	12,220	15,044	12,353	11,495	10,635
Intra EC Imports	11,466	12,165	12,969	13,359	10,432
Net Balance	-754	-2,879	616	1,864	-203
Extra EC Exports	9,604	9,578	9,623	6,924	6,733
Extra EC Imports	1,429	1,567	1,269	1,291	1,400
Net Balance	-8,175	-8,011	-8,354	-5,633	-5,333
Total Exports	21,824	24,622	21,976	18,419	17,368
Total Imports	12,895	13,732	14,238	14,650	11,832
Net Balance	-8,929	-10,890	-7,738	-3,769	-5,536
UK Net Supply	1,587	-4,227	-853	3,756	1,316

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	14,436,059	16,972,135	12,157,405	13,933,641	13,087,923
Intra EC Imports	12,034,982	12,247,506	12,761,120	13,862,059	32,990,150
Net Balance	-2,401,077	-4,724,629	603,715	-71,582	19,902,227
Extra EC Exports	3,997,949	6,259,632	8,031,094	5,240,188	5,204,462
Extra EC Imports	1,093,434	1,322,758	1,009,389	1,078,344	1,037,260
Net Balance	-2,904,515	-4,936,874	-7,021,705	-4,161,844	-4,167,202
Total Exports	18,434,008	23,231,767	20,188,499	19,173,829	18,292,385
Total Imports	13,128,416	13,570,264	13,770,509	14,940,403	34,027,410
Net Balance	-5,305,592	-9,661,503	-6,417,990	-4,233,426	15,735,025
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.85	0.89	1.02	0.82	0.81
Intra EC Imports	0.95	0.99	1.02	0.96	0.32
Extra EC Exports	2.40	1.53	1.20	1.32	1.29
Extra EC Imports	1.31	1.18	1.26	1.20	1.35
Total Exports	1.18	1.06	1.09	0.96	0.95
Total Imports	0.98	1.01	1.03	0.98	0.35
UK Net Supply	*	*	*	*	*

PCC 24512090

CN (340219)

Organic surface-active agents EXCLUDING: - soap - anionic - cationic - non-ionic

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	3,415	4,024	3,592	3,715	4,133
Intra EC Exports	2,358	2,739	2,501	2,167	2,432
Intra EC Imports	3,334	2,246	2,857	2,360	2,570
Net Balance	976	-493	356	193	138
Extra EC Exports	2,348	2,526	2,729	3,480	3,424
Extra EC Imports	1,424	1,279	1,400	1,448	1,171
Net Balance	-924	-1,247	-1,329	-2,032	-2,253
Total Exports	4,706	5,265	5,230	5,647	5,856
Total Imports	4,758	3,525	4,257	3,808	3,741
Net Balance	52	-1,740	-973	-1,839	-2,115
UK Net Supply	3,467	2,284	2,619	1,876	2,018

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,071,841	3,676,692	3,266,072	2,844,358	3,374,436
Intra EC Imports	3,782,695	2,757,145	2,691,085	2,347,738	3,087,102
Net Balance	710,854	-919,547	-574,987	-496,620	-287,334
Extra EC Exports	2,321,622	3,431,588	2,804,554	4,278,783	4,582,485
Extra EC Imports	960,065	801,566	799,699	759,628	786,937
Net Balance	-1,361,557	-2,630,022	-2,004,855	-3,519,155	-3,795,548
Total Exports	5,393,463	7,108,280	6,070,626	7,123,141	7,956,921
Total Imports	4,742,760	3,558,711	3,490,784	3,107,366	3,874,039
Net Balance	-650,703	-3,549,569	-2,579,842	-4,015,775	-4,082,882
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.77	0.74	0.77	0.76	0.72
Intra EC Imports	0.88	0.81	1.06	1.01	0.83
Extra EC Exports	1.01	0.74	0.97	0.81	0.75
Extra EC Imports	1.48	1.60	1.75	1.91	1.49
Total Exports	0.87	0.74	0.86	0.79	0.74
Total Imports	1.00	0.99	1.22	1.23	0.97
UK Net Supply	*	*	*	*	*

## PCC 24513120

## CN (340111)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent, for toilet use INCLUDING: - medicated products

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>53,457</b>	<b>63,183</b>	<b>56,387</b>	<b>60,664</b>	<b>52,148</b>
Intra EC Exports	3,720	3,458	4,280	4,169	3,456
Intra EC Imports	7,044	6,297	8,805	12,692	11,382
<b>Net Balance</b>	<b>3,324</b>	<b>2,839</b>	<b>4,525</b>	<b>8,523</b>	<b>7,926</b>
Extra EC Exports	4,312	3,838	5,352	5,489	7,019
Extra EC Imports	3,311	2,752	3,267	3,645	3,837
<b>Net Balance</b>	<b>-1,001</b>	<b>-1,086</b>	<b>-2,085</b>	<b>-1,844</b>	<b>-3,182</b>
<b>Total Exports</b>	<b>8,032</b>	<b>7,296</b>	<b>9,632</b>	<b>9,658</b>	<b>10,475</b>
<b>Total Imports</b>	<b>10,355</b>	<b>9,049</b>	<b>12,072</b>	<b>16,337</b>	<b>15,219</b>
<b>Net Balance</b>	<b>2,323</b>	<b>1,753</b>	<b>2,440</b>	<b>6,679</b>	<b>4,744</b>
<b>UK Net Supply</b>	<b>55,780</b>	<b>64,936</b>	<b>58,827</b>	<b>67,343</b>	<b>56,892</b>

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,681,532	1,999,207	2,585,486	2,351,256	1,878,731
Intra EC Imports	5,135,087	5,658,169	7,785,486	11,937,727	12,699,440
<b>Net Balance</b>	<b>3,453,555</b>	<b>3,658,962</b>	<b>5,200,000</b>	<b>9,586,471</b>	<b>10,820,709</b>
Extra EC Exports	2,163,769	2,169,706	2,068,913	2,124,097	427,318,310
Extra EC Imports	2,176,854	1,735,648	1,924,101	2,294,008	2,810,018
<b>Net Balance</b>	<b>13,085</b>	<b>-434,058</b>	<b>-144,812</b>	<b>169,911</b>	<b>-424,508,292</b>
<b>Total Exports</b>	<b>3,845,301</b>	<b>4,168,913</b>	<b>4,654,399</b>	<b>4,475,353</b>	<b>429,197,041</b>
<b>Total Imports</b>	<b>7,311,941</b>	<b>7,393,817</b>	<b>9,709,587</b>	<b>14,231,735</b>	<b>15,509,458</b>
<b>Net Balance</b>	<b>3,466,640</b>	<b>3,224,904</b>	<b>5,055,188</b>	<b>9,756,382</b>	<b>-413,687,583</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.21	1.73	1.66	1.77	1.84
Intra EC Imports	1.37	1.11	1.13	1.06	0.90
Extra EC Exports	1.99	1.77	2.59	2.58	0.02
Extra EC Imports	1.52	1.59	1.70	1.59	1.37
<b>Total Exports</b>	<b>2.09</b>	<b>1.75</b>	<b>2.07</b>	<b>2.16</b>	<b>0.02</b>
<b>Total Imports</b>	<b>1.42</b>	<b>1.22</b>	<b>1.24</b>	<b>1.15</b>	<b>0.98</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 24513150

## CN (340119)

Soap and organic surface-active products in bars, cakes, moulded pieces or shapes; paper, wadding, felt and non wovens, impregnated, coated or covered with soap or detergent EXCLUDING: - for toilet use - medicated products

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>2,451</b>	<b>2,266</b>	<b>2,152</b>	<b>2,042</b>	<b>2,467</b>
Intra EC Exports	3,898	4,832	3,735	3,950	3,577
Intra EC Imports	3,038	2,850	4,829	5,091	4,356
Net Balance	-860	-1,982	1,094	1,141	779
Extra EC Exports	3,330	4,613	4,982	3,807	4,176
Extra EC Imports	2,606	1,805	1,334	2,581	1,909
Net Balance	-724	-2,808	-3,648	-1,226	-2,267
Total Exports	7,228	9,445	8,717	7,757	7,753
Total Imports	5,644	4,655	6,163	7,672	6,265
Net Balance	-1,584	-4,790	-2,554	-85	-1,488
<b>UK Net Supply</b>	<b>867</b>	<b>-2,524</b>	<b>-402</b>	<b>1,957</b>	<b>979</b>

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	3,397,038	4,365,242	2,956,491	3,260,806	2,996,150
Intra EC Imports	2,404,947	2,313,154	4,016,149	3,799,937	3,487,574
Net Balance	-992,091	-2,052,088	1,059,658	539,131	491,424
Extra EC Exports	2,967,117	3,755,399	5,235,563	3,024,789	3,779,785
Extra EC Imports	2,274,441	1,525,018	922,618	1,499,014	1,664,464
Net Balance	-692,676	-2,230,381	-4,312,945	-1,525,775	-2,115,321
Total Exports	6,364,155	8,120,641	8,192,054	6,285,595	6,775,935
Total Imports	4,679,388	3,838,172	4,938,767	5,298,951	5,152,038
Net Balance	-1,684,767	-4,282,469	-3,253,287	-986,644	-1,623,897
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.15	1.11	1.26	1.21	1.19
Intra EC Imports	1.26	1.23	1.20	1.34	1.25
Extra EC Exports	1.12	1.23	0.95	1.26	1.10
Extra EC Imports	1.15	1.18	1.45	1.72	1.15
Total Exports	1.14	1.16	1.06	1.23	1.14
Total Imports	1.21	1.21	1.25	1.45	1.22
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24513173

CN (3401201)

Soap in the form of flakes, wafers, granules or powders

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	647	795	771	604
Intra EC Exports	24,670	21,627	18,615	26,991	30,577
Intra EC Imports	5,081	1,766	3,411	2,780	2,128
Net Balance	-19,589	-19,861	-15,204	-24,211	-28,449
Extra EC Exports	1,259	744	599	621	1,128
Extra EC Imports	528	212	327	244	351
Net Balance	-731	-532	-272	-377	-777
Total Exports	25,929	22,371	19,214	27,612	31,705
Total Imports	5,609	1,978	3,738	3,024	2,479
Net Balance	-20,320	-20,393	-15,476	-24,588	-29,226
UK Net Supply	*	-19,746	-14,681	-23,817	-28,622

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	32,085,599	29,200,813	23,405,828	34,890,888	39,602,387
Intra EC Imports	9,888,902	3,055,925	5,956,296	4,735,802	2,897,355
Net Balance	-22,196,697	-26,144,888	-17,449,532	-30,155,086	-36,705,032
Extra EC Exports	1,274,999	673,005	568,689	657,974	708,868
Extra EC Imports	1,150,471	369,642	435,091	408,464	520,021
Net Balance	-124,528	-303,363	-133,598	-249,510	-188,847
Total Exports	33,360,598	29,873,818	23,974,517	35,548,862	40,311,255
Total Imports	11,039,373	3,425,567	6,391,387	5,144,266	3,417,376
Net Balance	-22,321,225	-26,448,251	-17,583,130	-30,404,596	-36,893,879
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.77	0.74	0.80	0.77	0.77
Intra EC Imports	0.51	0.58	0.57	0.59	0.73
Extra EC Exports	0.99	1.11	1.05	0.94	1.59
Extra EC Imports	0.46	0.57	0.75	0.60	0.67
Total Exports	0.78	0.75	0.80	0.78	0.79
Total Imports	0.51	0.58	0.58	0.59	0.73
UK Net Supply	*	*	*	*	*

PCC 24513179

CN (3401209)

Soap in forms EXCLUDING: - bars, cakes, moulded pieces or shapes - paper, wadding, felt and non-wovens, impregnated coated or covered with soap or detergent - flakes, wafers, granules or powders

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>9,761</b>	<b>8,465</b>	<b>10,217</b>	<b>12,013</b>	<b>14,201</b>
Intra EC Exports	3,429	2,957	3,449	4,963	5,993
Intra EC Imports	11,118	11,869	15,250	21,429	20,500
<b>Net Balance</b>	<b>7,689</b>	<b>8,912</b>	<b>11,801</b>	<b>16,466</b>	<b>14,507</b>
Extra EC Exports	2,405	1,111	1,487	1,969	1,663
Extra EC Imports	1,937	1,838	2,060	2,197	2,096
<b>Net Balance</b>	<b>-468</b>	<b>727</b>	<b>573</b>	<b>228</b>	<b>433</b>
<b>Total Exports</b>	<b>5,834</b>	<b>4,068</b>	<b>4,936</b>	<b>6,932</b>	<b>7,656</b>
<b>Total Imports</b>	<b>13,055</b>	<b>13,707</b>	<b>17,310</b>	<b>23,626</b>	<b>22,596</b>
<b>Net Balance</b>	<b>7,221</b>	<b>9,639</b>	<b>12,374</b>	<b>16,694</b>	<b>14,940</b>
<b>UK Net Supply</b>	<b>16,982</b>	<b>18,104</b>	<b>22,591</b>	<b>28,707</b>	<b>29,141</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,370,859	2,075,922	2,448,751	4,288,799	5,265,971
Intra EC Imports	45,809,310	28,633,485	29,067,727	39,242,115	21,490,444
<b>Net Balance</b>	<b>43,438,451</b>	<b>26,557,563</b>	<b>26,618,976</b>	<b>34,953,316</b>	<b>16,224,473</b>
Extra EC Exports	1,326,846	931,983	1,085,352	1,553,786	1,733,301
Extra EC Imports	1,807,822	1,974,580	2,314,676	2,003,419	1,684,911
<b>Net Balance</b>	<b>480,976</b>	<b>1,042,597</b>	<b>1,229,324</b>	<b>449,633</b>	<b>-48,390</b>
<b>Total Exports</b>	<b>3,697,705</b>	<b>3,007,905</b>	<b>3,534,103</b>	<b>5,842,585</b>	<b>6,999,272</b>
<b>Total Imports</b>	<b>47,617,132</b>	<b>30,608,065</b>	<b>31,382,403</b>	<b>41,245,534</b>	<b>23,175,355</b>
<b>Net Balance</b>	<b>43,919,427</b>	<b>27,600,160</b>	<b>27,848,300</b>	<b>35,402,949</b>	<b>16,176,083</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.45	1.42	1.41	1.16	1.14
Intra EC Imports	0.24	0.41	0.52	0.55	0.95
Extra EC Exports	1.81	1.19	1.37	1.27	0.96
Extra EC Imports	1.07	0.93	0.89	1.10	1.24
<b>Total Exports</b>	<b>1.58</b>	<b>1.35</b>	<b>1.40</b>	<b>1.19</b>	<b>1.09</b>
<b>Total Imports</b>	<b>0.27</b>	<b>0.45</b>	<b>0.55</b>	<b>0.57</b>	<b>0.98</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>



PCC 24513183

CN (340130)

Organic surface-active products and preparations for washing the skin in the form of liquid or cream; whether or not containing soap, put up for retail sale.

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	12,551	16,553	16,937	16,476
Intra EC Exports	1,443	1,151	1,312	1,678	1,680
Intra EC Imports	524	884	1,901	910	2,128
Net Balance	-919	-267	589	-768	448
Extra EC Exports	932	3,017	1,887	1,700	2,118
Extra EC Imports	516	340	561	1,082	886
Net Balance	-416	-2,677	-1,326	-618	-1,232
Total Exports	2,375	4,168	3,199	3,378	3,798
Total Imports	1,040	1,224	2,462	1,992	3,014
Net Balance	-1,335	-2,944	-737	-1,386	-784
UK Net Supply	*	9,607	15,816	15,551	15,692

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,197,859	1,731,507	1,670,770	1,714,536	1,968,584
Intra EC Imports	127,120	156,451	3,109,603	422,859	1,500,646
Net Balance	-2,070,739	-1,575,056	1,438,833	-1,291,677	-467,938
Extra EC Exports	306,868	1,138,747	531,652	436,515	582,728
Extra EC Imports	174,391	149,203	328,672	472,339	479,024
Net Balance	-132,477	-989,544	-202,980	35,824	-103,704
Total Exports	2,504,727	2,870,254	2,202,422	2,151,051	2,551,312
Total Imports	301,511	305,654	3,438,275	895,198	1,979,670
Net Balance	-2,203,216	-2,564,600	1,235,853	-1,255,853	-571,642
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.66	0.66	0.79	0.98	0.85
Intra EC Imports	4.12	5.65	0.61	2.15	1.42
Extra EC Exports	3.04	2.65	3.55	3.89	3.63
Extra EC Imports	2.96	2.28	1.71	2.29	1.85
Total Exports	0.95	1.45	1.45	1.57	1.49
Total Imports	3.45	4.00	0.72	2.23	1.52
UK Net Supply	*	*	*	*	*

PCC 24513240

CN (34022020)

Organic surface-active preparations not elsewhere classified; whether or not containing soap; put up for retail sale EXCLUDING: -those for use as soap

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>14,791</b>	<b>15,350</b>	<b>14,273</b>	<b>14,311</b>	<b>15,836</b>
Intra EC Exports	7,312	6,813	9,389	7,094	6,277
Intra EC Imports	11,090	13,993	11,123	15,022	13,422
Net Balance	3,778	7,180	1,734	7,928	7,145
Extra EC Exports	830	1,325	1,800	3,109	1,948
Extra EC Imports	570	998	1,163	1,116	603
Net Balance	-260	-327	-637	-1,993	-1,345
Total Exports	8,142	8,138	11,189	10,203	8,225
Total Imports	11,660	14,991	12,286	16,138	14,025
Net Balance	3,518	6,853	1,097	5,935	5,800
<b>UK Net Supply</b>	<b>18,309</b>	<b>22,203</b>	<b>15,370</b>	<b>20,246</b>	<b>21,636</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,926,340	5,384,660	8,400,583	6,803,618	6,021,303
Intra EC Imports	15,960,830	20,082,563	15,856,078	19,616,035	17,359,247
Net Balance	9,034,490	14,697,903	7,455,495	12,812,417	11,337,944
Extra EC Exports	621,313	1,553,653	1,849,727	3,193,870	1,667,699
Extra EC Imports	334,654	769,087	1,317,413	1,202,066	526,493
Net Balance	-286,659	-784,566	-532,314	-1,991,804	-1,141,206
Total Exports	7,547,653	6,938,313	10,250,310	9,997,488	7,689,002
Total Imports	16,295,484	20,851,650	17,173,491	20,818,101	17,885,740
Net Balance	8,747,831	13,913,337	6,923,181	10,820,613	10,196,738
<b>UK Net Supply</b>	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.06	1.27	1.12	1.04	1.04
Intra EC Imports	0.69	0.70	0.70	0.77	0.77
Extra EC Exports	1.34	0.85	0.97	0.97	1.17
Extra EC Imports	1.70	1.30	0.88	0.93	1.15
Total Exports	1.08	1.17	1.09	1.02	1.07
Total Imports	0.72	0.72	0.72	0.78	0.78
<b>UK Net Supply</b>	*	*	*	*	*

PCC 24513250 = 24510001 + 24510002 + 24510003 + 24510004 + 24510005

CN (3402209)

Washing preparations and cleaning preparations, whether or not containing soap, put up for retail sale  
INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
preparations

Value £000's	Q4	Q1	Q2	Q3	Q4
	2002	2003	2003	2003	2003
<b>UK Manufacturer Sales</b>	<b>159,375</b>	<b>157,977</b>	<b>168,855</b>	<b>205,476</b>	<b>159,587</b>
Intra EC Exports	31,609	35,607	33,067	37,882	36,368
Intra EC Imports	49,998	51,904	53,165	52,860	36,661
<b>Net Balance</b>	<b>18,389</b>	<b>16,297</b>	<b>20,098</b>	<b>14,978</b>	<b>293</b>
Extra EC Exports	8,271	7,677	7,107	7,009	7,195
Extra EC Imports	2,420	3,005	3,855	3,671	3,208
<b>Net Balance</b>	<b>-5,851</b>	<b>-4,672</b>	<b>-3,252</b>	<b>-3,338</b>	<b>-3,987</b>
<b>Total Exports</b>	<b>39,880</b>	<b>43,284</b>	<b>40,174</b>	<b>44,891</b>	<b>43,563</b>
<b>Total Imports</b>	<b>52,418</b>	<b>54,909</b>	<b>57,020</b>	<b>56,531</b>	<b>39,869</b>
<b>Net Balance</b>	<b>12,538</b>	<b>11,625</b>	<b>16,846</b>	<b>11,640</b>	<b>-3,694</b>
<b>UK Net Supply</b>	<b>171,913</b>	<b>169,602</b>	<b>185,701</b>	<b>217,116</b>	<b>155,893</b>

#### Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	36,406,958	59,664,063	138,367,130	128,883,488	55,327,523
Intra EC Imports	72,338,765	177,254,737	107,082,118	121,917,378	44,537,838
<b>Net Balance</b>	<b>35,931,807</b>	<b>117,590,674</b>	<b>-31,285,012</b>	<b>-6,966,110</b>	<b>-10,789,685</b>
Extra EC Exports	4,275,980	5,701,008	7,225,063	8,955,127	6,067,109
Extra EC Imports	2,032,250	2,513,385	2,957,050	2,848,690	2,500,314
<b>Net Balance</b>	<b>-2,243,730</b>	<b>-3,187,623</b>	<b>-4,268,013</b>	<b>-6,106,437</b>	<b>-3,566,795</b>
<b>Total Exports</b>	<b>40,682,938</b>	<b>65,365,071</b>	<b>145,592,193</b>	<b>137,838,615</b>	<b>61,394,632</b>
<b>Total Imports</b>	<b>74,371,015</b>	<b>179,768,122</b>	<b>110,039,168</b>	<b>124,766,068</b>	<b>47,038,152</b>
<b>Net Balance</b>	<b>33,688,077</b>	<b>114,403,051</b>	<b>-35,553,025</b>	<b>-13,072,547</b>	<b>-14,356,480</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

#### £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.87	0.60	0.24	0.29	0.66
Intra EC Imports	0.69	0.29	0.50	0.43	0.82
Extra EC Exports	1.93	1.35	0.98	0.78	1.19
Extra EC Imports	1.19	1.20	1.30	1.29	1.28
<b>Total Exports</b>	<b>0.98</b>	<b>0.66</b>	<b>0.28</b>	<b>0.33</b>	<b>0.71</b>
<b>Total Imports</b>	<b>0.70</b>	<b>0.31</b>	<b>0.52</b>	<b>0.45</b>	<b>0.85</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24513260

CN (3402901)

Surface-active preparations, whether or not containing soap, not put up for retail sale EXCLUDING: - those for use as soap

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	7,742	8,110	8,671	7,477	7,113
Intra EC Exports	3,444	4,231	4,212	4,284	3,293
Intra EC Imports	5,996	6,733	6,650	5,619	4,881
Net Balance	2,552	2,502	2,438	1,335	1,588
Extra EC Exports	4,537	6,615	5,679	6,525	5,555
Extra EC Imports	1,478	1,605	1,619	1,315	1,222
Net Balance	-3,059	-5,010	-4,060	-5,210	-4,333
Total Exports	7,981	10,846	9,891	10,809	8,848
Total Imports	7,474	8,338	8,269	6,934	6,103
Net Balance	-507	-2,508	-1,622	-3,875	-2,745
UK Net Supply	7,235	5,602	7,049	3,602	4,368

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,952,600	3,946,366	4,005,905	3,813,429	3,154,970
Intra EC Imports	4,924,774	5,708,401	4,294,155	3,199,655	2,960,082
Net Balance	1,972,174	1,762,035	288,250	-613,774	-194,888
Extra EC Exports	3,393,206	5,601,180	4,638,117	5,184,900	4,724,902
Extra EC Imports	1,089,924	1,086,162	1,326,890	868,673	965,077
Net Balance	-2,303,282	-4,515,018	-3,311,227	-4,316,227	-3,759,825
Total Exports	6,345,806	9,547,546	8,644,022	8,998,329	7,879,872
Total Imports	6,014,698	6,794,563	5,621,045	4,068,328	3,925,159
Net Balance	-331,108	-2,752,983	-3,022,977	-4,930,001	-3,954,713
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.17	1.07	1.05	1.12	1.04
Intra EC Imports	1.22	1.18	1.55	1.76	1.65
Extra EC Exports	1.34	1.18	1.22	1.26	1.18
Extra EC Imports	1.36	1.48	1.22	1.51	1.27
Total Exports	1.26	1.14	1.14	1.20	1.12
Total Imports	1.24	1.23	1.47	1.70	1.55
UK Net Supply	*	*	*	*	*

PCC 24513270

CN (3402909)

Washing preparations and cleaning preparations, whether or not containing soap, not put up for retail sale  
 INCLUDING: - auxiliary washing preparations EXCLUDING: - those for use as soap - surface-active  
 preparations

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>36,287</b>	<b>37,531</b>	<b>41,260</b>	<b>38,278</b>	<b>35,508</b>
Intra EC Exports	6,643	6,444	7,444	7,912	11,041
Intra EC Imports	11,391	8,895	8,283	9,422	9,459
<b>Net Balance</b>	<b>4,748</b>	<b>2,451</b>	<b>839</b>	<b>1,510</b>	<b>-1,582</b>
Extra EC Exports	4,617	5,972	4,314	5,642	4,980
Extra EC Imports	1,977	1,947	2,354	2,046	1,851
<b>Net Balance</b>	<b>-2,640</b>	<b>-4,025</b>	<b>-1,960</b>	<b>-3,596</b>	<b>-3,129</b>
<b>Total Exports</b>	<b>11,260</b>	<b>12,416</b>	<b>11,758</b>	<b>13,554</b>	<b>16,021</b>
<b>Total Imports</b>	<b>13,368</b>	<b>10,842</b>	<b>10,637</b>	<b>11,468</b>	<b>11,310</b>
<b>Net Balance</b>	<b>2,108</b>	<b>-1,574</b>	<b>-1,121</b>	<b>-2,086</b>	<b>-4,711</b>
<b>UK Net Supply</b>	<b>38,395</b>	<b>35,957</b>	<b>40,139</b>	<b>36,192</b>	<b>30,797</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	7,441,993	6,844,733	8,053,424	8,950,101	12,639,257
Intra EC Imports	20,505,276	12,195,047	9,628,604	13,588,955	15,336,733
<b>Net Balance</b>	<b>13,063,283</b>	<b>5,350,314</b>	<b>1,575,180</b>	<b>4,638,854</b>	<b>2,697,476</b>
Extra EC Exports	3,656,068	3,869,649	3,402,601	3,783,466	9,577,872
Extra EC Imports	1,357,685	1,330,664	2,026,818	1,483,803	1,399,872
<b>Net Balance</b>	<b>-2,298,383</b>	<b>-2,538,985</b>	<b>-1,375,783</b>	<b>-2,299,663</b>	<b>-8,178,000</b>
<b>Total Exports</b>	<b>11,098,061</b>	<b>10,714,382</b>	<b>11,456,025</b>	<b>12,733,567</b>	<b>22,217,129</b>
<b>Total Imports</b>	<b>21,862,961</b>	<b>13,525,711</b>	<b>11,655,422</b>	<b>15,072,758</b>	<b>16,736,605</b>
<b>Net Balance</b>	<b>10,764,900</b>	<b>2,811,329</b>	<b>199,397</b>	<b>2,339,191</b>	<b>-5,480,524</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.89	0.94	0.92	0.88	0.87
Intra EC Imports	0.56	0.73	0.86	0.69	0.62
Extra EC Exports	1.26	1.54	1.27	1.49	0.52
Extra EC Imports	1.46	1.46	1.16	1.38	1.32
<b>Total Exports</b>	<b>1.01</b>	<b>1.16</b>	<b>1.03</b>	<b>1.06</b>	<b>0.72</b>
<b>Total Imports</b>	<b>0.61</b>	<b>0.80</b>	<b>0.91</b>	<b>0.76</b>	<b>0.68</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514100 = 24510014 + 24510015

CN (33074)

Preparations for perfuming or deodorizing rooms INCLUDING: - odoriferous preparations used during religious rites

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>41,245</b>	<b>34,827</b>	<b>29,434</b>	<b>33,506</b>	<b>37,703</b>
Intra EC Exports	13,068	15,978	13,092	13,570	15,090
Intra EC Imports	9,029	9,972	10,968	11,974	12,649
Net Balance	-4,039	-6,006	-2,124	-1,596	-2,441
Extra EC Exports	5,700	4,771	4,424	5,500	5,525
Extra EC Imports	3,353	3,770	3,422	5,568	4,593
Net Balance	-2,347	-1,001	-1,002	68	-932
Total Exports	18,768	20,749	17,516	19,070	20,615
Total Imports	12,382	13,742	14,390	17,542	17,242
Net Balance	-6,386	-7,007	-3,126	-1,528	-3,373
<b>UK Net Supply</b>	<b>34,859</b>	<b>27,820</b>	<b>26,308</b>	<b>31,978</b>	<b>34,330</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	5,711,506	6,156,005	5,642,118	5,472,595	7,646,360
Intra EC Imports	3,546,731	4,106,107	3,090,156	3,882,868	3,820,276
Net Balance	-2,164,775	-2,049,898	-2,551,962	-1,589,727	-3,826,084
Extra EC Exports	2,975,822	2,654,067	2,789,519	3,351,951	3,112,735
Extra EC Imports	676,869	999,068	1,033,631	1,738,008	1,351,484
Net Balance	-2,298,953	-1,654,999	-1,755,888	-1,613,943	-1,761,251
Total Exports	8,687,328	8,810,072	8,431,637	8,824,546	10,759,095
Total Imports	4,223,600	5,105,175	4,123,787	5,620,876	5,171,760
Net Balance	-4,463,728	-3,704,897	-4,307,850	-3,203,670	-5,587,335
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.29	2.60	2.32	2.48	1.97
Intra EC Imports	2.55	2.43	3.55	3.08	3.31
Extra EC Exports	1.92	1.80	1.59	1.64	1.77
Extra EC Imports	4.95	3.77	3.31	3.20	3.40
Total Exports	2.16	2.36	2.08	2.16	1.92
Total Imports	2.93	2.69	3.49	3.12	3.33
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514250

CN (340410)

Artificial and prepared waxes of chemically modified lignite

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	2,399	2,331	2,271	2,419
Intra EC Exports	23	30	18	37	21
Intra EC Imports	343	607	304	260	181
Net Balance	320	577	286	223	160
Extra EC Exports	33	94	33	79	61
Extra EC Imports	10	38	6	5	49
Net Balance	-23	-56	-27	-74	-12
Total Exports	56	124	51	116	82
Total Imports	353	645	310	265	230
Net Balance	297	521	259	149	148
UK Net Supply	*	2,920	2,590	2,420	2,567

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	11,207	21,235	11,507	31,395	12,803
Intra EC Imports	314,474	497,056	200,848	172,070	137,035
Net Balance	303,267	475,821	189,341	140,675	124,232
Extra EC Exports	30,015	40,987	9,643	29,220	91,283
Extra EC Imports	2,100	6,822	2,280	1,080	9,780
Net Balance	-27,915	-34,165	-7,363	-28,140	-81,503
Total Exports	41,222	62,222	21,150	60,615	104,086
Total Imports	316,574	503,878	203,128	173,150	146,815
Net Balance	275,352	441,656	181,978	112,535	42,729
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.05	1.41	1.56	1.18	1.64
Intra EC Imports	1.09	1.22	1.51	1.51	1.32
Extra EC Exports	1.10	2.29	3.42	2.70	0.67
Extra EC Imports	4.76	5.57	2.63	4.63	5.01
Total Exports	1.36	1.99	2.41	1.91	0.79
Total Imports	1.12	1.28	1.53	1.53	1.57
UK Net Supply	*	*	*	*	*

PCC 24514270

CN (340420)

Artificial and prepared waxes of polyethylene glycol

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	72	199	191	216	104
Intra EC Imports	846	1,041	1,142	1,919	1,589
Net Balance	774	842	951	1,703	1,485
Extra EC Exports	27	157	71	95	52
Extra EC Imports	110	222	316	298	109
Net Balance	83	65	245	203	57
Total Exports	99	356	262	311	156
Total Imports	956	1,263	1,458	2,217	1,698
Net Balance	857	907	1,196	1,906	1,542
UK Net Supply	857	907	1,196	1,906	1,542

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	72,473	220,578	206,492	210,532	75,412
Intra EC Imports	843,725	1,087,923	1,204,358	1,705,594	1,626,321
Net Balance	771,252	867,345	997,866	1,495,062	1,550,909
Extra EC Exports	18,777	98,239	41,348	52,016	18,060
Extra EC Imports	104,177	254,563	296,504	256,418	100,389
Net Balance	85,400	156,324	255,156	204,402	82,329
Total Exports	91,250	318,817	247,840	262,548	93,472
Total Imports	947,902	1,342,486	1,500,862	1,962,012	1,726,710
Net Balance	856,652	1,023,669	1,253,022	1,699,464	1,633,238
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	0.99	0.90	0.92	1.03	1.38
Intra EC Imports	1.00	0.96	0.95	1.13	0.98
Extra EC Exports	1.44	1.60	1.72	1.83	2.88
Extra EC Imports	1.06	0.87	1.07	1.16	1.09
Total Exports	1.08	1.12	1.06	1.18	1.67
Total Imports	1.01	0.94	0.97	1.13	0.98
UK Net Supply	*	*	*	*	*



PCC 24514290

CN (340490)

Artificial and prepared waxes INCLUDING: - sealing waxes EXCLUDING: - of chemically modified lignite - polyethylene glycol

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>5,973</b>	<b>5,432</b>	<b>5,313</b>	<b>4,713</b>	<b>4,334</b>
Intra EC Exports	4,338	3,209	2,722	1,675	1,877
Intra EC Imports	4,717	4,620	5,079	4,943	4,995
Net Balance	379	1,411	2,357	3,268	3,118
Extra EC Exports	1,954	1,428	1,359	1,706	1,253
Extra EC Imports	2,339	2,230	1,898	2,267	2,273
Net Balance	385	802	539	561	1,020
Total Exports	6,292	4,637	4,081	3,381	3,130
Total Imports	7,056	6,850	6,977	7,210	7,268
Net Balance	764	2,213	2,896	3,829	4,138
<b>UK Net Supply</b>	<b>6,737</b>	<b>7,645</b>	<b>8,209</b>	<b>8,542</b>	<b>8,472</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,164,324	1,554,500	6,728,377	1,091,909	1,507,696
Intra EC Imports	3,466,686	3,513,457	3,780,819	5,422,887	3,586,054
Net Balance	1,302,362	1,958,957	-2,947,558	4,330,978	2,078,358
Extra EC Exports	1,228,858	891,721	723,681	931,225	779,518
Extra EC Imports	1,551,175	1,336,025	1,268,810	1,496,534	1,703,364
Net Balance	322,317	444,304	545,129	565,309	923,846
Total Exports	3,393,182	2,446,221	7,452,058	2,023,134	2,287,214
Total Imports	5,017,861	4,849,482	5,049,629	6,919,421	5,289,418
Net Balance	1,624,679	2,403,261	-2,402,429	4,896,287	3,002,204
<b>UK Net Supply</b>	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.00	2.06	0.40	1.53	1.24
Intra EC Imports	1.36	1.31	1.34	0.91	1.39
Extra EC Exports	1.59	1.60	1.88	1.83	1.61
Extra EC Imports	1.51	1.67	1.50	1.51	1.33
Total Exports	1.85	1.90	0.55	1.67	1.37
Total Imports	1.41	1.41	1.38	1.04	1.37
<b>UK Net Supply</b>	*	*	*	*	*

PCC 24514330 = 24510006 + 24510007

CN (340510)

Polishes, creams and similar preparations, for footwear or leather EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK Manufacturer Sales</b>	<b>515</b>	<b>451</b>	<b>431</b>	<b>245</b>	<b>288</b>
Intra EC Exports	456	254	162	125	140
Intra EC Imports	2,090	2,327	1,853	1,544	1,468
<b>Net Balance</b>	<b>1,634</b>	<b>2,073</b>	<b>1,691</b>	<b>1,419</b>	<b>1,328</b>
Extra EC Exports	646	415	339	398	403
Extra EC Imports	192	194	268	225	128
<b>Net Balance</b>	<b>-454</b>	<b>-221</b>	<b>-71</b>	<b>-173</b>	<b>-275</b>
<b>Total Exports</b>	<b>1,102</b>	<b>669</b>	<b>501</b>	<b>523</b>	<b>543</b>
<b>Total Imports</b>	<b>2,282</b>	<b>2,521</b>	<b>2,121</b>	<b>1,769</b>	<b>1,596</b>
<b>Net Balance</b>	<b>1,180</b>	<b>1,852</b>	<b>1,620</b>	<b>1,246</b>	<b>1,053</b>
<b>UK Net Supply</b>	<b>1,695</b>	<b>2,303</b>	<b>2,051</b>	<b>1,491</b>	<b>1,341</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	68,292	50,136	36,568	32,059	34,531
Intra EC Imports	485,355	675,762	508,830	395,958	315,878
<b>Net Balance</b>	<b>417,063</b>	<b>625,626</b>	<b>472,262</b>	<b>363,899</b>	<b>281,347</b>
Extra EC Exports	119,742	75,860	74,128	78,966	78,073
Extra EC Imports	85,617	71,803	114,625	65,253	50,378
<b>Net Balance</b>	<b>-34,125</b>	<b>-4,057</b>	<b>40,497</b>	<b>-13,713</b>	<b>-27,695</b>
<b>Total Exports</b>	<b>188,034</b>	<b>125,996</b>	<b>110,696</b>	<b>111,025</b>	<b>112,604</b>
<b>Total Imports</b>	<b>570,972</b>	<b>747,565</b>	<b>623,455</b>	<b>461,211</b>	<b>366,256</b>
<b>Net Balance</b>	<b>382,938</b>	<b>621,569</b>	<b>512,759</b>	<b>350,186</b>	<b>253,652</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	6.68	5.07	4.43	3.90	4.05
Intra EC Imports	4.31	3.44	3.64	3.90	4.65
Extra EC Exports	5.39	5.47	4.57	5.04	5.16
Extra EC Imports	2.24	2.70	2.34	3.45	2.54
<b>Total Exports</b>	<b>5.86</b>	<b>5.31</b>	<b>4.53</b>	<b>4.71</b>	<b>4.82</b>
<b>Total Imports</b>	<b>4.00</b>	<b>3.37</b>	<b>3.40</b>	<b>3.84</b>	<b>4.36</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 24514350 = 24510008 + 24510009

CN (340520)

Polishes, creams and similar preparations, for the maintenance of wooden furniture, floors or other woodwork  
EXCLUDING: - artificial and prepared waxes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	4,711	5,375	5,145	5,350	5,111
Intra EC Exports	1,237	1,071	1,733	1,291	1,415
Intra EC Imports	1,905	2,039	1,590	2,501	2,366
Net Balance	668	968	-143	1,210	951
Extra EC Exports	522	757	546	745	624
Extra EC Imports	105	122	152	76	221
Net Balance	-417	-635	-394	-669	-403
Total Exports	1,759	1,828	2,279	2,036	2,039
Total Imports	2,010	2,161	1,742	2,577	2,587
Net Balance	251	333	-537	541	548
UK Net Supply	4,962	5,708	4,608	5,891	5,659

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	965,172	776,405	1,551,302	1,015,871	1,237,132
Intra EC Imports	2,005,108	2,105,964	1,395,366	2,335,827	2,229,250
Net Balance	1,039,936	1,329,559	-155,936	1,319,956	992,118
Extra EC Exports	279,433	365,052	316,577	370,168	323,819
Extra EC Imports	48,789	61,343	120,644	42,156	167,677
Net Balance	-230,644	-303,709	-195,933	-328,012	-156,142
Total Exports	1,244,605	1,141,457	1,867,879	1,386,039	1,560,951
Total Imports	2,053,897	2,167,307	1,516,010	2,377,983	2,396,927
Net Balance	809,292	1,025,850	-351,869	991,944	835,976
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.28	1.38	1.12	1.27	1.14
Intra EC Imports	0.95	0.97	1.14	1.07	1.06
Extra EC Exports	1.87	2.07	1.72	2.01	1.93
Extra EC Imports	2.15	1.99	1.26	1.80	1.32
Total Exports	1.41	1.60	1.22	1.47	1.31
Total Imports	0.98	1.00	1.15	1.08	1.08
UK Net Supply	*	*	*	*	*

PCC 24514370 = 24510010 + 24510011

CN (340530)

Polishes and similar preparations, for coachwork EXCLUDING: - artificial and prepared waxes - metal polishes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	7,047	8,728	11,621	8,994	4,059
Intra EC Exports	1,867	2,767	3,601	3,059	2,025
Intra EC Imports	494	394	451	650	532
Net Balance	-1,373	-2,373	-3,150	-2,409	-1,493
Extra EC Exports	1,708	1,752	2,171	1,972	2,255
Extra EC Imports	167	252	326	194	190
Net Balance	-1,541	-1,500	-1,845	-1,778	-2,065
Total Exports	3,575	4,519	5,772	5,031	4,280
Total Imports	661	646	777	844	722
Net Balance	-2,914	-3,873	-4,995	-4,187	-3,558
UK Net Supply	4,133	4,855	6,626	4,807	501

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	911,412	1,364,721	1,743,336	1,494,080	998,401
Intra EC Imports	294,940	212,898	212,800	357,099	477,775
Net Balance	-616,472	-1,151,823	-1,530,536	-1,136,981	-520,626
Extra EC Exports	611,890	753,843	866,649	734,154	856,459
Extra EC Imports	94,519	162,886	221,573	148,293	127,959
Net Balance	-517,371	-590,957	-645,076	-585,861	-728,500
Total Exports	1,523,302	2,118,564	2,609,985	2,228,234	1,854,860
Total Imports	389,459	375,784	434,373	505,392	605,734
Net Balance	-1,133,843	-1,742,780	-2,175,612	-1,722,842	-1,249,126
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.05	2.03	2.07	2.05	2.03
Intra EC Imports	1.67	1.85	2.12	1.82	1.11
Extra EC Exports	2.79	2.32	2.51	2.69	2.63
Extra EC Imports	1.77	1.55	1.47	1.31	1.48
Total Exports	2.35	2.13	2.21	2.26	2.31
Total Imports	1.70	1.72	1.79	1.67	1.19
UK Net Supply	*	*	*	*	*

PCC 24514383

CN (340590)

Metal polishes

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,694	1,672	1,618	1,688	1,491
Intra EC Imports	1,569	1,498	1,435	1,693	1,504
Net Balance	-125	-174	-183	5	13
Extra EC Exports	1,734	918	2,144	897	1,647
Extra EC Imports	1,727	1,221	1,138	1,462	2,201
Net Balance	-7	303	-1,006	565	554
Total Exports	3,428	2,590	3,762	2,585	3,138
Total Imports	3,296	2,719	2,573	3,155	3,705
Net Balance	-132	129	-1,189	570	567
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	583,927	508,343	525,825	542,945	466,483
Intra EC Imports	1,027,144	1,016,662	882,677	899,032	977,413
Net Balance	443,217	508,319	356,852	356,087	510,930
Extra EC Exports	840,309	447,852	726,112	418,444	941,743
Extra EC Imports	819,613	608,209	478,915	840,633	1,322,609
Net Balance	-20,696	160,357	-247,197	422,189	380,866
Total Exports	1,424,236	956,195	1,251,937	961,389	1,408,226
Total Imports	1,846,757	1,624,871	1,361,592	1,739,665	2,300,022
Net Balance	422,521	668,676	109,655	778,276	891,796
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	2.90	3.29	3.08	3.11	3.20
Intra EC Imports	1.53	1.47	1.63	1.88	1.54
Extra EC Exports	2.06	2.05	2.95	2.14	1.75
Extra EC Imports	2.11	2.01	2.38	1.74	1.66
Total Exports	2.41	2.71	3.00	2.69	2.23
Total Imports	1.78	1.67	1.89	1.81	1.61
UK Net Supply	*	*	*	*	*

PCC 24514389 = 24510012 + 24510013

CN (3405909)

Polishes, creams and similar preparations, for uses EXCLUDING: - artificial and prepared waxes - metal polishes - scouring pastes - for footwear - for leather - for wooden furniture or floors and other woodwork - for coachwork

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	S*	S*	1,676	1,522
Intra EC Exports	520	706	708	428	264
Intra EC Imports	629	436	390	472	655
Net Balance	109	-270	-318	44	391
Extra EC Exports	1,351	583	1,736	615	1,119
Extra EC Imports	1,608	1,153	1,048	1,340	1,408
Net Balance	257	570	-688	725	289
Total Exports	1,871	1,289	2,444	1,043	1,383
Total Imports	2,237	1,589	1,438	1,812	2,063
Net Balance	366	300	-1,006	769	680
UK Net Supply	*	*	*	2,445	2,202

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	157,911	188,972	230,983	199,186	106,129
Intra EC Imports	368,496	312,078	235,974	290,370	434,261
Net Balance	210,585	123,106	4,991	91,184	328,132
Extra EC Exports	585,963	204,465	494,247	248,343	495,733
Extra EC Imports	727,124	565,211	432,560	778,495	844,684
Net Balance	141,161	360,746	-61,687	530,152	348,951
Total Exports	743,874	393,437	725,230	447,529	601,862
Total Imports	1,095,620	877,289	668,534	1,068,865	1,278,945
Net Balance	351,746	483,852	-56,696	621,336	677,083
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	3.29	3.74	3.07	2.15	2.49
Intra EC Imports	1.71	1.40	1.65	1.63	1.51
Extra EC Exports	2.31	2.85	3.51	2.48	2.26
Extra EC Imports	2.21	2.04	2.42	1.72	1.67
Total Exports	2.52	3.28	3.37	2.33	2.30
Total Imports	2.04	1.81	2.15	1.70	1.61
UK Net Supply	*	*	*	*	*

PCC 24514400

CN (340540)

Scouring pastes and powders and other scouring preparations

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	773	736	1,061	732	873
Intra EC Exports	203	90	101	109	82
Intra EC Imports	953	1,410	1,123	1,716	1,611
Net Balance	750	1,320	1,022	1,607	1,529
Extra EC Exports	213	182	310	259	409
Extra EC Imports	4	48	12	7	10
Net Balance	-209	-134	-298	-252	-399
Total Exports	416	272	411	368	491
Total Imports	957	1,458	1,135	1,723	1,621
Net Balance	541	1,186	724	1,355	1,130
UK Net Supply	1,314	1,922	1,785	2,087	2,003

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	125,336	54,543	59,209	664,811	40,849
Intra EC Imports	14,971,453	3,232,146	2,552,530	3,096,061	3,714,351
Net Balance	14,846,117	3,177,603	2,493,321	2,431,250	3,673,502
Extra EC Exports	280,905	147,008	191,095	165,979	229,522
Extra EC Imports	537	62,810	1,319	1,659	3,284
Net Balance	-280,368	-84,198	-189,776	-164,320	-226,238
Total Exports	406,241	201,551	250,304	830,790	270,371
Total Imports	14,971,990	3,294,956	2,553,849	3,097,720	3,717,635
Net Balance	14,565,749	3,093,405	2,303,545	2,266,930	3,447,264
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	1.62	1.65	1.71	0.16	2.01
Intra EC Imports	0.06	0.44	0.44	0.55	0.43
Extra EC Exports	0.76	1.24	1.62	1.56	1.78
Extra EC Imports	7.45	0.76	9.10	4.22	3.05
Total Exports	1.02	1.35	1.64	0.44	1.82
Total Imports	0.06	0.44	0.44	0.56	0.44
UK Net Supply	*	*	*	*	*